



Finding the ways that work

April 28, 2014

Michael Tollstrup
California Air Resources Board
1001 I Street
Sacramento, CA 95814

Submitted via ARB comments webpage: <http://www.arb.ca.gov/cc/scopingplan/2013comments.htm>

RE: Environmental Defense Fund Comments on the California Proposed First Scoping Plan Update

Dear Mr. Tollstrup,

Thank you for the opportunity to submit comments on the Proposed First Scoping Plan Update (Proposed Update). We appreciate this and the many other opportunities ARB has provided to stakeholders to engage on this issue.

The Proposed Update is a clear indicator of the progress that has already been achieved in the state and the opportunity that exists to transform and decarbonize the economy further. Environmental Defense Fund (EDF) appreciates the approach of this Proposed Update, which takes a broad view of aligning GHG reduction goals with environmental policy goals across sectors. Of course, while the Scoping Plan process plays an important role in articulating the high-level plan, the ultimate success of the state in reducing emissions will be achieved in its implementation at ARB and across California agencies that develop detailed programs and regulations to carry out AB 32's goals.

This Proposed Update takes a thorough look at all aspects of the state's economy, asking both what California has done to address climate change already and where critical opportunities still remain. EDF recognizes three major themes included in this Proposed Update which we believe will appropriately guide action going forward:

1. AB 32 and especially the cornerstone cap-and-trade program are a resounding success and California is on track towards meeting our ambitious 2020 targets.
2. California needs post-2020 climate pollution targets to guide the state's strategy as we strive to avoid and adapt to climate change.
3. Finally, California is not alone in addressing the global threat of climate change, but our international leadership is absolutely critical.

In furtherance of these themes, EDF wishes to emphasize support for the following recommendations and commitments in the Proposed Update:

- Setting a mid-term 2030 target for climate pollution reductions and maintaining cap and trade for over 85% of state emissions as a key component of that reduction strategy.
- Maintaining the environmental integrity of the existing Low Carbon Fuel Standard (LCFS) while also developing additional programmatic functions that extend the LCFS beyond 2020 and considering more aggressive targets beyond the currently mandated 10% reduction in the carbon intensity of fuels.
- Considering international, sector-based offsets such as Reducing Emissions from Deforestation and Degradation (REDD) among key potential options for continuing the development of a robust offset program, and increasing the global impact of California's climate action.
- Creating a comprehensive plan for reducing short lived climate pollutants from the energy sector and doing so on an accelerated timeframe by 2015.
- Addressing air pollution, including methane and CO₂ emissions associated with oil and gas production, processing, and storage through the timely development and implementation of a new regulation (expected in 2014).
- Developing a statewide plan for reducing emissions from the electricity sector with the goal of achieving near zero emissions by 2050.
- Partnering with sister agencies to develop financing systems or mechanisms to support energy efficient infrastructure, particularly in existing buildings.
- Developing rules and criteria for flexible demand response resources to participate in wholesale energy markets and facilitate integrating renewables into the grid.
- Meeting the Governor's 1.5 million ZEV target through the ZEV action plan released by OPR.
- Continuing work with US EPA to set stringent Phase II standards for medium and heavy duty vehicles and developing a comprehensive sustainable freight strategy in 2014.
- Considering what successful voluntary measures in the agricultural sector could be more broadly adopted in advance of the 2018 Scoping Plan Update.
- Developing a menu of management practices for the agricultural sector that could be employed to reduce GHG emissions and maximize biological carbon sequestration.

EDF supports adoption of the Proposed First Scoping Plan Update by the Board and believes this document provides helpful, high-level guidance for the state as it meets the 2020 target and beyond. However, as ARB and other agencies develop and implement regulations to carry out the Proposed Update, we urge them to consider these additional recommendations:

- Provide more detail on opportunities for enhancing key measures under AB 32 and on areas of opportunity in other sectors that extend beyond 2020. To this end, we incorporate by reference comments filed by EDF in the two previous rounds of comments in August and November 2013, which provide additional detail. Important areas to review include recommendations to:
 - Consider strategies like incorporating low rolling resistance tires and low friction engine oils into the passenger vehicle fleet.
 - Consider additional enforcement mechanisms that may be needed within the Refrigerant Management Program.
- More fully recognize the importance of cutting methane emissions across the energy sector. Instead of focusing solely on oil and gas, the state should have coordinated efforts to address emissions of methane throughout the entire lifecycle, including transmission, distribution and

use. The state should employ common sense approaches to direct investments that reduce methane from the highest priority sources.

- Develop additional mechanisms to reduce emissions of high GWP compounds used in practices like refrigeration and insulation.
- Ensure the following in a statewide plan for reducing emissions from the electricity sector:
 - Maximization of DR as a resource.
 - Expansion of TOU rates to allow for a plethora of positive impacts.
 - Integration of electric vehicles into the grid as smoothly as possible.

EDF submits the following resources as Appendixes to our comments for inclusion into the Scoping Plan Update record:

- Advanced materials related to EDF economic modeling of the impacts of setting a 2030 target on the cap-and-trade market (Executive Summary and Methodology included).
- Pedro Piris-Cabezas and Ruben Lubowski, Environmental Defense Fund, Potential supply to California’s carbon market of sectoral REDD+ credits from the state of Acre, Brazil, October 2013.
- Katherine Hsia-Kiung, Emily Reyna, and Timothy O'Connor, Environmental Defense Fund, California Carbon market Watch: A Comprehensive Analysis of the Golden States Cap-and-trade Program/Year One 2012-2013, January 2014.

Detailed comments are provided below in the following areas:

Table of Contents

Short Lived Climate Pollutants.....	3
a. Methane.....	4
b. Other High Global Warming Potential (GWP) gases.....	5
Clean Energy	6
Agriculture	8
Rangelands.....	10
Waste	10
International Sector-Based Forest Offsets.....	11
2030 Target for GHG Reduction.....	12

Short Lived Climate Pollutants

It is undisputed that methane and other short lived climate pollutants (SLCPs) contribute to climate change and EDF fully supports the proposal for a comprehensive plan to reduce SLCPs. Accordingly, EDF supports the development of a statewide plan to reduce SLCPs.

a. Methane

Recent evidence released by the Intergovernmental Panel on Climate Change (IPCC)'s Working Group I contribution to the 5th assessment report, released September 27, 2013, shows that methane's global warming potential (GWP) is higher than previously thought – with a value of 28 over a 100-year timespan and 84 over a 20-year timespan (up from 25 and 72 respectively). According to the IPCC, when carbon-climate feedbacks are taken into account, the 100-year GWP of methane increases to 34 times that of carbon dioxide. Based on this new information from the IPCC, it is evident that California should focus on methane emissions reductions strategies now more than ever. However, to date, the contours of a statewide plan to reduce methane emissions have not materialized. Accordingly, EDF offers these comments in support of that plan.

ARB should establish a target for reducing lifecycle emissions from natural gas in the energy sector.

According to the groundbreaking work of Alvarez et al. (*Proceedings of the National Academy of Sciences*, April 2012) and updated information from the 5th Assessment report of the IPCC, a lifecycle emissions rate of 0.8% (amount of uncombusted gas that can be lost to the atmosphere) is the threshold at which substitution of natural gas for coal, oil, or diesel fuel provides net climate benefits in all applications, including power generation and transportation.

By setting a numeric target, California can make a goal of minimizing methane pollution actionable, in the same way that corporations set earnings targets to make the profitability imperative more tangible for employees and investors. Note that as the understanding of both science and technology evolves, the target may evolve too. For example, due to recent IPCC findings that methane is more potent than previously thought, the optimal target identified just a few years ago was 1%.

ARB must not delay the development of regulations for the oil and gas sector.

ARB recognized the importance of developing emission reduction regulations for the oil and gas sector in the first AB 32 Scoping Plan in 2008, yet little progress has been observed. ARB recently affirmed that a regulation for methane emissions is planned for 2014, a goal that was contained in the Draft Scoping Plan Update released in 2013. The movement towards similar regulations in states like Colorado and Wyoming could serve as a guidepost for this effort. However, continuing delays in the initiation of the rulemaking process beg the question of why ARB has not yet noticed the rulemaking or set forth a timetable for action.

By observing the progress being made in states like Colorado, Wyoming and Ohio, it is clear that California can and should proceed forward with oil and gas regulations with utmost speed. Components of a new regulation could include requiring leak detection and repair (LDAR) on all wells statewide to control equipment leaks of "fugitive" methane and volatile organic compounds (VOC) emissions; preventative measures to avoid venting from well maintenance activities, such as liquids unloading (the stage when active wells are cleared of water and other liquids inhibiting production); statewide retrofit of all valves (also known as pneumatics) used on well sites to control routine operations; and requiring existing storage tanks to comply with pollution limits that only apply to new tanks under federal law.

The Scoping Plan should affirm the state's commitment to this effort and establish a regulatory timetable that the agencies abide by as opposed to letting slip time and again.

ARB and other state agencies should act now on common sense approaches to reduce methane pollution from the transmission and distribution sector.

As stated in our the first round of Scoping Plan Update comments, EDF continues to believe that delaying common sense measures to reduce fugitive methane until the completion of new data analysis (after 2016) is inappropriate. For example, in the natural gas transmission and distribution sector, engaging the California Public Utilities Commission (CPUC) and utilities to target and prioritize the use of infrastructure investment dollars in areas of the transmission and distribution (T & D) system with the highest likelihood for leaking components is a common sense approach to quickly reduce leaks. An approach of this nature would decrease lost natural gas, saving consumers money and preventing harmful greenhouse gas pollution. Further, requiring the mapping and review of utility T & D systems with identifiers of pipeline type and age is another way to target aged components and likely leakers. Finally, committing to an updated statewide inventory for methane emissions, even after data review is completed, should be seen as a common sense approach to moving forward.

b. Other High Global Warming Potential (GWP) gases

California has witnessed tremendous progress toward reducing emissions of high-GWP gases from the use and disposal of refrigerants. Through a focus on refrigerant destruction with the Ozone Depleting Substances (ODS) offsets protocol, and the focus on refrigerant system leak tightness in the Refrigerant Management Program, the state has made significant strides. However, more can and should be done.

Developing opportunities to reward refrigerant substitution.

The Proposed Update notes that emissions from hydrofluorocarbons (HFCs) are increasing in California, despite ARB's efforts. While it may be feasible to require the use of low-GWP alternative gases in the future or for certain applications, it may be worth considering whether incentive-based approaches, such as offsets, could promote substitution in the short-term. As shown by registration in the AB 32 cap-and-trade regulation, the offsets approach has already been successful in the state's efforts to reduce emissions from ODS.

As documented by the Climate Action Reserve, there is an active process underway to assess the viability of HFC substitution as a project type for new protocol development in the voluntary market. Once completed, ARB should review the Reserve's findings and consider whether incentive based approaches to reducing emissions of HFCs exist.

Conducting a thorough compliance audit of the Refrigerant Management Program.

When originally designed, ARB's approach to reducing emissions from refrigeration systems in California was expected to be in the top five of the most impactful regulations in the entire AB 32 program.

According to regulatory documents released along with the Refrigerant Management Program regulation, implementation of the Regulation was estimated to reduce emissions by “7.2 MMTCO₂E of Kyoto gases (HFC refrigerants) and 0.9 MMTCO₂E of non-Kyoto gases (ozone depleting substances, or ODS, refrigerants), as compared to the 2020 BAU, on an annual basis once fully implemented.” The estimated cost-effectiveness of the proposed Regulation was an approximate savings of \$2 per metric tonne of carbon dioxide equivalent (MTCO₂E) of reduced emissions.

Pursuant to the ISOR, CARB expected upwards of 10,500 facilities to be registered with the state by March 1, 2014 (the date when all large and medium facilities in the state became subject to mandatory registration requirements in the rule).

Table I. Proposed Refrigerant Charge Size Categories		
Refrigeration System Category	Refrigerant Charge Size Category Description	Estimated Number of Facilities
Large Refrigeration System	Refrigeration Systems with a Refrigerant Charge 2,000 pounds or Greater	2,000
Medium Refrigeration System	Refrigeration Systems with a Refrigerant Charge 200 pounds or Greater, but Less than 2,000 pounds	8,500
Small Refrigeration System	Refrigeration Systems with a Refrigerant Charge Greater than 50 pounds, but Less than 200 pounds	15,500

As queried on April 27, 2014, in the California Refrigerant Registration and Reporting System (R3), there were 376 large refrigeration systems and 3429 medium systems registered with the state, less than half of the expected amount reported when ARB first considered the Refrigerant Management Program. Furthermore, as reported within the R3 – there was approximately 47.8 MMTCO₂e worth of refrigerants released into the atmosphere in 2013.

Simply put, the emissions of refrigerants to the atmosphere is a major source of greenhouse gases in California and the numbers of registered facilities currently on file with the state is less than half that which was expected when the regulation was passed. Accordingly, ARB should write into the Proposed Update a plan to perform a thorough review of the Refrigerant Management Plan to ensure its implementation is proceeding as planned and the state is achieving the pollution cuts needed from this sector.

EDF Staff Lead: Tim O'Connor, toconnor@edf.org

Clean Energy

The Clean Energy team at EDF applauds the ARB for developing a comprehensive and forward-thinking approach to reducing greenhouse gas emissions from the energy sector across California. In particular, ARB’s emphasis on increasing energy efficiency, renewable energy, demand response and time-of-use

rates, as well as electric vehicles, is admirable and will be instrumental in reducing GHG emissions and creating a viable low-carbon economy.

It is of continued importance that ARB use the Scoping Plan process and this Proposed Update to plan out how it will work with sister agencies, as well as commercial, industrial and agricultural partners, to remove barriers to the use of clean energy technologies and best-fit practices. In order to have an energy portfolio that helps the state achieve both its 2020 and 2050 goals and planned interim 2030 greenhouse gas emission reduction targets, it is critical to create marketplaces that spur innovation and provide cost-effective GHG reductions. As ARB moves forward to implement this Proposed Update, they should endeavor to create a path forward for utilities and companies – this will involve creating regulatory certainty and working with the California Public Utilities Commission (CPUC), the California Energy Commission (CEC) and the California Independent System Operator (CAISO) to establish market rules and procedures that create business models embracing the use of preferred resources, such as demand response (DR), energy efficiency, and renewables.

Through this lens, EDF would like to reiterate the importance of making strides in three specific areas: increasing use of DR, harnessing the benefits of time-of-use (TOU) rates, and ensuring the successful integration of electric vehicles (EVs).

Programs should be evaluated to ensure that they are maximizing the use of DR as a resource.

Using DR to its maximum potential can reduce the amount of expected peak demand, thereby avoiding problems usually triggered by growing demand – including generation capacity, transmission and distribution, and the high prices of acquiring wholesale energy at peak times. It can also support the deployment of renewable power. In sum, DR can lower system costs, as well as reduce GHG emissions and resulting air pollution. As stated in the Proposed Update, “demand response has potential value as a flexible capacity resource for renewable integration (through increasing or decreasing demand), a balancing energy and ancillary service resource, and an alternative to transmission upgrades...[enabling the state to] have less need for quick-start fossil-fuel generation plants.” EDF agrees with this statement and believes that DR is a proven resource. In particular, targeted load modifying and supply-side resources like DR, along with other preferred resources, can meet the need for new generation and directly reduce the need for costly peaker power plants, among the least efficient and most polluting resources on the system. Rather than anticipate a need for new fossil fuel-fired power plants 50 years into the future, ARB should be focusing on low-cost options like DR, including time- and price-variant rates, and increasing the use of renewables in the grid.

Expansion of TOU rates to allow for a plethora of positive impacts:

Expanding the use of TOU rates in California will carry the multiple benefits of attracting clean energy investments, dramatically lowering costs for the entire electric system, and avoiding adverse environmental impacts. In other words, more accurate pricing will promote the development of new services and technologies while enabling utilities and ratepayers to better manage electricity¹.

¹ EDF, *Residential Rate Design Proposal*, R.12-06-013, at 6 (May 29, 2013), <http://docs.cpuc.ca.gov/PublishedDocs/Efile/G000/M066/K295/66295654.PDF>.

TOU rates have been demonstrated to be effective in numerous settings with a great variety of customers. As shown by the Sacramento Municipal Utility District (SMUD) default TOU rate pilot, customers were enthusiastic about the price benefits that they received from dynamic rates – when given the choice to opt out of these TOU rates, a very low percentage chose to do so².

If just half of residential customers – those from investor and publicly-owned utilities – adopted a TOU structure similar to the voluntary one offered by Southern California Edison Company (SCE), EDF estimates that the need for upwards of thirty-three 100-megawatt plants, and almost one quarter of *a million tons* of carbon dioxide emissions, would be avoided per year³. ARB should thus continue to emphasize the importance of encouraging utilities to adopt TOU rates.

Ensure that the integration of electric vehicles into the grid is as smooth as possible.

As ARB is aware, the transportation sector in California is the single largest source of greenhouse gas emissions, accounting for nearly 40 percent of the state’s total emissions. Thus, decarbonizing this sector through the rapid adoption of electric vehicles, along with other cleaner transportation technologies, is an essential step to reducing harmful pollutants and improving air quality. To achieve maximum benefits, it is essential that electricity rates be structured appropriately and that the necessary services, such as charging infrastructure, be developed in support of EVs. ARB should work with its sister agencies, as well as electricity and transportation sector stakeholders, to ensure that the appropriate rates and infrastructure are in place to facilitate integration of vehicles into the grid in a way that encourages use of electric vehicles and supports the grid.

EDF Staff Leads:

James Fine, jfine@edf.org, (415) 293-6060
Larissa Koehler, lkoehler@edf.org, (415) 293-6093
Lauren Navarro, lnavarro@edf.org, (916) 492-7074

Agriculture

As the world’s fifth largest supplier of food and agriculture commodities, California’s agriculture and ranching lands (working lands) have a significant opportunity to demonstrate leadership and set the standard in land-based solutions to climate change. EDF values the Focus Group’s thorough analysis in Appendix C, the Agriculture Working Paper. We agree that agricultural offsets and market mechanisms

² As reported, the SMUD pilot, through a combination of effective education and support was hugely successful – indeed, “for the customers on the dynamic rate that were defaulted into it... about 90 percent of the people who were enrolled stayed in the program.” <http://www.greentechmedia.com/articles/read/Dynamic-Pricing-Saves-Energy-and-Costs-at-SMUD>.

³ EDF, *Reply Comments*, R.12-06-013, at 5 (July 26, 2013), http://delaps1.cpuc.ca.gov/CPUCProceedingLookup/f?p=401:56:1084407089056201::NO:RP,57,RIR:P5_PROCEEDING_SELECT:R1206013.

are the most efficient incentive to maximize the participation by working lands in meeting California's reduction goals. Below are our specific responses to the Proposed Update.

Methane reductions from agriculture:

Methane is highlighted throughout the Proposed Update as a significant challenge particularly because it is a short-lived climate pollutant and California agriculture represents three of the six largest sources of methane. We are encouraged that ARB has proposed or implemented solutions for two of these sources – manure management and rice cultivation.

With respect to manure management, EDF recognizes that the “voluntary installation of anaerobic digesters at dairies has not increased in California as was originally expected.” ARB is correct that this is in part due to the “lack of sufficient financial incentives and insufficient utility contracts.” It is worth noting, however, that this has significantly changed in the past four years. In 2013, five new digesters came online and these were the first digesters built since 2009. This is as a direct result of the implementation of several new incentives including the livestock management protocol under AB 32; the new feed-in-tariff rules under SB 32 (2009); and the identification of dairy and other agricultural bioenergy in SB 112 (2012). We believe that, as a result of these policy changes, the number of anaerobic digesters in California will continue to increase in the coming years. ARB should give the market time to respond to these new policies before taking further action.

In March, ARB initiated a rulemaking for the development of a rice cultivation offset protocol. After spending more than six years researching and conducting pilot projects, EDF believes that rice cultivation presents a real and important opportunity for California agriculture to help the state meet its climate goals. ARB has stated that it intends to consider this protocol at its September 2014 meeting. As such, this protocol should be identified in table 3 under Section II.D.2. It is also worth noting that this protocol sets a critical precedent for interested farmers and ranchers to engage in offset projects. However, ARB has chosen not to include aggregation as a part of the March 17 discussion draft of the protocol. Aggregation, which would allow multiple fields owned or managed by different landowners or land managers to “aggregate” into a single project, is critical to providing economies of scale for GHG projects from agriculture. Agriculture can play a role in helping to meet California's 2020 and future GHG reduction goals. However, most GHG reductions from land-based practices are small, less than 2 tons per acre. Without aggregation, offset projects from agriculture simply will not be generated – it is not cost-effective.

Nitrogen Use Efficiency:

Fertilizers represent the fifth largest GHG source in California's inventory. EDF appreciates the detailed exploration of nitrogen management strategies for mitigating GHGs during crop production. Nitrogen reduction practices, such as reduced rate, changes in fertilizer timing, or fertilizer form, have the opportunity to generate significant GHG reductions from California agriculture. A number of initiatives have been undertaken by the agriculture industry over the past couple of years associated with fertilizer use. Key among them are several offset protocols which generate reductions through more efficient use of nitrogen.

In particular, the American Carbon Registry (ACR) published version 2.0 of its *N₂O Emissions Reductions from Changes in Fertilizer Management* in January and this protocol is an excellent candidate for inclusion in ARB's cap-and-trade program as it incorporates a number of the management practices promoted in the Agriculture Working Paper. This protocol takes an "umbrella" approach to fertilizer management. That is, it develops an overall approach for measuring GHG emission reductions from fertilizer application which can be expanded as soon as the model is "calibrated and validated for particular crops and regions." As more research and fertilizer use summaries become available through university research, as well as data collected by Regional Water Quality Control Boards and Water Districts, it is likely that additional crops could be added to generate agricultural offsets under the protocol. EDF is currently working with the Almond Board of California on just such an expansion. Once approved by ARB, this approach will significantly broaden California agriculture's potential participation in mitigation activities.

Rangelands

California is approximately one-third rangeland. These 23 million hectares provide an excellent opportunity to provide multiple environmental benefits to California. EDF strongly agrees that carbon sequestration on rangelands is a "promising climate change mitigation measure" (Appendix C, 10). Our research has shown that California rangeland can sequester between 1.3 and 1.6 tons of CO₂e per hectare per year. Therefore, rangelands provide an opportunity to generate long-term, permanent carbon sequestration, similar to California's forests. EDF encourages ARB to investigate the wide variety of rangeland management practices that could generate offsets available to compliance entities under the cap-and-trade program. There are multiple voluntary agricultural offset protocols either published or available for comments, which ARB can leverage in the development of their own Rangeland Management protocol. These include ACR protocols (*Grazing Land and Livestock Management*, *Emissions Reductions from Compost Additions to Grazed Grasslands*, and *the Avoided Conversion of Grasslands & Shrublands to Cropland*) and a Verified Carbon Standard (VCS) protocol (*Methodology for Sustainable Grassland Management*).

Waste

Landfill waste disposal is the third largest source of methane emissions in California. While complementary measures have been implemented to reduce landfill methane emissions, these emissions have continued to increase largely because of the overall increase in total waste-in-place. Success in reducing GHG emissions from the waste sector requires close coordination between ARB and CalRecycle. EDF is encouraged that the Proposed Update mentions the opportunity for compost related offset protocols (77). The generation of compost from organic waste will reduce GHG emissions. However, several challenges remain in taking these practices to scale. Key among them is the ultimate use of the compost. Use of compost as alternative daily cover at landfills underutilizes this valuable resource. Linking the generation of compost with rangeland management or agricultural production (as is done with the *Emissions Reductions from Compost Additions to Grazed Grasslands* protocol) will provide benefits far beyond the reduction of GHG emissions. We appreciate that the Agriculture Working Paper includes reference to compost's ability to reduce runoff and store water and nutrients

(Appendix C, 7); compost application to rangelands has been shown to increase water retention and forage production, providing a useful solution to multiple organic waste and environmental concerns.

EDF Staff Lead: Robert Parkhurst, rparkhurst@edf.org

International Sector-Based Forest Offsets

When the California legislature passed AB 32 in 2006, it recognized that, “action taken by California to reduce emissions of greenhouse gases will have far-reaching effects by encouraging other states, the federal government, and other countries to act.” The Proposed Update identifies a potential key opportunity for California to help curb deforestation, while efficiently meeting the state’s domestic emission reduction targets through international sectoral offsets such as Reducing Emissions from Deforestation and Degradation (REDD). ARB’s consideration of a pathway for offsets from REDD into the state’s carbon market demonstrates how California’s vision and leadership can have a globally significant and positive impacts.

Tropical deforestation accounts for 15% of global greenhouse gas emissions, which is a larger contribution to global warming than the entire global transportation sector. Recent analyses suggest that addressing emissions from tropical deforestation is a key factor in determining whether the world can keep global temperature rise below the critical point of 2 degrees.⁴

In addition to global benefits, REDD can provide important cost-containment benefits to the AB 32 program and California’s citizens. Emissions reductions from Brazil, for example, through the State of Acre’s comprehensive REDD program alone, could provide sufficient supply to meet California’s 2% limit on international sectoral offsets.⁵ As California plans for reductions beyond 2020, when emission limits will become even tighter, cost-containment mechanisms and sufficient offset supply will be increasingly important. REDD offsets would reward already-successful REDD programs, and stimulate the development of emerging high-quality REDD programs elsewhere.

Jurisdictions around the world, including nations, as well as states and provinces, are working domestically, and in cooperation with each other, to reduce emissions from the destruction of forests through the development of robust REDD programs. California’s participation in some of these efforts and collaboration with the states in Brazil and Mexico through the Governor’s Climate and Forests Task Force (GCF) and the REDD Offset Working Group (ROW) has been extremely valuable. We appreciate that the Proposed Update recognizes that in order to remain at the forefront of international leadership,

⁴ Rachel Warren et al., Modeling the Role of Remaining Tropical Forests in Climate Change Mitigation, (September 2013); available at http://www.metoffice.gov.uk/media/pdf/7/3/AVOID_WS2_D1_36_Avoided_Deforestation.pdf.

⁵ Pedro Piris-Cabezas and Ruben Lubowski, Environmental Defense Fund, Potential supply to California’s carbon market of sectoral REDD+ credits from the state of Acre, Brazil, October 2013 (attached).

California must continue to lead by planning for reductions after 2020 and by continuing collaborations with other states, provinces, and countries that are taking action on climate change.

EDF Staff Lead: Christina McCain, cmccain@edf.org

2030 Target for GHG Reduction

Both AB 32 and the cornerstone cap-and-trade program continue to show resounding successes, helping to create triple wins for the economy, environment, and public health. Despite some "sky-is-falling" predictions, capping carbon pollution has occurred amidst a balanced state budget, raising the minimum wage, job growth that has led the nation, and sustained economic recovery.

At the same time, a refined understanding of climate science and an increase in visible climate change impacts in California and globally - which are deftly summarized in this Proposed Update - have only heightened the stakes and the urgency of tackling climate change. With the Proposed Update and independent observers both noting that California is well on track to meet the 2020 target, the need is clear for post-2020 climate pollution reduction targets to guide the state's strategy as we strive to avoid and adapt to climate change.

Setting targets is the next logical step based on both the Proposed Update and the Governor's Environmental Goals and Policy Report recommendations that a 2030 pollution reduction target will benefit California and provide businesses the certainty they need to ensure we stay on a path to the prosperous, low-carbon economy we need by 2050.

California's leadership on climate has already born fruit, especially in Washington D.C., where the Obama administration has adopted California clean car standards and has proposed standards for new power plants that are modeled on California law. As the European Union considers 2030 climate targets and a third of the world's GDP comes under carbon caps, it is clear that California, the world's ninth largest economy, is not alone in taking action on climate change but that the state's international leadership is critically important. If California continues to innovate and remains resolved and ambitious in addressing the looming threat of climate change, the state will be the critical leader that the world needs.

In order to more fully explore the potential environmental and economic benefits of setting a mid-term 2030 climate pollution reduction target, EDF is developing economic modeling on the effect of setting these targets. EDF anticipates releasing the full version of this modeling later this year. We are including the executive summary and methodology sections of the upcoming report in order to provide an advance preview (attached). The results of the economic modeling show that setting 2030 climate pollution reduction targets can incentivize immediate and significant emissions reductions, enhance the stability of the carbon market, and increase opportunities for the breakthrough innovations we need to meet our long-term reduction targets.

EDF Staff Lead: Erica Morehouse, emorehouse@edf.org

California's Cap-and-Trade System: The Role of a Mid-Term 2030 Target¹

April 21, 2014

Executive Summary

This analysis explores the environmental and economic impacts of setting a 2030 GHG reduction target for California's cap-and-trade market. We model a baseline scenario which includes a flat cap that keeps emissions constant post-2020 and compare that to several policy scenarios which include a 2030 target in line with California's 2050 emission reduction goals. We also vary the timing of the establishment of this target to examine the potential effects of delay. We further examine the impact of two different levels of offset supply (low and high). Our analysis shows that setting a 2030 target can provide environmental benefits and market stability. In particular, the analysis shows that setting a 2030 target can:

- Strengthen incentives to continue reducing emissions as California meets and even exceeds its 2020 target. Our baseline modeling shows that California may be so far ahead of reaching its 2020 target that as we approach 2020, demand for allowances could drop such that a significant number of allowances go unsold at auction in the case of a flat cap. Setting a 2030 target requiring declining emissions after 2020 would increase demand for allowances and incentivize reductions by attaching a value to reducing emissions into the future.
- Increase banking of allowances for future use, thereby creating earlier emission reductions, which means added environmental benefit. Under the cap and trade program an entity can choose to "bank" allowances for future use – meaning, they would reduce emissions now and save the allowances for a later time when buying allowances may be more expensive. Banking is good for the environment since it results in earlier emissions reductions, putting the economy on a more sustainable emissions reductions pathway. Our modeling shows that setting a 2030 target will create more demand for allowances and increase banking – further, we find that the earlier we set a 2030 target, the more banking will occur.
- Enhance market stability by reducing the extent to which the Allowance Price Containment Reserve (APCR) is utilized. As a cost containment mechanism, California has set aside allowances in reserve for use if prices rise to a certain level. Our modeling shows that the earlier a 2030 target is set, the fewer allowances are needed from the reserve. This is good for the environment, as it means emissions remain lower, and is also good for price management as it means those allowances will remain in the reserve for potential future use, continuing to provide cost containment for emergencies as originally intended.

Our analysis also confirms that offsets play an increasingly important cost-containment role, particularly as targets become more stringent beyond 2020. Our modeling shows that when offset availability is high, more banking occurs and there is lower likelihood the allowance reserve would be needed.

Finally, while not captured by this analysis, it is worth noting that there are additional important benefits of setting longer term targets. These include a longer time horizon for investments and incentivizing innovation: a longer term price signal means a higher likelihood of encouraging breakthrough technologies and long-lived capital investments as well as greater incentives to generate the full supply of offsets...

¹ Prepared by Pedro Piris-Cabezas, Erica Morehouse, Susanne Brooks, and Ruben Lubowski. Environmental Defense Fund. For more information on the analysis, please contact rlubowski@edf.org.

Methodology and Scenarios

The modeling is carried out with a regional version of the EDF global carbon market tool (partial equilibrium model) described in Piris-Cabezas and Keohane (2008).² We model emissions and their influence on allowance prices under a joint California and Quebec cap-and-trade system, through 2030. We model the allowance price within California and Quebec's market where the price of permits is determined by the supply and demand for emission reductions, explicitly taking into account the possibility of banking excess reductions for use in future periods.³

This analysis is dynamic and considers the incentives of rational market actors to bank credits over time given assuming that the California and Quebec program is scheduled to continue over the longer term. Although the carbon market is envisioned to continue after 2020 integrated under a more comprehensive global carbon market, generating further demand of abatement for future compliance periods after 2030, for the sake of being conservative in our estimates of banking demand for 2020, we only focus on California and Quebec carbon market for the period 2013-2030.

We model a baseline scenario (Baseline Flat-Cap Scenario) as a proxy of the current policy scenario and compare that to a policy scenario (Declining-Cap Scenario). In the Flat-Cap Scenario the cap for both California and Quebec is held flat at the current 2020 cap level (1990 emission levels) between 2020 and 2030. The Declining-Cap Scenarios depict the effect of setting a 2030 GHG reduction target that is in line with reducing emissions to 80% below 1990 levels by 2050, i.e., in line with California's 2050 emission reduction goals. Absent further information on Quebec's goal for 2050, we assume the same linear rate of decline as for the period 2013-2020 in the Declining-Cap Scenario. For the Declining-Cap Scenarios we also vary the timing of the establishment of this target (in 2013, 2015, 2017, and 2019) to examine the potential effects of delay, i.e., we model the impacts of the market gaining certainty about this target.

Across the different scenarios, we vary the required emissions reductions but maintain the same sectoral coverage of California and Quebec's caps beyond 2020. We also hold constant additional assumptions across scenarios, relating to the emissions impacts of electricity imports and complementary policies under California's cap-and-trade program.⁴ The allowance reserve for the

² The marginal abatement cost (MAC) curves and business-as-usual (BAU) emissions estimates for California are based on ARB's estimates scaled down proportionally to reflect the latest changes to BAU emissions from Bailey et al. (2013), which incorporates the impact of the recent economic recession. Staff at the California Air Resources Board (CARB) provided estimates of BAU emissions and the MAC curves for capped sectors (Onda and Fine, 2012). For Quebec we use MAC curves and BAU estimates based on the POLES model for Canada, scaled down to reflect the heterogeneity in sectoral emission composition of the Canadian provinces. ENERDATA and the European Commission maintain the POLES-Enerdata model. For this analysis we use updated MACs released in October 2012 by ENERDATA.

³ The model solves for an intertemporal equilibrium for the period 2013-2030 in which two conditions are met in every year: (1) the market clears (i.e. the quantity of credits demanded at the current price, including banked tons, equals the quantity supplied at that price); and (2) the present value of the international credit price is equal in every period (i.e., the price rises at the market rate of interest).

⁴ Annual emissions reductions associated with the mix of electricity imports over 2013-2030 are held constant at 7.6 million tons of CO₂, the historical average for 2009-2011. We also assume ARB's business-as-usual scenario for emissions associated with electricity imports (53 million tons CO₂) (Bailey et al., 2013). The impact of complementary policies for the period 2013-2020 is estimated at 240 million tons CO₂ in total, which is consistent with the medium availability scenario in Bailey et al. (2013). For the period 2021-2030, the same annual availability is considered. (We ran

period 2021-2030 is also maintained at 4% of the caps for both California and Quebec, as per Quebec's current regulation for the period after 2020.

The main variable—other than the stringency of the mid-term target and the timing of its establishment—that we adjust across scenarios is the available offset supply. In parallel to the California and Quebec program, we consider a simplified offset market. For each of the scenarios for the caps noted above, we also examine a low and a high offsets availability scenario. These scenarios are based on a low and high estimate for domestic offset availability plus a fixed assumed quantity of international offsets. In particular, we assume that the availability of domestic offsets for California ranges from a low of 67 to a high of 147 million tons of CO₂ for the period 2013-2020^{5,6}. In addition, we assume 61 million tons of CO₂ of available international sectoral credits (e.g. from Reducing Emissions from Deforestation and forest Degradation; REDD+). This is the minimum amount required to fill the “gap” between domestic offsets (under the high offsets availability case) and the 208 million ton cumulative limit on offsets through 2020. We hold constant the amount of international credits in the low offsets scenario in order to focus the comparisons on a single factor at time. Thus, for California up through 2020, our high offsets scenario has the full amount of allowable offsets up to the limit of 208 million tons (based on our assumptions of 128 and 61 million tons of domestic and international offsets, respectively), while availability is roughly 40% lower in the low offsets scenario (128 million tons, based on our assumption of 67 and 61 million tons of domestic and international offsets, respectively).

After 2020, we assume total offsets are allowed and available up to 8% of compliance obligation in the California and Quebec's cap-and-trade system, in line with the offsets limits in place leading up to 2020. Across all scenarios, we assume Quebec can obtain all the offsets allowed for the period through 2020 (35 million tons CO₂).⁷

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Bailey E., S. Borenstein, J. Bushnell, F. Wolak and M. Zaragoza-Watkins, *Forecasting Supply and Demand Balance in California's Greenhouse Gas Cap and Trade Market*, Draft, Analysis commissioned by ARB, March 12, 2013.

alternative scenarios with a higher availability of complementary policies of 280 million tons CO₂, similar to Bailey et al., and found similar price impacts as between the low and high offset availability scenarios described above.)

⁵ This range corresponds to the estimates performed by Four Twenty Seven Consulting in 2013. See “Analysis Of The Impact Of SB 605 On The California Carbon Market.” Four Twenty Seven Consulting. Published Jul30, 2013 <http://427mt.com/2013/07/impact-of-sb-605-on-the-california-carbon-market/>

⁶ Following empirical evidence from the European Union's ETS, offsets are valued at 75% of the prevailing market price when the price (2013 reference) is below \$20 /tCO₂. For higher prices we assume that the offset is valued at 50% of the market price. REDD credits through 2020 are valued at \$5/tCO₂, consistent with voluntary market transactions.

⁷ American Carbon Registry's (ACR 2012) estimates that Quebec's current offset protocols should be able to deliver the allowable offsets amounts. Furthermore Quebec plans on expand the number of offset protocols over the years (see Quebec's Q&A <http://www.mddep.gouv.qc.ca/changements/carbone/faq-spede-en.pdf>).

Onda C. and J. Fine, *Cost Containment through Offsets in the Cap-and-Trade Program under California's Global Warming Solutions Act*, Environmental Defense Fund, July 2011, available at: http://www.edf.org/sites/default/files/EDF%20AB%2032offsetsmodelingmemo%20final2_updated_3Jan2012_v2.pdf

Piris-Cabezas, P. and N. Keohane. 2008. *Reducing emissions from deforestation and forest degradation: Implications for the carbon market*, Washington, D.C.: Environmental Defense Fund.

Potential supply to California's carbon market of sectoral REDD+ credits from the state of Acre, Brazil¹

October 11, 2013

California has signed Memoranda of Understanding with the states of Acre in Brazil and Chiapas in Mexico to develop approaches for developing sectoral credits from reducing emissions from deforestation and forest degradation (REDD). Depending on when California would begin recognizing emissions reductions from REDD, the potential supply from the state of Acre alone could be more than adequate to satisfy California's 80 million ton international sectoral offsets limit through 2020 at relatively low prices. The credit supply depends on the scenario for crediting, whether the state achieves or even exceeds its deforestation reduction plan, and the potential consideration of "early action" reductions. The development of an internal carbon market in Brazil as well as other future demand such as the projected demand from Australia could potentially create competition for the same reductions and increase the price at which credits might be available for California.

Acre's state-level plan to reduce emissions contemplated a 52% reduction in deforestation over 2006-2010 relative to its historic baseline of emissions over 1996-2005. The plan then aims at a continued year-on-year deforestation reductions of 10% annually, with the reference level for measuring reductions resetting every 5 years to the previous 10 years' average. Figure #1 depicts Acre's proposed reference levels and target for the period 2006-2030 (with deforestation levels converted to emissions of CO₂ based on the carbon density of 123 tons of carbon/hectare being considered by Acre state). Based on its declining reference level, the State plan envisions total deforestation emissions reductions of 168 million tons of CO₂ over the period from 2006 to 2020 (the hatched blue shaded bars in figure 1).² If the baseline for measuring Acre's reductions were instead to stay constant at the historic (1996-2005) reference level through 2020, then the number of potential creditable reductions between the historic

¹ Prepared by Pedro Piris-Cabezas and Ruben Lubowski of the Environmental Defense Fund, 1875 Connecticut Avenue, NW, Washington, DC. Please direct correspondence to rlubowski@edf.org.

² See description in Government of Acre's report (2009): REDD+ Guidelines, Plan for Valuing Forest Assets, Forest Assets Program, Payments for Environmental Services Carbon Project, Rio Branco.

baseline and the state target rises to 266 million tons of CO₂ over 2006-2020 (the entire size of the bars shaded in blue, including the hatched portion, in figure 1).³ These estimates assume the potential amount of reductions is limited by Acre's state target. If Acre could completely reduce its deforestation emissions beyond the target, then the maximum possible reductions measured against a constant historic baseline (1996-2005) equals 330 million tons over 2006-2020.

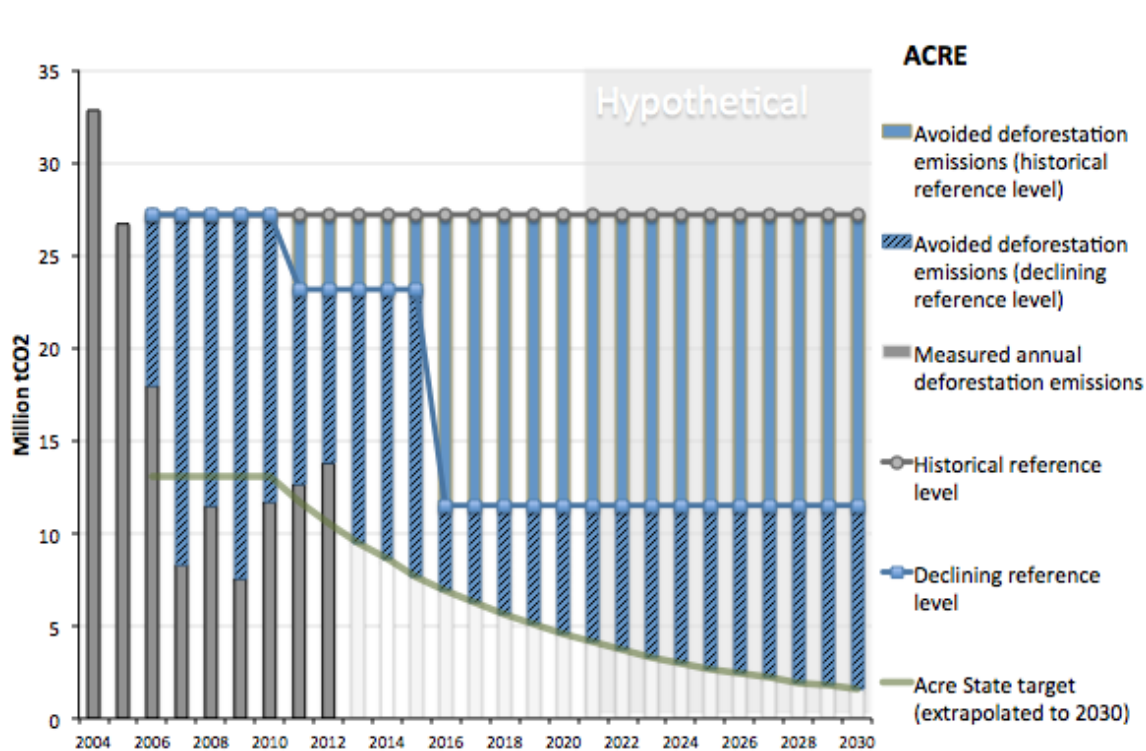


Figure 1. Acre State: Reference Levels and Emissions Reduction Target, 2006-2030

Note: For the period 2021-2030 the baseline is kept at 2015-2020 baseline levels, meanwhile the target is extrapolated. The estimates are based on a proposed carbon density of 123 tons of carbon per hectare.

Estimates from Brazil's National Institute for Space Research (INPE) deforestation monitoring program (PRODES) show that Acre's emissions dropped in 2006 and subsequently remained below the target until a recent uptick in deforestation brought emissions slightly above the target in 2011 and 2012, but are still well below the two

³ For more on Acre's program and potential reductions under different reference levels, see: Alencar, A., D. Nepstad, E. Mendoza, B. Soares-Filho, P. Moutinho, M.C.C. Stabile, D. McGrath, S. Mazer, C. Pereira, A. Azevedo, C. Stickler, S. Souza, I. Castro, O. Stella. 2012. *Acre State's Progress Towards Jurisdictional REDD: Research, Analysis, and Recommendations for the State Carbon Incentive Program (ISA-Carbono)*. Amazon Environmental Research Institute (IPAM), Brasília. Also see: Amazon Environmental Research Institute (IPAM) International. 2012. *Overview of Subnational Programs to Reduce Emissions from Deforestation and Forest Degradation (REDD) as Part of the Governors' Climate and Forests Task Force*. Electric Power Research Institute (EPRI). <http://www.gcftaskforce.org/documents/EPRI.pdf>

reference levels (figure 1). This equates to total reductions of 99-107 million tons of CO₂ over 2006-2012 for an average of 14-15 million/year, based on the historical or declining reference levels, respectively. In recognition of Acre's verified reductions in deforestation in 2012, the German government, through the KfW development bank, awarded the state 16 million euros (\$43 million) under its REDD "Early Movers" program.

Not all reductions below a historic reference level would necessarily be eligible for generating credits in future compliance markets in California and/or other jurisdictions. REDD crediting systems may require a portion of credits to be held back in reserve as an insurance buffer against potential future reversals. Crediting programs may include a "crediting line" set below the reference level that will determine how many reductions are considered a jurisdiction's "own" effort and how many reductions are eligible for crediting in external markets. The REDD Offsets Working Group (ROW) recommends a historic reference level, with a crediting line set below it, to assure "own effort" from the tropical jurisdiction. Nonetheless, the ROW notes that when jurisdictions have already demonstrated significant prior effort in reducing emissions, a historic reference level could be appropriate as the crediting line, without further downward adjustment.⁴ This suggests that, for the case of Acre, with significant reductions achieved to date, the historic and declining reference levels provide an indicative range for Acre's reductions that might be credited for use within California's carbon market starting in 2014.

Table 1 shows the cumulative number of estimated emissions reductions that Acre might be able to achieve for the California market starting in 2014 through 2020, depending on when emissions reduction crediting begins and whether the historic or declining reference level is applied to measure the reductions. These estimates are based on a scenario where Acre exactly meets—but never exceeds—its targeted level of emissions reductions going forward. Cumulative emissions reductions from Acre could be 59-145 million tons over 2014-2020, measured against the historic and declining reference level, respectively. If there is a delay in crediting, this could, for example, fall to 46-101 million tons over 2016-2020 or 35-58 million tons over 2018-2020. An additional 88 million tons might be available over 2020-2030.⁵

⁴ The REDD Offsets Working Group (ROW). 2013. *Recommendations to Conserve Tropical Rainforests, Protect Local Communities and Reduce State-Wide Greenhouse Gas Emissions*. <http://greentechleadership.org/documents/2013/07/row-final-recommendations-2.pdf>

⁵ For 2021-2030 we consider the declining reference level kept at 2015-2020 levels, while, the target is extrapolated. The potential availability of REDD credits under this scenario would be 88 million tCO₂.

Million tCO ₂	2014-20	2015-20	2016-20	2017-20	2018-20	2019-20	2020
Historical reference level	145	123	101	79	58	38	19
Declining reference level	59	52	46	40	35	30	15

Table 1. Cumulative potential emission reductions from Acre through 2020 under different starting years and alternative reference levels.

Note: These estimates correspond to the two sets of blue shaded bars shown in Figure 1 for the period 2014-2020. Estimates assume Acre exactly meets but does not exceed its state target for reducing emissions over 2014-2020 and no “early action” reductions prior to 2014 are considered. The reference levels are 1) the historical average emissions from 1996-2005 and 2) the declining reference level proposed in Acre’s state plan.

In the case that Acre were to sell REDD+ credits into external markets, buyers and sellers would in principle need to agree upon a carbon price above or equal to the estimated opportunity cost of achieving the reductions in Acre state. The opportunity costs of reducing deforestation in terms of the foregone revenues from agriculture and other alternative land uses have been estimated at less than \$1/tCO₂ in Acre state.⁶ The price for purchasing these credits in a compliance market might be higher in practice depending on the demand for credits. In a hypothetical scenario assuming internal REDD credit demand in Brazil from cap-and-trade systems such as those that could emerge in the states of São Paulo and Rio de Janeiro,⁷ California would need to pay at least the marginal abatement cost resulting in the Brazilian market. According to EDF’s preliminary modeling of potential scenarios for potential trading between Acre and California as well as Rio de Janeiro and São Paulo, the minimum price for Acre’s credits would range between \$1.7 and \$2.7/ton of CO₂ in 2013, rising at 5% per year, depending on the allowable use of REDD credits for compliance in Rio de Janeiro and São Paulo.⁸ The lower bound corresponds to a scenario where Acre’s crediting line is

⁶ According to most recent abatement cost estimates of achieving Acre’s target (Britaldo Soares-Filho, 2012), the average opportunity cost for Acre is \$0.6/ ton of CO₂ for 2010-2020 and \$0.8/ ton of CO₂ for 2010-2030. The World Bank’s (2010) “Brazil Low-Carbon Country Case Study” reports marginal abatement costs for achieving emission reductions in Acre from deforestation (in line with Acre’s target) and livestock just below zero. World Bank, 2010, Brazil Low-Carbon Country Case Study, (Christophe de Gouvello, Britaldo Soares-Filho, Roberto Schaeffer, Fuad Jorge Alves, Joao Wagner Silva Alves). Washington, DC.

⁷ The States of Rio de Janeiro and São Paulo are envisioning State-level climate change policy approaches. The state of São Paulo has adopted the absolute target of reducing greenhouse gas emissions by 20% relative to 2005 levels by 2020. Rio de Janeiro has initiated a legislative process that could result in absolute emission reductions. Our preliminary study is based on Rio de Janeiro and São Paulo States’ emission reduction cost estimates for the industrial, energy, transport, waste, and agriculture sectors from World Bank, (2010).

⁸ We assess a hypothetical case where São Paulo and Rio de Janeiro create an interstate carbon market, where São Paulo State achieves its pledged target and Rio de Janeiro State’s target of reducing

the same as the declining reference level and the amount of credits through 2020 is equally split between California and the Brazilian states. The upper bound would correspond to a scenario where California is the only buyer of Acre's credits up to the amount of its international offset limit.

greenhouse gas emissions is to keep current level constant through 2020. Preliminary modeling shows that: 1) under an efficient policy such as emissions trading, which includes all major sectors of the States economy Rio de Janeiro and São Paulo could reduce 399 million tons of emissions by 2020 at an estimated cost of \$261 million in 2010 dollars (and a price of \$2.7/ton of CO₂, in 2013, rising at 5% per year), and 2) Rio de Janeiro and São Paulo could reduce the costs of achieving its goal by about 15% by using REDD credits generated under the State of Acre's plan.⁸ We assume that Rio de Janeiro and São Paulo are able to buy 50% of the planned total emissions reductions from Acre. This would lower Rio de Janeiro and São Paulo's costs to \$226 million (and the carbon price to \$1.7/ton of CO₂, in 2013), with even greater cost savings depending on bilateral negotiations between the states.

California Carbon Market Watch

A COMPREHENSIVE ANALYSIS OF THE GOLDEN STATE'S
CAP-AND-TRADE PROGRAM / YEAR ONE 2012-2013



California Carbon Market Watch

A COMPREHENSIVE ANALYSIS OF
THE GOLDEN STATE'S CAP-AND-TRADE PROGRAM

YEAR ONE: 2012-2013

Authors

Katherine Hsia-Kiung

Emily Reyna

Timothy O'Connor

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Table of contents

Preface	v
Executive summary	vi
First year conclusions	vii
Future considerations	viii
California cap-and-trade policy: an overview	1
Legislative history of Assembly Bill 32 (AB 32)	2
Cap-and-trade model	2
California's cap-and-trade program	3
State of the carbon market	7
Quarterly auctions	8
Auction proceeds	10
Secondary market	11
Offsets market	15
Carbon price forecasts	17
Linkage	17
Relevant litigation with developments in 2013	18
Reported greenhouse gas emissions	19
Proposed regulation amendments	19
International collaborations and memorandums of understanding (MoUs)	20
Timeline	22

Expert interviews: California’s carbon market	24
Lenny Hochschild / Broker / Evolution Markets	25
Emilie Mazzacurati / Industry consultant / Four Twenty Seven	26
Morgan Hagerty / Investor / CE2 Capital Partners	27
Karsten Barde / Regulated entity representative / Pacific Gas and Electric Company (PG&E)	28
Robert Stavins / Academic expert / Harvard University	29
Notes	31

Figures and Tables

Figure 1: AB 32 emissions reduction target compared to the business-as-usual scenario	2
Figure 2: The declining cap and the business-as-usual emissions projections through 2020	3
Figure 3: Scope of the cap-and-trade program and its complementary policies under AB 32	4
Table 1: Current auction of 2013 vintage allowances	9
Table 2: Advance auction of future vintage allowances (2015 and 2016 vintage)	9
Table 3: Qualified bidder breakdown	9
Figure 4: Breakdown of qualified bidders across all auctions by type	10
Figure 5: Total quarterly auction proceeds from the first five auctions	11
Figure 6: Allowance price and traded volume on the secondary market (Vintage 2013, December 2013 contract)	12
Figure 7: End-of-week bid/ask spread for Vintage 2013 (December 2013 contract)	13
Figure 8: Vintage 2013, December 2013 contract price on secondary market	13
Figure 9: Vintage 2016, December 2015 contract price on secondary market	15
Table 4: Number of ARBOCs issued (as of the end of November 2013)	16
Table 5: Mandatory GHG emissions reporting from 2008 to 2012 (in MMTCO _{2e})	19

Preface

California's Global Warming Solutions Act, also known as AB 32, was signed into law on September 27, 2006. Environmental Defense Fund co-sponsored the bill, which stated that California "may" adopt a market-based regulation to cut greenhouse gas (GHG) emissions. That market-based regulation, a cap-and-trade program, is one of many efforts developed and implemented over the last seven years to reduce the state's GHG emissions to 1990 levels by 2020.

With the debut and implementation of the cap-and-trade program in 2013, California has once again proven to be a leader in environmental policy in the United States. Not only is the state setting an example for the rest of the country in addressing GHG emissions, it's doing so in a flexible, economically efficient fashion, allowing the economy to prosper, while improving public health.

The data and observations presented in this report provide tangible evidence of the program's success in its first year. The allowance auction process has gone well, the secondary market has shown stability, and prices indicate low marginal abatement costs for compliance entities thus far. The smooth transition to a capped economy is an impressive accomplishment, due in large part to a carefully constructed regulation that involved a rigorous stakeholder engagement process and leveraged international lessons learned in building market-based mechanisms.

Today, California is a bright spot not only in the U.S., but internationally as well. California's regional leadership is evident through the Western Climate Initiative and the recently signed Pacific Coast Collaborative Climate Action Plan. Beyond North America, the memorandums of understanding (MoUs) signed with China and Australia show that California's program is already regarded internationally as a leading model.

There is still work to be done to ensure that the program continues on a path of success to 2020 and beyond. Organizations like IETA and EDF will continue to provide input towards achieving this goal. Building deeper collaborations and alliances in the coming years—not only across jurisdictions, but also across businesses and regulators—will be critical to ensure emissions reductions are achieved in a manner that allows our economy to prosper as the scope of the cap broadens in 2015 and the interaction with complementary measures is better understood.

As we know, California cannot solve the problem of climate change alone. The linked California and Quebec carbon market launching in 2014 is an important development, which, if successful, has the potential to encourage other jurisdictions to come forward with programs of their own. Further, upcoming federal action on power plants through Clean Air Act 111(d) standards will put an even greater spotlight on California from states that are looking for cost-effective solutions to reduce emissions and meet U.S. EPA guidelines.

It's been a long and, at times, arduous process from the passage of AB 32 to the eventual implementation of California's landmark cap-and-trade program. However, after its inaugural year, most would agree that the state has developed a program to be proud of—one that is poised for future success and emulation across other economies, both inside and outside U.S. borders.



*Dirk Forrister, President and Chief Executive Officer
International Emissions Trading Association (IETA)*

Executive summary

January 1, 2014 marked one year since the start of California's landmark cap-and-trade program, a market-based system to reduce greenhouse gas (GHG) pollution. The program will be the second-largest carbon market in the world, after the European Union's, and will cover 85% of all carbon pollution in the state by 2015. It is the most discussed program in a suite of strategies being deployed to achieve the goal of California's Global Warming Solutions Act—also known as Assembly Bill 32 (AB 32)—a 2006 law requiring the state to reduce GHG emissions to 1990 levels by 2020. California is the eighth-largest economy in the world and the first state in the nation to employ an economy-wide cap-and-trade program. While no state or country can stop climate change alone, California's environmental policies have a history of success and replication. The importance of California's program is thus magnified by the example it sets, and the world is watching to see whether the state's carbon market will succeed.

One year into the program, the outlook is positive. California's cap-and-trade system weathered legal challenges and demonstrated a successful launch and viability during its initial year. In the first five auctions, all of the offered emission allowances usable for compliance in 2013 were sold. Similarly, the secondary market for carbon allowances has shown stability, and carbon prices close to the floor indicate the long-term possibility of low marginal abatement costs for regulated entities. Contrary to some predictions of harsh economic damage, capping carbon pollution in California has occurred amidst sustained and promising economic recovery and growth, including a stronger housing market and lower unemployment rate.

This report provides an overview and analysis of California's carbon market after one year in operation. Included are a background on the cap-and-trade program, an account of the carbon market's progress to date, and an analysis of what the market's performance means for California's environmental and economic goals. This analysis includes in-depth summaries and trends observed from the quarterly auctions and secondary market activity, along with evaluations of market performance by industry experts and academics. Updates regarding litigation, proposed regulatory amendments, and international agreements are also discussed.

Five key conclusions from the program's first year and five key considerations for the program's future are highlighted on pages vii and viii.



Tim Connor

First year conclusions

- 1. The successful state-run auctions are evidence of a well-constructed, strong, and adaptive policy.** California had the good fortune of learning from predecessor cap-and-trade programs like the European Union Emissions Trading System (EU-ETS) and the Regional Greenhouse Gas Initiative (RGGI). The five successful quarterly auctions conducted thus far are evidence of a strong design for California's program. Each auction has shown a solid demand for current year allowances, with numerous compliance entities participating and allowance prices remaining stable and reasonable. The California Air Resources Board (CARB) has developed a robust administrative framework. To date, there have been no signs of market manipulation, the auction platform and logistics have been straightforward, and key market communications have been timely and well managed.
- 2. The secondary market for California carbon allowances is robust and healthy. Although the offset market was quiet, late 2013 issuance of CARB offset credits suggests greater offset market activity lies ahead.** Since the first auction commenced, allowance prices have stabilized on the secondary market and the volume of traded allowances has increased. This reflects increased confidence, familiarity, and participation in the market. Furthermore, since CARB offset credits have been issued and the first surrender date for compliance instruments by regulated entities approaches in November, it is likely that increased interest in the market will result in more offset transactions.
- 3. Wise investment of the auction proceeds will be an integral part of achieving the state's AB 32 pollution reduction goals.** State auction proceeds—\$533 million to date—will boost clean energy in California, improve air quality, and create jobs. California law requires that auction proceeds be invested in further reducing GHG emissions. Although the goal of the cap-and-trade program is not to raise money, this first year of auctions has shown that a meaningful amount of money can be generated from the sale of allowances. While Governor Brown has taken a one-time loan of \$500 million from the state's auction proceeds, he has committed to return these funds and invest future funds to cut carbon pollution. Furthermore, as required under law passed in 2011, at least 25% of the proceeds must be invested in a manner that benefits disadvantaged communities in California that are most impacted by climate change and poor environmental quality.
- 4. The average price for allowances suggests that achieving the cap may be less costly than some expected.** Some critics of the program, including regulated businesses, have expressed fear of high compliance costs from AB 32. The reality of current allowance prices—just over \$11—is in stark contrast to those fears, and shows that the cost of emissions reductions will be much lower in this first compliance period than previously expected. Even if prices hover above the floor, the cap ensures reductions will be met and that companies will incorporate the cost of carbon into their strategic planning.
- 5. Market experts interviewed for this report expressed overwhelming positive views regarding the first-year performance of California's cap-and-trade program.** In addition to noting the auction mechanism is well designed, experts felt the complete sale of current allowances and improved liquidity in the secondary market are encouraging signs of a well-functioning market. All of those interviewed were confident that the market is here to stay and highlighted the importance of post-2020 goals.

Future considerations

While the data presented in this report indicate the first year of cap and trade in California has been a success, there are upcoming program milestones and other important factors that may impact the market.

- 1. The end of the first compliance period:** California will know more about the program's success in November 2014 when regulated entities will first have to surrender allowances. At that time, the state and general public will have additional information about how the program is functioning, what emissions reductions have been achieved, and how entities are meeting their compliance obligations.
- 2. Linkage with Quebec:** California and Quebec formally linked their cap-and-trade programs beginning on January 1, 2014. The Quebec linkage expands the market and provides regulated entities greater flexibility in meeting their compliance obligations cost-effectively. More importantly, it paves the way for other linkages which could create greater environmental and economic benefits.
- 3. Proposed cap-and-trade regulation amendments:** Continued market oversight has resulted in a list of proposed cap-and-trade regulation amendments scheduled for consideration in spring 2014. One such amendment includes maintaining the integrity of price containment mechanisms, including credible offsets. Offsets, banking, and other cost containment mechanisms will continue to be important features of the cap-and-trade program.
- 4. Fuels coming under the cap in 2015:** The cap more than doubles in size to include distributors of transportation fuels and natural gas on January 1, 2015, the start of the second compliance period. Under the current regulation, suppliers of transportation fuels will not receive any free allowances, meaning they will be required to purchase allowances to cover their emissions. This will significantly impact the supply and demand outlook for carbon allowances.
- 5. Post-2020 goals:** Cap and trade, in combination with complementary measures like the Renewable Portfolio Standard and Low Carbon Fuel Standard, are keeping California on track to meet 2020 reduction targets. However, California must set post-2020 goals in order to provide regulated entities with certainty moving forward. With legal challenges mostly overcome and regulated entities showing stronger demand for future vintage allowances, California is seeing more confidence in the longevity of the market. Conversations about setting a 2030 carbon pollution reduction target have begun and it is crucial for policymakers to think about post-2020 program design elements to ensure more ambitious reductions can be met at reasonable costs.



California cap-and-trade policy: an overview

Legislative history of Assembly Bill 32 (AB 32)

On September 27, 2006, California enacted the Global Warming Solutions Act (AB 32), which aims to reduce California's greenhouse gas (GHG) emissions to 1990 levels by 2020. This represents a roughly 16% reduction from the business-as-usual scenario, from 507 to 427¹ million metric tons of CO₂ equivalent (MMTCO₂e)² (see Figure 1).

To accomplish California's emissions reduction mandate, AB 32 authorized the California Air Resources Board (CARB) to establish a market-based **cap-and-trade** regulation alongside complementary emissions reduction measures, which are laid out in CARB's Scoping Plan.³ To ensure the program's success, expert advisory groups such as the Emissions Market Assessment Committee⁴ and the Economic and Allocation Advisory Committee⁵ were formed to aid in the regulation's development. Additionally, lessons learned from the European Union Emissions Trading System (EU-ETS) and the emissions trading program of nine states in the northeastern United States, the Regional Greenhouse Gas Initiative (RGGI), were taken into careful consideration during this time.⁶ With extensive stakeholder input, research, and analysis, the enforceable cap-and-trade program officially began on January 1, 2013.

The hyphenated term **cap-and-trade** is used throughout as an adjective modifier, while the unhyphenated term **cap and trade** is used as a noun. For all intents and purposes, the hyphenation differences do not change the meaning of the term.

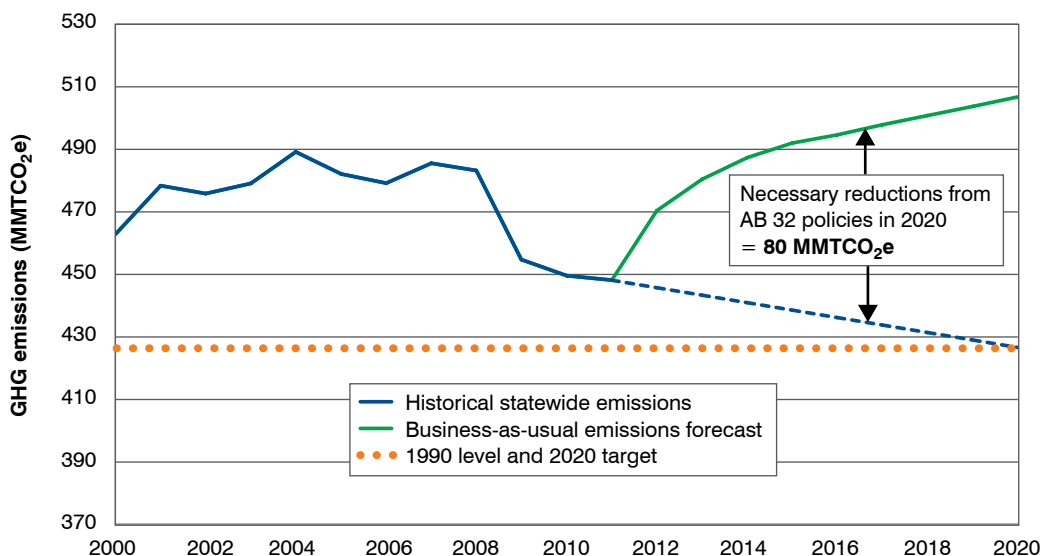
An **allowance** is a limited tradable authorization, like a permit, to emit up to one metric ton of carbon dioxide equivalent.

Cap-and-trade model

Cap and trade is not a new environmental solution. It was successfully used to control sulfur dioxide (acid rain) pollution from power plants in the U.S.⁷ This program, established by the 1990 Clean Air Act Amendments, harnessed the power of the marketplace to reduce acid rain pollution significantly, spurring *The Economist* to call it "the greatest green success story of the past decade."⁸

The "cap" refers to the absolute limit on pollutant emissions that is set for all sectors covered by the regulation. The number of **allowances** available for use within the program corresponds to this cap. By limiting the total number of allowances to a specified amount, the government

FIGURE 1
AB 32 emissions reduction target compared to the business-as-usual scenario



Source: Historical 2000 to 2011 GHG Emissions Data⁹ and Emissions Forecast¹⁰ from California Air Resources Board

can ensure the aggregate emissions do not exceed the cap's set level. If a market participant holds extra allowances that it does not need for its compliance obligation, it can sell them to other participants who need those allowances. This is the “trade.”

California’s cap-and-trade program

Under California’s cap-and-trade program for carbon pollution, a stringent cap with a specific number of emission allowances is set forth in Table 6-1 of §95841 of the regulation (Annual Allowance Budgets for Calendar Years 2013–2020). Pursuant to the regulation, allowances are distributed to regulated businesses by the state, either given for free or sold at auction. At the end of each compliance period, companies must surrender allowances back to the government sufficient to cover their compliance obligation, which is based on their emissions. Companies failing to meet compliance requirements must pay penalties, as is the case in other regulatory programs.¹¹ Every year, the total number of available allowances (either given for free or auctioned) decreases, driving emissions down over time. This is known as a “declining cap.”

By setting a statewide cap instead of company or sector-specific levels, the program gives each regulated entity the freedom to decide how it will comply. Companies can purchase additional allowances beyond those they receive for free, or invest in emissions reduction projects that leave them with extra allowances that can be sold to other businesses. The cap-and-trade program also allows regulated entities to use verified reductions from uncapped sectors (**offsets**) to meet up to 8% of their compliance obligations in any one year.¹² This variety of compliance options provides flexibility to regulated entities, which lowers the overall cost of the program.¹³

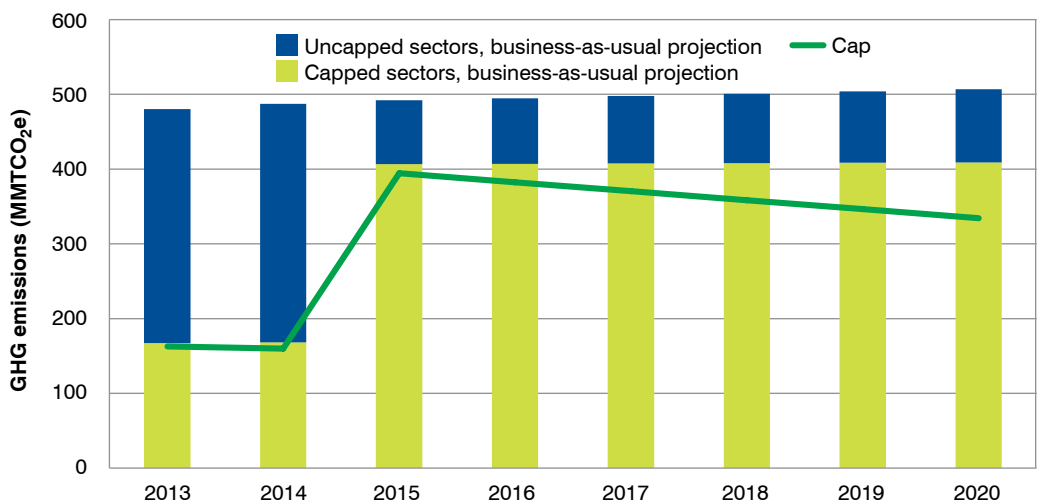
The central elements of the program include:

- **The cap:** California’s cap declines every year. From the first to the second year, the cap tightens by about three million metric tons of emissions, or 1.9%. In 2015, suppliers of transportation fuels, natural gas, and other fuels come under the regulation, expanding the covered pollution by about 1½ times. Thereafter, the cap decreases by approximately 12 million metric tons of emissions every year, or an average annual decrease of 3.3% (see Figure 2).¹⁴ The cap declines

An **offset** credit represents one metric ton of GHG emissions that is reduced or removed by an activity not covered by the cap-and-trade program in order to compensate for, or “offset,” an emission made by a regulated facility. Offset credits must meet strict regulatory reporting and oversight criteria and must fall under a protocol that has been approved by CARB.

FIGURE 2

The declining cap and the business-as-usual emissions projections through 2020



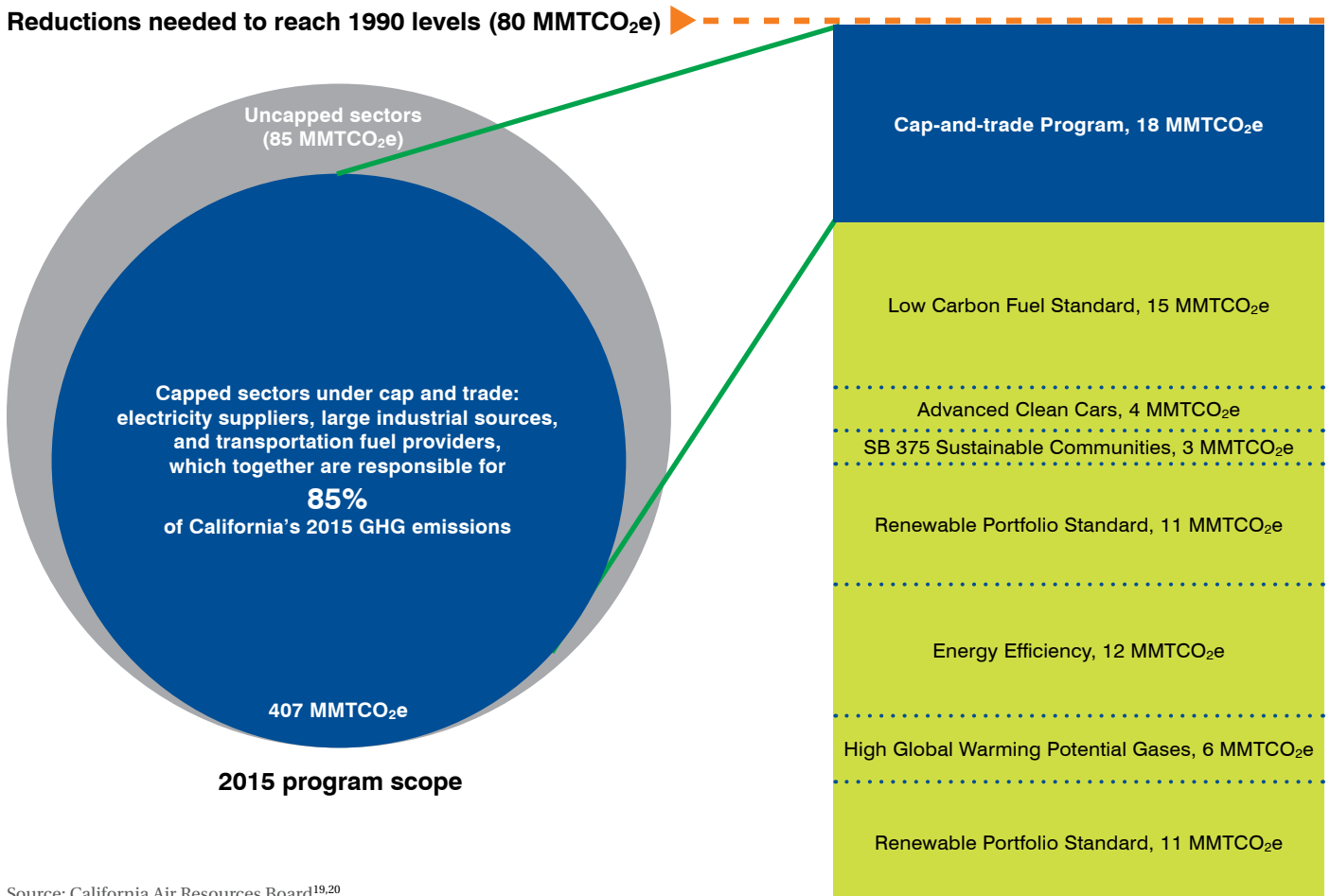
Source: California Air Resources Board¹⁵

more moderately in the program's first compliance period to ensure a smooth transition to a capped economy.

- GHG emissions reporting and verification:** Emissions reporting requirements have been in place since 2008, when CARB adopted a mandatory reporting rule requiring all major GHG sources to submit emissions reports every year. That rule was later harmonized with the U.S. EPA Greenhouse Gas Reporting Rule. The data from the reporting rule has allowed CARB to develop a cap-and-trade program based on actual measured emissions, as opposed to estimates, and allows the agency to continue monitoring California's progress towards its reduction goals.¹⁶
- Emissions coverage:** California's emissions sources are varied in scope, with the leading contributors in 2020 projected to be the transportation sector (36%), the power sector (20%), and heavy industry (18%).¹⁷ Starting in 2013, major GHG-emitting sources, such as electricity generation (including imports) and large stationary sources (e.g., refineries, oil and gas production facilities, food processing plants, cement production facilities, and glass manufacturing facilities) that emit more than 25,000 metric tons of CO₂ equivalent per year are regulated by the program. In 2015, the program expands to include distributors of transportation fuels, natural gas, and other fuels.¹⁸ At that time, this comprehensive program will cover approximately 85% of the state's total emissions (see Figure 3).

FIGURE 3

Scope of the cap-and-trade program and its complementary policies under AB 32



Source: California Air Resources Board^{19,20}

Leakage is defined by CARB as “a reduction in GHG emissions within the state that is offset by an increase in GHG emissions outside the state.”²⁴

- **Compliance periods:** A compliance period is the time frame during which aggregate compliance obligations are calculated. At the end of each year, and within a specified time after the end of each compliance period, each regulated facility must turn in the appropriate number of credits to cover their emissions over that time. California’s program has three compliance periods:²¹

- First compliance period: 2013 through 2014
- Second compliance period: 2015 through 2017
- Third compliance period: 2018 through 2020

- **Allowance allocation:** To protect electricity ratepayers from price spikes in their electricity bills, CARB gives allowances for free to electrical distribution utilities. According to a decision by the California Public Utilities Commission, major regulated utilities must consign their allowances to auction and use the proceeds from the sale of their allowances to benefit ratepayers. To ensure that California businesses remain competitive, transition smoothly into the program, and to prevent emissions **leakage**, CARB also initially provides industrial entities with most of their allowances for free.²² For most sectors, the percentage given for free then decreases as the program progresses according to leakage risk classification.²³ In the first compliance period, the average industrial entity receives about 90% of the allowances for free. Recent proposed amendments may extend this level of transition assistance into the second compliance period for specified regulated sectors.

- **Auctions:** Allowances that are 1) not given away for free according to the regulation, or 2) consigned by regulated utilities, are sold at state auctions administered and overseen by CARB.²⁵ The auctions use a single-round, sealed-bid, uniform-price format. Participants submit confidential bids for a specific amount of allowances at a specific price, also called a bid schedule. The highest bidder in the auction is sold their requested quantity of allowances first, then the second highest bidder, and so on until there are no more allowances. All winning bidders receive the quantity of allowances they bid for at a uniform settlement price, which is determined as the value of the lowest winning bid, also known as the auction clearing price. Regardless of their original bids, all winning bidders pay the same price.²⁶

Auctions are held quarterly—every February, May, August, and November—and bids are submitted through an online platform. Two types of allowances are auctioned—current year vintage and future year vintage allowances. Current year allowances are eligible for use starting in the year they are auctioned, while future year allowances can be banked for later use but may not be used for compliance until their vintage year (typically three years after the year in which they were auctioned).²⁷ For example, in the four auctions held in 2013, the current year allowances offered for sale were 2013 vintage and the future year allowances offered were 2016 vintage. Auctioning of future vintage allowances enables compliance entities to plan or bank for future compliance.²⁸

- **Price stability:** The floor or minimum price per allowance is set in the regulation at \$10 in 2012, and increases by 5% plus the rate of inflation as measured by the Consumer Price Index (CPI) for all urban consumers each year thereafter.²⁹ To ensure that prices do not spike drastically, a percentage of allowances from 2013–2020 are set aside at the beginning of the program in an Allowance Price Containment Reserve (APCR). If needed these allowances are offered for sale through a reserve auction at three pre-set price tiers: \$40, \$45, and \$50, which also increase by 5% annually plus the rate of inflation. Once all of the allowances in the first price tier are sold, allowances will then be sold at the second tier price and so forth. These reserve auctions are scheduled to take place six weeks after each quarterly auction if requested by participants,³⁰ but no reserve auctions have been held to date, as market prices have remained significantly below the lowest price tier of \$40.

Cap and trade acts as a “safety net” for California, ensuring that all necessary reductions occur to meet the 2020 target, even if the estimated reductions from other measures fall short.

• **Offsets:** Compliance entities can use offsets to cover up to 8% of their compliance obligations.³¹ The provision of credible offsets provides an important cost containment mechanism by increasing the supply of low-price compliance options.³² Offsets also encourage and provide economic value for emissions reductions in sectors not covered by the cap. Protocols currently approved by CARB include:³³

- U.S. forest projects
- Urban forest projects
- Livestock projects
- Ozone depleting substances (ODS) projects

While the cap-and-trade program is sometimes referred to as the cornerstone of California's climate change program, it is only one of a varied suite of policies implemented to help the state reach its GHG reduction goals. Cap and trade acts as a “safety net” for California, ensuring that all necessary reductions occur to meet the 2020 target, even if the estimated reductions from other measures fall short.³⁴ Therefore, the amount of reductions attributed to the cap-and-trade program will depend on the performance of the other policies. According to CARB's July 2013 update to the legislature, cap and trade will provide approximately 22.5% of the reductions needed to reach 1990 emission levels (see Figure 3, page 4).³⁵



State of the carbon market

Quarterly auctions

The successful state-run auctions are evidence of a well-constructed, strong, and adaptive policy.

The last day of market data collection for this report was November 30, 2013.

Auctions are an important part of the cap-and-trade program because they provide an opportunity for price discovery. The settlement price of each auction acts as a periodic measure of how the market values the underlying asset, the emissions allowance. Auctions also ensure an efficient and fair distribution of allowances and prevent windfall profits for certain participants at the expense of others.³⁶ So far, California has held five auctions through which compliance and non-compliance entities have purchased more than 117 million allowances.³⁷ CARB has estimated it will auction approximately 118 million allowances in 2014.³⁸

- **Settlement price:** In the auction of 2013 vintage allowances (current auction), the settlement price per allowance climbed from just above the floor at \$10.09 in the first auction to \$14.00 in May 2013, and then settled at \$11.48 in the last auction of 2013 (see Table 1, page 9). The volume-weighted average settlement price over all five auctions was \$12.00, which is 12% over the floor price. A \$3.91 range in auction settlement price with no significant spikes indicates a smooth transition to a capped economy. In addition, recent settlement prices closer to the floor price reflect a lower-than-expected cost of compliance for regulated entities in this first compliance period, giving entities sufficient time to adapt to the cap and make any needed emissions reductions before the floor price rises in later compliance years.

In the advance auction of future vintage allowances for use starting in three years' time, the settlement price remained at the floor price for the first three auctions, after which the price per allowance increased to \$11.10 in the last two auctions (see Table 2, page 9). This price increase indicates growing demand for future credits during the second half of the year.

- **Volume:** In all five auctions, every 2013 vintage allowance available for sale was purchased (see Table 1, page 9). Full subscription in the current vintage auctions indicates a competitive market and a healthy interest from market participants. The first five auctions also demonstrated a strong level of competition shown by a cumulative ratio of 1.66 bids placed compared to the number of allowances available for sale. This means that approximately 53.9 million more bids were made than could be filled. In the advanced auctions, both 2015 and 2016 vintage allowances were auctioned. 14% of 2015 vintage allowances and 81% of 2016 vintage allowances available were purchased (see Table 2, page 9). The last two auctions saw the complete sale of future allowances, reflecting growing confidence in the future and longevity of the market.

Qualified bidders are entities that have been approved to participate in the quarterly auctions. Whether or not the approved participants actually submit bids in the auction is confidential information.

- **Participation:** Across all five auctions, there have been 142 unique **qualified bidders** (see Table 3, page 9). The increasing number of regulated companies registered to participate in at least one of the quarterly auctions is an indication that a growing proportion of market participants are planning their compliance strategies and adjusting to participation in the carbon market. In-depth analysis shows that 40 companies have registered for four out of the five auctions, while 33 have registered for all five. This indicates there is a core group of companies consistently requesting access to the auction process. The companies that registered for all five auctions were primarily power suppliers and major oil and gas interests.

Of the unique qualified bidders, 75% were compliance entities, while the rest were companies with no compliance obligations and involved in the market most likely for financial or speculative purposes. The breakdown of registered bidders by type as shown in Figure 4, page 10, shows substantial participation from electricity generators and importers of electricity, who represented approximately 56% of California's capped emissions in 2013.³⁹ Overall, the participant pool is diverse, with representation from all regulated sectors.

TABLE 1
Current auction of 2013 vintage allowances

	Nov 2012	Feb 2013	May 2013	Aug 2013	Nov 2013
Floor price	\$10.00	\$10.71	\$10.71	\$10.71	\$10.71
Settlement price	\$10.09	\$13.62	\$14.00	\$12.22	\$11.48
Current allowances offered	23,126,110	12,924,822	14,522,048	13,865,422	16,614,526
Current allowances purchased	23,126,110	12,924,822	14,522,048	13,865,422	16,614,526
% of current allowances purchased	100.0%	100.0%	100.0%	100.0%	100.0%
# of bids: # sold (ratio)	1.06	2.47	1.78	1.62	1.82

Source: California Air Resources Board Auction Information⁴⁰

TABLE 2
Advance auction of future vintage allowances
(2015 and 2016 vintage)

	Nov 2012*	Feb 2013	May 2013	Aug 2013	Nov 2013
Floor price	\$10.00	\$10.71	\$10.71	\$10.71	\$10.71
Settlement price	\$10.00	\$10.71	\$10.71	\$11.10	\$11.10
Future allowances offered	39,450,000	9,560,000	9,560,000	9,560,000	9,560,000
Future allowances purchased	5,576,000	4,440,000	7,515,000	9,560,000	9,560,000
% of future allowances purchased	14.1%	46.4%	78.6%	100.0%	100.0%
# of bids: # sold (ratio)	0.14	0.46	0.79	1.69	1.64

*2015 vintage allowances were sold at the November 2012 advanced auction while 2016 vintage allowances were sold at all of the advanced auctions in 2013.

Source: California Air Resources Board Auction Information⁴¹

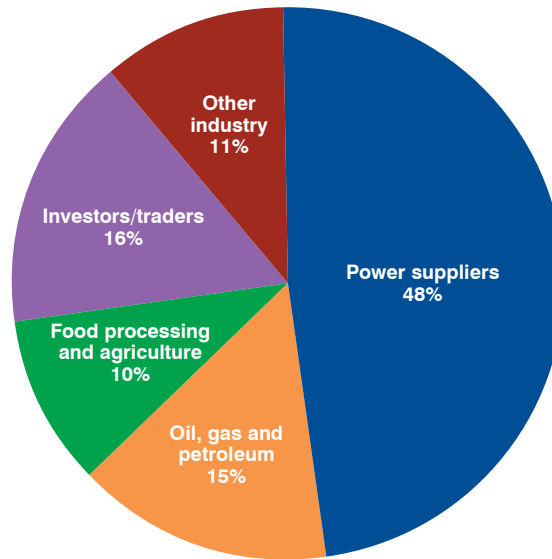
TABLE 3
Qualified bidder breakdown

	Nov 2012	Feb 2013	May 2013	Aug 2013	Nov 2013
% compliance entities	87.7%	79.1%	74.1%	78.5%	75.0%
# of registered bidders	73	91	81	79	76
# of new bidders	73	40	14	9	6

Source: California Air Resources Board Auction Information⁴²

FIGURE 4

Breakdown of qualified bidders across all auctions by type



Source: California Air Resources Board Auction Information⁴³

Auction proceeds

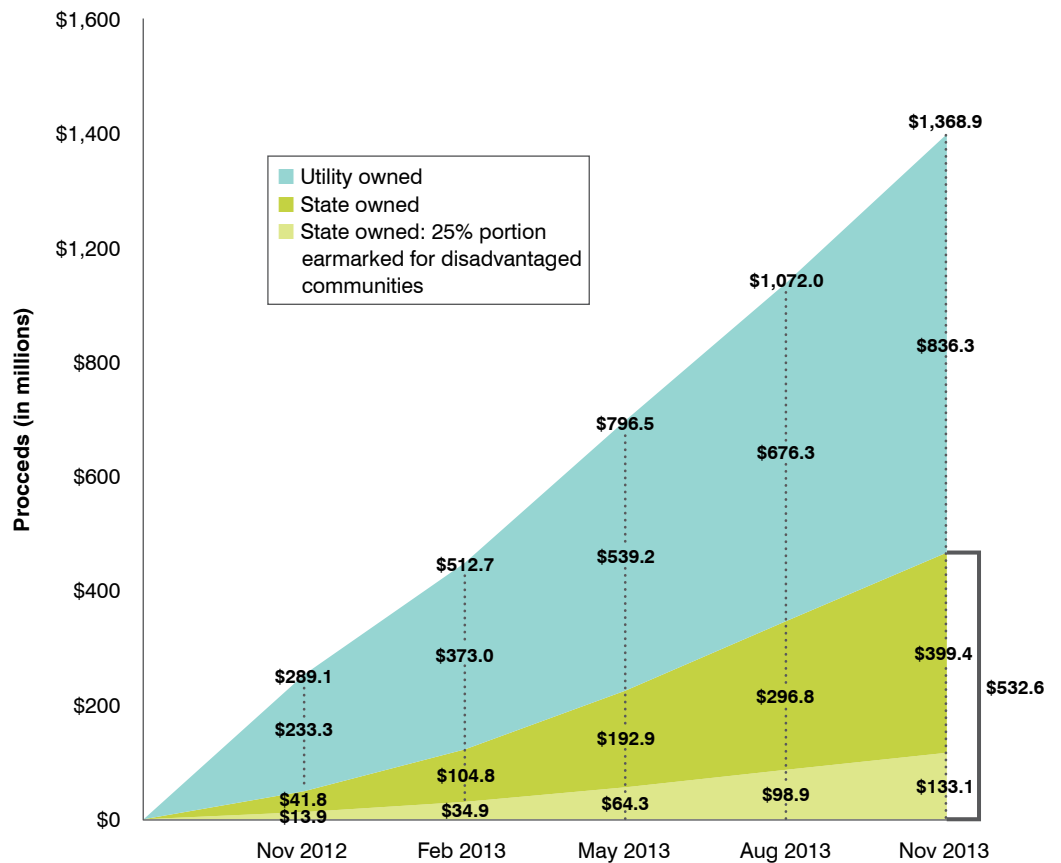
Wise investment of cap-and-trade auction proceeds can be an integral part of achieving AB 32 emission reduction goals.

The first five auctions have raised a total of \$1.37 billion – \$532 million from the sale of state allowances and \$836 million from the sale of utility allowances (see Figure 5, page 11). By law, all proceeds from the auction of non-utility allowances are deposited into the state’s Greenhouse Gas Reduction Fund and are required to be invested in GHG reductions through activities like renewable energy, energy efficiency, advanced vehicles, water and natural resource conservation, and waste reduction.⁴⁴ Pursuant to Senate Bill 535 (De León), at least 25% of the auction proceeds must be spent on programs that benefit disadvantaged communities, which disproportionately suffer from air pollution, and a minimum of 10% must directly fund projects in those communities.⁴⁵ The California Environmental Protection Agency has identified disadvantaged communities’ zip codes based on geographic, socioeconomic, public health, and environmental hazard criteria.⁴⁶ Pursuant to Assembly Bill 1532 (Pérez), the Department of Finance, in collaboration with CARB, has developed a three-year investment plan for the state-controlled auction proceeds.⁴⁷ Although Governor Brown has taken a one-time loan of \$500 million from the state’s auction proceeds to put towards the General Fund, he has committed to returning these funds.

The \$836 million in proceeds from utility allowances come from both investor-owned utilities (IOUs) and from publicly-owned utilities (POUs). As required by the California Public Utilities Commission (CPUC), the IOUs must consign their allowances at auction and the proceeds of these sales must go back to their customers. The CPUC has also ruled that 85% (\$659.7 million to date) of IOU utility allowance proceeds must go back to households, 10% (\$77.6 million to date) to small business and 5% (\$38.8 million to date) to leakage exposed businesses.⁴⁸ POUs are not mandated, but may also decide to consign some of their allowances to auction.

The main difference between an investor-owned utility (IOU) and a publicly-owned utility (POU) is how they are owned. An IOU gets funding from a variety of shareholders who invest money by buying stock. In California, there are three IOUs: Pacific Gas and Electric Company, Southern California Edison and San Diego Gas & Electric. A POU, however, cannot be listed on the stock exchange, and receives money from a group of customer owners. Examples of POUs include Sacramento Municipal Utility District and Los Angeles Department of Water and Power.

FIGURE 5
Total quarterly auction proceeds from the first five auctions



Source: California Air Resources Board Auction Information⁴⁹

Secondary market

The secondary market for California carbon allowances is robust and healthy, reflecting increased confidence, familiarity, and participation in the California carbon market.

With the advent of California's first cap-and-trade auction in November 2012, a secondary market for the sale of GHG allowances and allowance derivatives has developed. This secondary market consists of trades in 1) current and future vintage allowances, 2) current and future GHG offsets, and 3) contracts to deliver valid allowances and offsets in the future (termed "futures contracts"), and is similar to secondary markets developed alongside other environmental and commodities markets. This market is seen as an indicator of overall carbon market health and is helpful in understanding price and liquidity trends.

As shown by the clearing prices across the largest trading exchange, the IntercontinentalExchange (ICE), allowance prices on the secondary market have stabilized while trade volumes have increased (see Figure 6, page 12). Greater trade volumes indicate increasing liquidity in the secondary market. During the first half of 2013, the average daily volume of trades made across all futures contracts on ICE was about 372,900. In the second half of 2013, up to the end of November, this daily average increased to about 408,000 (an increase of about 9%). The average daily volume for the year overall was 389,100 allowances. While this is a moderate volume day-to-day, it represents a small fraction of the number of

Liquidity is a measure of how easy it is to convert an asset to cash or how rapidly the asset can be sold. In this market, greater liquidity signifies a healthier market because it means that companies are able to buy and sell emissions allowances in a timely manner to fulfill compliance obligations.

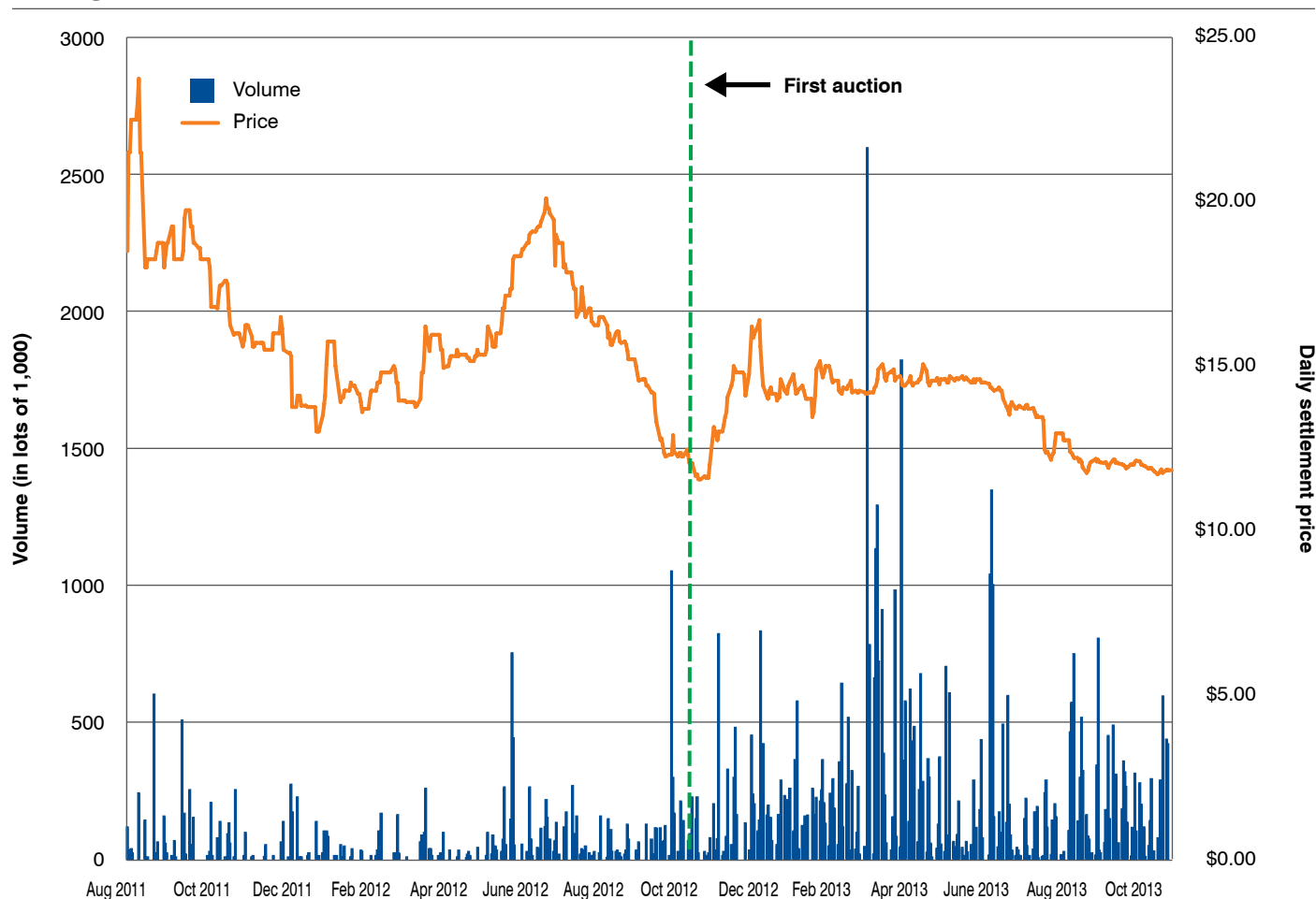
The **benchmark contract** is the term for the contract that is the most heavily traded on the secondary market, and as such, has the most liquidity and price transparency. Accordingly, benchmark contract prices are commonly used as a point of reference. In 2013, the benchmark contract was set by for the trade of the sale of current allowances (2013 vintage) with a delivery date of December 2013. The benchmark contract for future allowances was for trade of 2016 vintage allowances with a delivery date of December 2015.

allowances sold in each auction (2.3% of the volume sold in the latest auction). Thus, more significant allowance acquisition is possible through the quarterly auctions than the secondary market. Trade volumes on the secondary market are expected to increase further as entities approach the date when they must surrender a portion of their allowances.

Along with volume, a good measure of liquidity in any market is the bid-ask spread. The “bid” is the price that someone is willing to pay for an asset, whereas the “ask” is the price at which someone is willing to sell. The difference between the two prices is the bid-ask spread. In a market with high liquidity and high volumes of trades, the spread is usually small because the buyer and seller tend to agree about what the price should be. As shown by secondary market tracking data reported by Point Carbon, the bid-ask spread has tightened since the start of the quarterly auctions, as is shown in Figure 7, page 13. The average end-of-week bid-ask spread before the first auction was \$0.96, while the spread after the first auction through November 2013 was about \$0.22. This reflects increased confidence, familiarity, and participation in the California carbon market.

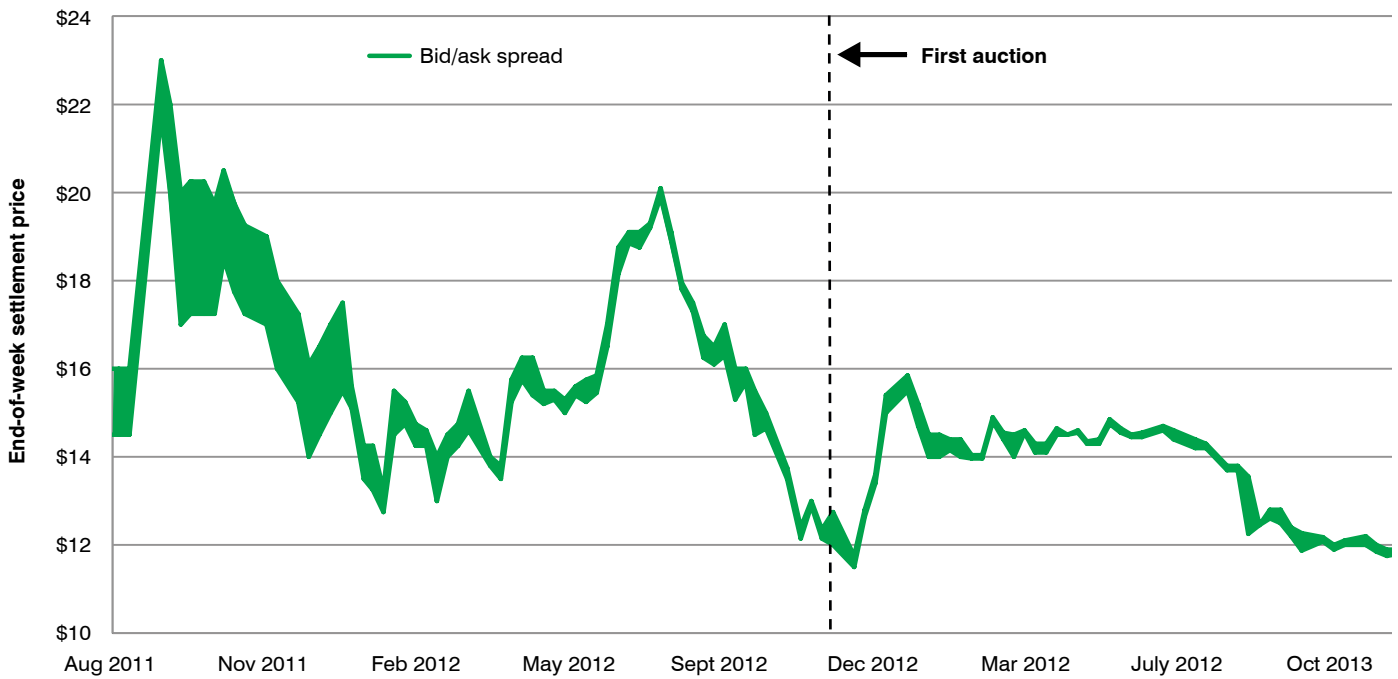
The relationship between allowance prices at auction and allowance prices on the secondary market is shown in Figure 8, page 13. For comparison, the price of the **benchmark contract** for the 2013 vintage year as cleared over ICE is shown alongside the settlement prices in the

FIGURE 6
Allowance price and traded volume on the secondary market
 (Vintage 2013, December 2013 contract)



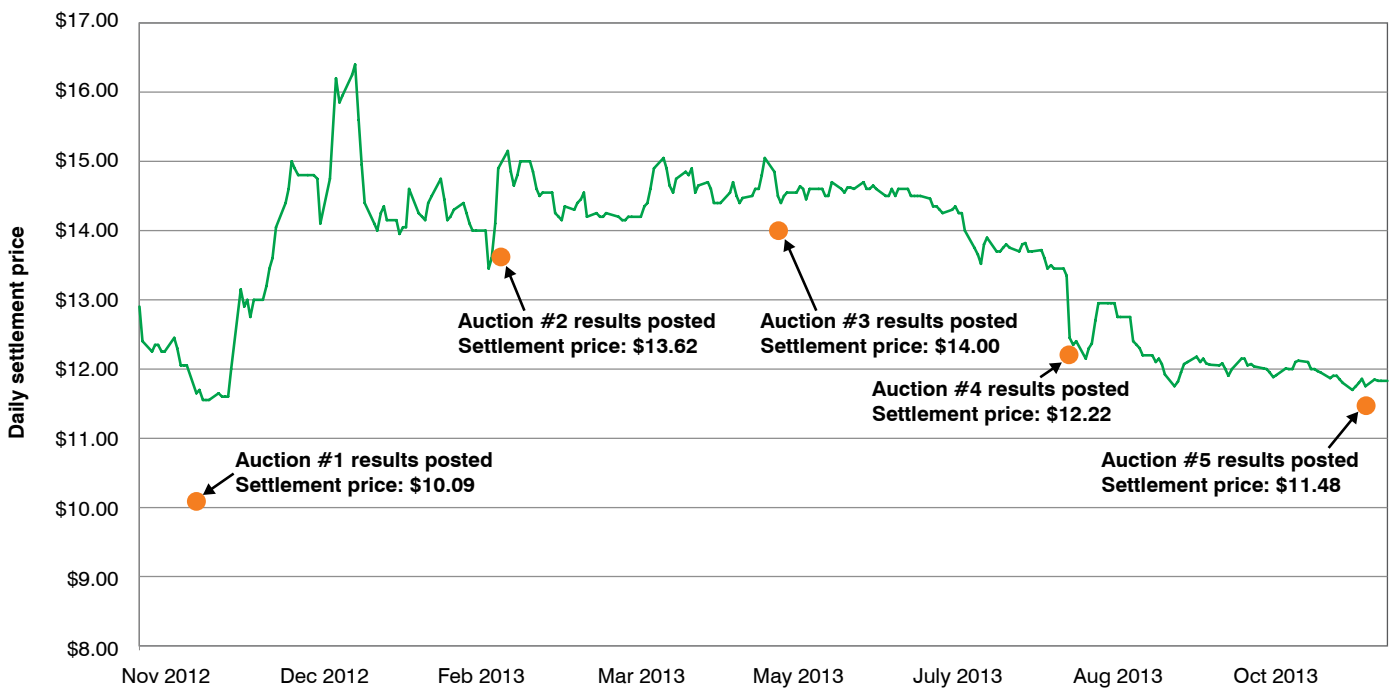
Source: IntercontinentalExchange, Inc.

FIGURE 7
End-of-week bid/ask spread for Vintage 2013
 December 2013 contract



Source: Point Carbon

FIGURE 8
Vintage 2013, December 2013 contract price on secondary market



Source: Daily secondary settlement prices from Intercontinental Exchange, Inc. and auction settlement prices from California Air Resource Board

quarterly auctions for that same vintage year. From this comparison it is evident that, except for the first auction, the prices on the secondary market very closely align with the settlement prices of the quarterly auctions. In the last three auctions, the settlement price has served as a price gauge, pulling the secondary market one way or another to better align with auction results. The small price fluctuation seen at the beginning of the program followed by greater price stability at the end of the year was expected, as market participants gained a better understanding of their positions in the market and established their compliance strategies.

The trading of future vintage allowances on the secondary market offers useful insight into long-term price indicators and market health. In May 2013, there was a steep decline in price

Why do allowance prices fluctuate over time and why do opinions differ over what they will be?

Just like with other goods, the price of allowances is controlled by supply and demand. If there are a large number of goods (high supply) relative to how many people want that good (low demand), then prices are lower. If there are relatively few allowances compared to how many people want them, prices will be high. The carbon allowance market is nuanced and expert economists often disagree about expected allowance prices. The following is a high-level overview of several factors that can and will influence allowance prices.

The cap: The cap corresponds to the number of allowances available for purchase. The scarcity or abundance of tradable emissions allowances in relation to the demand for those allowances affects the overall market price.

The cost of reducing emissions: If it is cheaper to reduce emissions on-site—by installing a new energy efficient boiler, for example—than to buy allowances, businesses will reduce emissions on-site. The more low-cost opportunities to reduce on-site emissions, the lower the allowance prices. As the cap declines, some businesses will have to reduce emissions on-site.

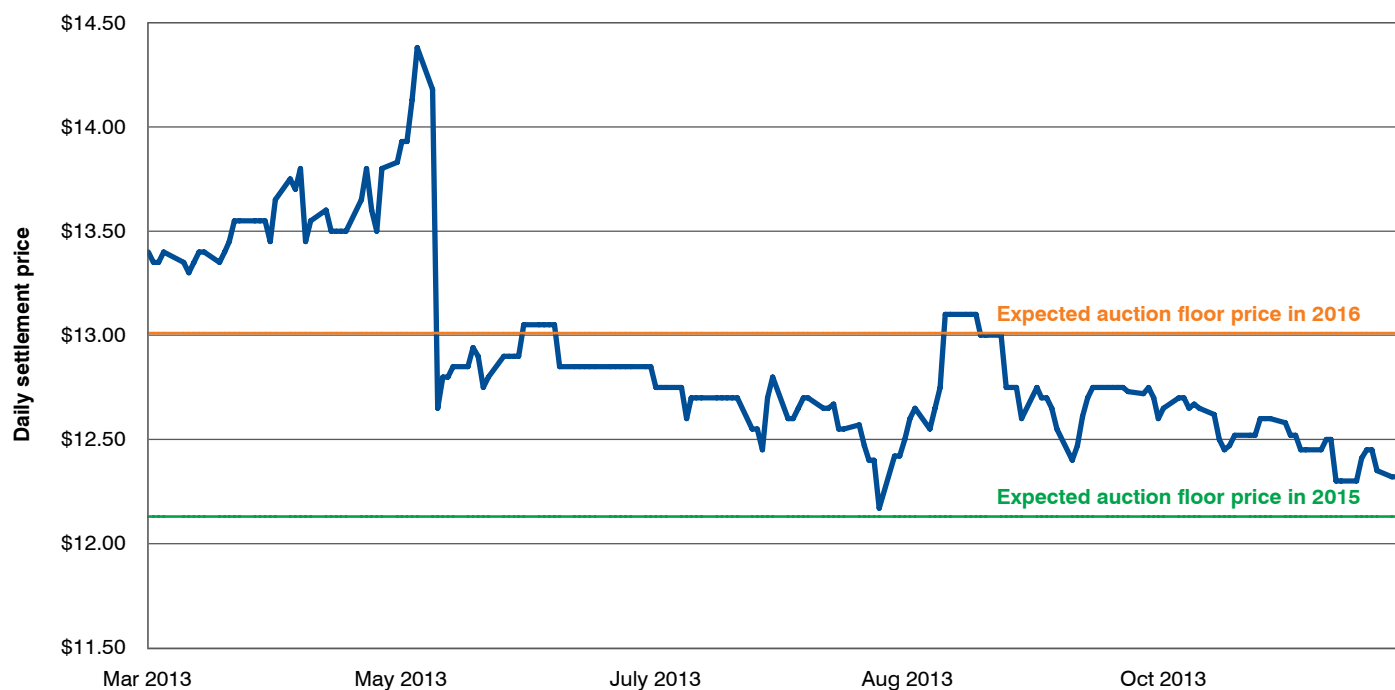
Offsets: Regulated entities may meet up to 8% of their compliance obligation with certified offsets.⁵⁰ By providing out-of-cap reductions to be used for compliance, offsets increase the potential overall supply of low-cost credits to regulated entities. However, if protocols currently approved by CARB cannot supply sufficient credits to meet the full offset demand, as some predict,⁵¹ prices of allowances will be higher than they would be with higher offset availability.

Future expectations: Since entities can “bank” allowances and save them for later use, many are expected to buy allowances in the near term if they expect future prices to be higher. In turn, this will temporarily reduce supply and may result in a commensurate increase in prices. Additionally, if there is an expectation that the cap-and-trade program will continue with a declining cap past 2020, there may exist an increased incentive to bank allowances and cause an upward shift in allowance prices.⁵²

Other policies to reduce GHG emissions: California has over 70 regulations targeted to help the state meet the AB 32 reduction target, including the Low Carbon Fuel Standard, the Renewable Portfolio Standard, energy efficiency policies, and clean car standards. CARB estimates that policies other than cap and trade will achieve about 78% of needed emissions reductions.⁵³ However, if these policies do not achieve their expected reductions, cap and trade will assure overall reductions are still realized. More emissions reductions achieved through these complementary policies will create less demand for carbon allowances and lower prices, and vice versa.

Size of California’s economy: California’s economic growth does not have to be paired with corresponding growth in statewide GHG pollution. Conversely, as the state’s economy continues to decarbonize, steady economic growth can occur simultaneously. However, the decoupling of economic and emissions growth is not yet fully achieved in California, so a sudden drop in economic activity could mean a drop in allowance prices.

FIGURE 9
Vintage 2016, December 2015 contract price on secondary market



Source: Settlement prices from Point Carbon, expected floor prices based on projections of CPI rate of inflation made by the Congressional Budget Office⁵⁴

for the benchmark contract for trade of Vintage 2016 allowances in response to the results of the third auction (see Figure 9). Excluding the data points prior to the drop in prices, the average trading price of this contract for Vintage 2016 allowances has been approximately \$12.68. This is \$0.55 above the expected floor price for 2015 and \$0.33 under the floor price for 2016. The fact that this contract is trading at this relatively high price point three years before it can be used for compliance is an indication of market participants’ confidence that the market will be in place in 2016 and likely to be actively trading through 2020.

Offsets market

Although the offsets market has been quiet thus far, recent developments suggest greater activity ahead.

If an offset credit is invalidated because it failed to create a meaningful emissions reduction, it must be replaced by a credible emissions reduction. In the cap-and-trade regulation, CARB has placed the responsibility of replacing that offset on the firm which purchased it, otherwise known as **buyer liability**. Alternatively, **seller liability** refers to when the offset developer is held accountable for the replacement of the invalidated credit.

Over the past year, the market for offset credits usable for compliance by regulated entities has been slow to develop. This slower-than-expected growth is likely due to a series of factors, including:

- the limited number of certified offsets protocols,
- the high degree of prudence exercised by CARB in the verification and issuance process,
- the potential cost burden of **buyer liability** and the risk of credit invalidation as perceived by would-be purchasers,
- proposed legislation that could restrict the use of certain types of offsets,⁵⁵
- the fact that compliance entities do not need to retire any credits until November 2014, and
- a belief in the long-term persistence of low carbon prices in the program as a whole.

The California Emissions Trading Master Agreement

By Rick Saines (Principal, Baker & McKenzie LLP)

On October 2, 2013 the International Emissions Trading Association (IETA) published a free template contract for secondary market trading of California carbon products. Known as the California Emissions Trading Master Agreement (CETMA), the template was developed over a six-month period by a drafting committee comprised of energy and carbon traders, lawyers, and executives at some of California's largest covered entities—including investor-owned utilities, fuel refiners and suppliers, and independent power producers—along with financial intermediaries, brokers, offset project developers, and others.

The result of this process is a document that clarifies and standardizes ambiguous regulatory concepts, provides certainty to counterparties while maintaining needed flexibility, and enhances overall market liquidity by lowering transaction costs for market participants. For instance, the CETMA contractually shifts the risk of offset invalidation from buyer to seller, flipping liability from regulatory default. The rationale behind this approach is fairly simple: by allocating offset invalidation risk to the seller, the CETMA turns what had been a novel and poorly understood regulatory risk into a relatively simple matter of counterparty credit risk, which is something all market participants are accustomed to analyzing. An expected result of the CETMA is a more liquid secondary market for offsets. Likewise, secondary market trading of allowances is expected to pick up as buyers and sellers continue to gain comfort with, and harmonize, key contract terms. The CETMA thus marks an important milestone in the development of a strong, stable, and transparent carbon market in California.

On September 24, 2013, the offsets market received a boost when CARB announced the issuance of the first batch of certified compliance offsets, converting 611,622 early action credits into ARB Offset Credits, or ARBOCs. As of the end of November 2013, CARB has issued a total of 3,239,096 ARBOCs (see Table 4). Now that ARBOCs have been issued and the surrender date for compliance instruments by regulated entities approaches, it is likely that increased interest in the market will result in more transactions. Similarly, the introduction of a standard offsets trading contract, called the California Emissions Trading Master Agreement (see “The California Emissions Trading Master Agreement,” above), and the development of insurance mechanisms to protect against credit invalidation risk, are both working to speed up the development of the offsets market. Finally, the potential approval of two new offset protocols by CARB—for mine methane capture and rice cultivation—is expected to grow the market even further throughout 2014.

TABLE 4
Number of ARB Offset Credits issued
(as of the end of November 2013)

	U.S. forest	Urban forest	Livestock	ODS	Total issued
September 2013	0	0	0	611,622	611,622
October 2013	0	0	0	514,701	514,701
November 2013	1,360,806	0	31,348	719,619	2,112,773
Total	1,360,806	0	31,348	1,845,942	3,239,096

Source: California Air Resources Board Offsets Issuance⁵⁶

Carbon price forecasts

Despite forecasts of low prices, California's carbon market will keep the state on the fast track to reducing emissions.

Over the last three years, several analyses have been released—by industry analysts, academic institutions, non-profit organizations, news organizations, and business groups—that purport to forecast prices and availability of credits in the AB 32 cap-and-trade program. Over time, these forecasts have ranged from low to high, with results dependent on input assumptions and calculation methodologies.

One example of the impact that carbon price forecasts can have on the market was seen in September 2013, when Point Carbon (PC), an industry and markets analysis firm, released a forecast predicting the carbon market would be oversupplied with allowances through 2019. According to PC, AB 32 credit prices would likely remain near the floor price through 2020.⁵⁷ This projection was 66% lower than PC's previous estimate that forecasted \$75 per allowance in 2020.⁵⁸ The cap-and-trade market prices reacted in a bearish manner to this projection, resulting in declining real-time allowance prices for a few weeks before leveling out at the end of September (see Figure 8, page 13). One reason given by PC for the drastic revision was that “emission reduction policies such as California's aggressive Renewable Portfolio Standard, and slow economic recovery have dramatically reduced emissions in the state.”⁵⁹ While some stakeholders were caught off-guard by this forecast, several market experts have indicated that this was to be expected. For example, analysts from Alpha Inception note, “The truth is that the market is in oversupply by design and not by happenstance, which should not have been a surprise to well-informed participants. This was a wise and economically astute decision by CARB to ensure the program's smooth launch.”

In addition to impacting AB 32 allowance prices, the PC estimate also revealed that California is on its way to meeting the statewide 2020 reduction target at lower costs than previously projected. While PC's estimate may be seen as positive news from an environmental perspective, it is important to note it is based on market models that are limited by starting assumptions and forecasting uncertainties. For example, price projections in the PC model are based on the assumption that the program would end in 2020, even though stakeholders from all segments of the carbon market (see “Interviews with California carbon market experts,” page 24), as well as the staff at CARB,⁶⁰ have voiced the necessity of setting post-2020 caps. Additionally, in a study conducted by Climate Connect Ltd, 71% of respondents said they believe post-2020 targets from CARB are either somewhat important or very important to their current outlook for near-term allowance prices.⁶¹

Linkage

Linkage is an important avenue for California to build its carbon market and maximize the impacts of its cap-and-trade program. Linkage with Quebec is the first step.

Pursuant to the cap-and-trade regulation, linkage means the “approval of compliance instruments from an external greenhouse gas emissions trading system to meet compliance obligations . . . and the reciprocal approval of compliance instrument issued by California to meet compliance obligations in an external [program].”⁶² According to state law adopted pursuant to Senate Bill 1018 in 2012 (Committee on Budget and Fiscal Review), to approve linkage with an external program, CARB must notify the Governor that the agency intends to take such action and the Governor must make specified findings.^{63,64}

The first and only jurisdiction to link with California's cap-and-trade system to date is the Canadian province of Quebec. Quebec's program, nearly identical in design to California's, came into effect on January 1, 2013 with approximately 80 facilities from the industrial and

power generation sectors covered during the first compliance period.⁶⁵ Linkage between Quebec and California under the Western Climate Initiative (WCI) began as of January 1, 2014, and joint auctions are planned for later this year.⁶⁶

According to the Quebec cap-and-trade law, the province's target is to cut GHG pollution to 20% below 1990 levels by 2020.⁶⁷ This mandate is deemed by observers as very rigorous considering that as of 2010, 97% of Quebec's electricity came from renewable sources, the vast majority from hydropower.⁶⁸ With minimal reduction opportunities in the electricity and manufacturing sectors, most of Quebec's pollution cuts are expected to come from the transportation sector, primarily cars and trucks.⁶⁹

Like California, Quebec will allow for compliance entities to use offsets to meet up to 8% of their compliance obligation, although only three offset protocols have been approved by the jurisdiction so far: a manure storage facilities protocol, landfill sites protocol, and ozone depleting substances protocol. Given the small number of approved protocols, as well as the limitation that projects under two of the protocols can only come from within the borders of Quebec and projects under the third only from within the borders of Canada,⁷⁰ the province is not expected to generate a significant amount of offsets in the first compliance period.

Due to both the limited reduction potential and limited offset pool, it is projected that Quebec will be a net buyer of allowances from the California cap-and-trade program, though only in modest quantities.⁷¹ In addition, with a population of 8 million and a 2020 regulated emissions cap of 54.7 MMTCO_{2e},⁷² compared to California's population of 38 million and a 2020 regulated emissions cap of 334.2 MMTCO_{2e}, Quebec represents a much smaller market than California. Accordingly, California will likely remain the primary driver of prices amongst the linked jurisdictions. Until recently, little activity had been seen in Quebec's carbon market, but at the beginning of November, reports indicated that some Quebec companies have begun to hedge in the California market.⁷³

Relevant litigation with developments in 2013

California's cap-and-trade program has launched successfully despite ongoing lawsuits.

A number of prior and ongoing court challenges have added uncertainty to California's carbon market, but despite these legal proceedings, the market has functioned remarkably well in its first year. Below are updates on the outstanding cases related to California's cap-and-trade program:

- **Offsets challenge:** In 2012, Citizens Climate Lobby and Our Children's Earth Foundation challenged the use of offsets and charged that CARB's adoption of four offsets protocols under California's cap-and-trade program violates AB 32.⁷⁴ In January 2013, a state trial court released a decision in favor of California, offering unequivocal support for the legality of the offsets portion of the program. Our Children's Earth Foundation appealed the decision in California's First Appellate District; briefing was ongoing as of date of publication and a hearing date has yet to be scheduled.⁷⁵
- **Auction challenge:** The day before the first auction in November 2012, the California Chamber of Commerce sued CARB, arguing that the agency did not have authority under AB 32 to hold auctions and that auctioning allowances resulted in an illegal tax.⁷⁶ In February 2013, Morning Star Packing Co., a regulated entity, and other small businesses represented by the Pacific Legal Foundation, filed a similar suit that was considered with the Chamber case.⁷⁷ In November, the Sacramento Superior Court found that CARB does have authority under AB 32 to hold auctions and that California tax law does not impose a restriction on auctioning allowances. An appeal in the case is expected.

- **Low Carbon Fuel Standard (LCFS) challenges:** In 2010 and 2011, ethanol and oil interests sued CARB in both state⁷⁸ and federal⁷⁹ court over the state's LCFS. Although the LCFS is a separate regulation from cap and trade under AB 32, the LCFS is expected to reduce the carbon intensity of fuels sold in California by 10% by 2020, and therefore have a significant impact on statewide emissions. Furthermore, the LCFS lawsuits involve general issues of state authority and regulatory process – both of which relate to the state's cap-and-trade regulation. Currently, both state and federal LCFS cases are ongoing, though as of December 2013 significant rulings have been made in both courts allowing the LCFS to continue toward implementation. Additionally, in July 2013, the state Court of Appeal in Fresno found that errors had occurred in the process of adopting the state LCFS and ordered CARB to correct such errors, which is underway. As a result, additional administrative procedures have been implemented during adoption of cap-and-trade amendments to ensure compliance with regulatory process requirements.

Reported greenhouse gas emissions

Despite a slight increase in 2012 emissions, California is still on track to meet 2020 goals.

As required by AB 32, CARB developed a mandatory reporting regulation in 2008 to ensure the timely reporting of annual GHG pollution data by major emitters across the state.⁸⁰ A closer look at the numbers in Table 5 shows a slight increase of statewide GHG emissions between 2011 and 2012, mostly attributed to the closure of the San Onofre Nuclear Generation Station (SONGS) in Southern California and a smaller amount of hydropower available in 2012 due to a relatively dry winter. Both of these factors meant that in 2012, less of California's power came from emissions-free sources.

As the economy continues to recover, innovation in clean technologies driven by cap and trade and its complementary policies will mitigate the factors that led to the increase in 2012 emissions. Given the current policy framework, California should readily achieve AB 32's 2020 reduction goal, according to a 2013 Lawrence Berkeley National Laboratory study commissioned by CARB.⁸¹

TABLE 5
Mandatory GHG emissions reporting from 2008 to 2012
(in MMTCO₂e)

Source category	2008	2009	2010	2011	2012
Facilities total	131,670,341	121,577,137	116,569,398	110,047,913	123,229,788
Electricity imports and fuel suppliers total	NA	NA	NA	319,239,535	314,612,368
Grand totals	131,670,341	121,577,137	116,569,398	429,287,448	437,842,156

Source: California Air Resources Board⁸²

Proposed regulation amendments

Continued administrative oversight, economic analysis, and public input have resulted in a list of proposed cap-and-trade regulation amendments scheduled for consideration in spring 2014.

CARB released a set of proposed regulatory amendments to the cap-and-trade regulation for public comment in September 2013, following nearly 18 months of public meetings and deliberations. The proposed revisions cover several areas of the regulation, including, but not limited to:⁸³

- adjustments to some industrial sector benchmarking methods,
- free allocation of emissions credits to specified sectors like universities and colleges,
- free allocation of emissions credits for legacy power contracts,
- extension of free allocation of emissions credits to businesses for transition assistance,
- exclusion of specified power generation facilities from the program,
- clarifications on resource shuffling provisions and prohibitions,
- adjustments to the Allowance Price Containment Reserve mechanism,
- distribution of allowances to the natural gas sector,
- adoption of an offset protocol for the reduction of mine methane emissions, and
- information sharing and reporting by regulated entities.

After public comment, a revised rule draft was presented to CARB officials in October 2013. At that time, CARB staff disclosed a second set of potential regulatory amendments for development and consideration in the near future, including:

- modification of refinery coverage in the regulation, including provisions on product benchmarks, electricity and steam, hydrogen plants and calciners,
- allocation to public wholesale water agencies,
- reporting requirements to support market oversight,
- information disclosure related to auction participation, and
- market rules which may inhibit secondary market trading and liquidity.

According to CARB staff and market experts, the proposed regulatory changes are expected to have multiple effects on the cap-and-trade regulation. Expected results include increasing the ability of regulated entities to meet short and medium-term compliance obligations, protecting the program from credit price increases, protecting consumers from price increases associated with internalized program costs, and increasing the clarity of regulatory prohibitions.⁸⁴ Thus, these changes are likely to protect the longevity of the program and ensure implementation through 2020.

International collaborations and memorandums of understanding (MoUs)

California's program is considered a model for other sub-national and national programs, as demonstrated by the various MoUs signed over the program's history.

Although it is not the first cap-and-trade program or price on GHG pollution, California's program is arguably the most ambitious due to its sheer size and breadth. As such, it has been seen as a model for programs elsewhere in the U.S. and around the world. This has been increasingly evident over the past year from the various foreign governments that have requested California's guidance to establish their own market-based reduction mechanisms. These MoUs do not establish legally binding contracts between the regions, but identify areas of collaboration and

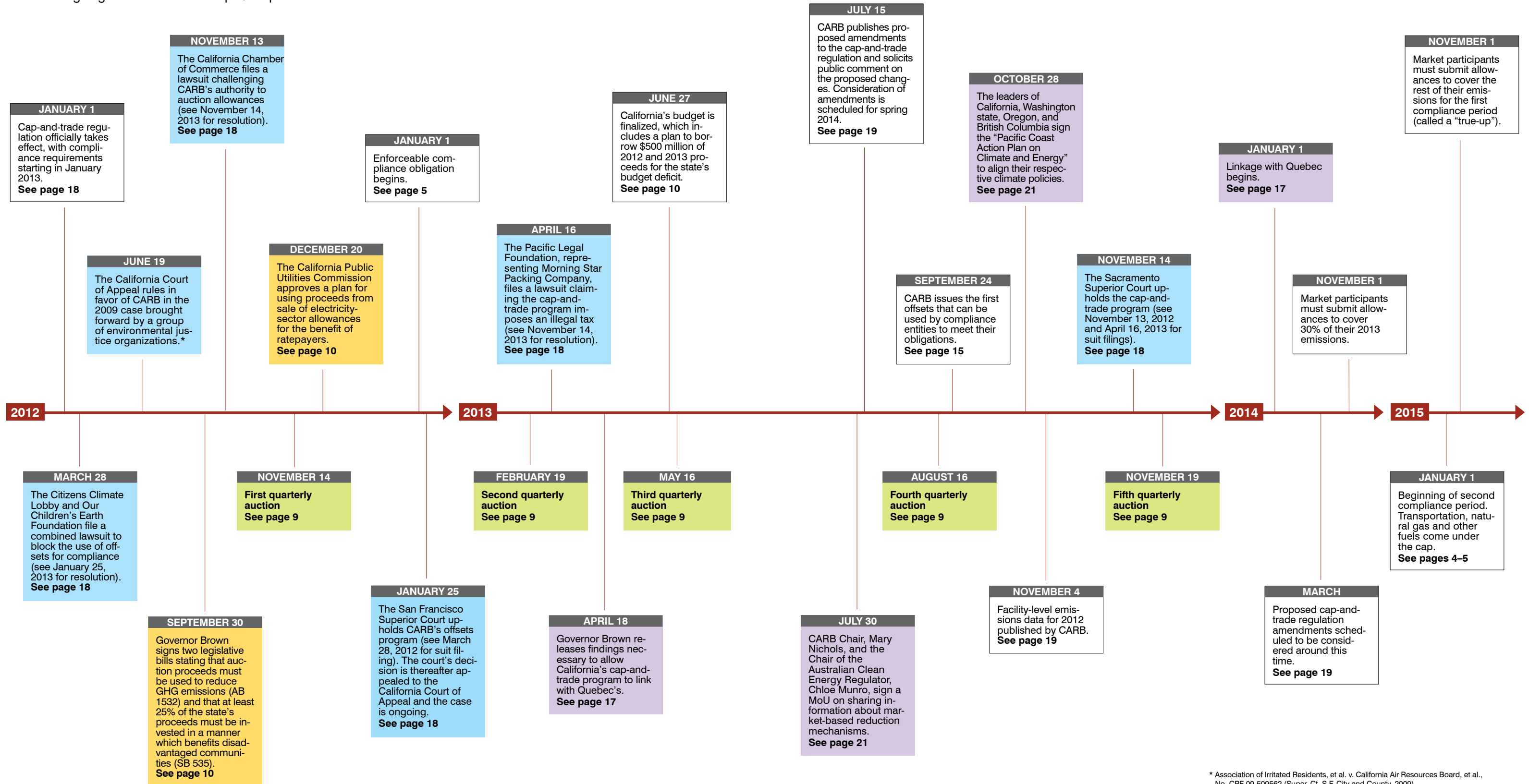
facilitate the sharing of information regarding efforts to address climate change. Over the course of the program's development, California has collaborated with:

- **The Western Climate Initiative (WCI):** Formed in February 2007, the WCI is a collaboration of independent jurisdictions (U.S. states and Canadian provinces) that work together to develop emissions trading programs on the regional and subnational level. California's regulation is consistent with provisions laid out in WCI program design documents and linkage with Quebec was facilitated by the initiative.⁸⁵
- **Acre, Brazil and Chiapas, Mexico:** In 2010, Governor Schwarzenegger and representatives of Acre, Brazil and Chiapas, Mexico signed a MoU that led to the establishment of a working group to provide guidance to California on fighting tropical deforestation and carbon pollution around the world through innovative policies that Reduce Emissions from Deforestation and Degradation (REDD).⁸⁶ The working group examined design elements, including legal and institutional aspects and social and environmental safeguards, to develop a jurisdictional scale REDD credit trading system that could be used for compliance within California's carbon market. Final recommendations were released in July 2013.⁸⁷
- **China:** In April 2013, Governor Brown signed a MoU with the National Development and Reform Commission of China. The MoU states that both jurisdictions agree to cooperate in "activities to implement carbon emission trading systems and other market-based mechanisms."⁸⁸ This MoU is the formal recognition of an extensive partnership that had been ongoing for more than a year between California and China. China is currently establishing and implementing pilot cap-and-trade programs in seven of its provinces and cities covering 250 million people.⁸⁹
- **Australia:** In July 2013, Mary Nichols, the chair of CARB, signed a MoU with the Australian government's Clean Energy Regulator to guide collaboration between the agencies in addressing the global issue of climate change. Under the agreement, the agencies pledge to share information to develop complementary and effective market-based programs to reduce GHG pollution, and support and build on the capacity of the international carbon market.⁹⁰ The signing came before a turnover in the Australian government which resulted in a modification of Australia's carbon policies.⁹¹
- **Pacific Coast Collaborative:** In October 2013, Governor Jerry Brown came together with the leaders of Oregon, Washington state, and the Canadian province of British Columbia to sign an agreement to align their respective climate and clean energy policies. This includes working together to "account for the costs of carbon pollution in each jurisdiction" and, where possible, link carbon-pricing systems.⁹²

TIMELINE OF IMPORTANT MILESTONES

This timeline shows notable events leading up to the first auction in California's cap-and-trade program, starting in 2012 and continuing into the market's first year. Also included are upcoming milestones to look for going into the second compliance period.

■ LITIGATION
 ■ INTERNATIONAL COLLABORATION
 ■ AUCTION
 ■ ACTION PROCEEDS



* Association of Irrigated Residents, et al. v. California Air Resources Board, et al., No. CPF-09-509562 (Super. Ct. S.F. City and County, 2009).



Expert interviews: California's carbon market



EDF interviewed five California carbon experts to glean their unique perspective on the progress of the program, including major trends in the state-run auctions, activity on the secondary market, and evaluation of how the program's regulatory design has worked in this first year. The experts interviewed include a regulated entity representative, a broker active in the carbon market, an industry consultant, a carbon market investor, and an academic expert of market-based policies.

Lenny Hochschild

BROKER / EVOLUTION MARKETS

Professional background: Lenny Hochschild is a Managing Director for Evolution Markets, an advisory and brokerage firm for environmental markets. Mr. Hochschild manages Evolution Markets' Global Carbon Markets Group and assists a broad base of clients in assessing risk, establishing market strategies, and executing transactions in the global carbon market.



Q: What major trends have you seen on the trading floor throughout the year and what do these say about the overall health of the market?

A: There has been a slow and steady increase in participation by end users in the market. Given that the first retirements aren't needed until next November, there is no immediate rush to purchase allowances, but it is reassuring to see additional compliance entities coming into the marketplace. Another trend is the relatively consistent liquidity as compared to last year, with significant increases in average daily volumes traded.

Q: What accounts for the increasing participation you've seen?

A: It is two things. First, it is people understanding better what their compliance positions are. Second, it is the feeling now that this program is here to stay. Half of the conversations last year [2012] were about lawsuits, regulatory decisions, and if CARB is going to be technically ready. The majority of the conversations this year [2013] are around supply and demand, price structures, bids and offers, and where value can be achieved.

Q: What do the high volumes trading in the secondary market indicate?

A: High volumes mean a relatively healthy market. The reason why it is important that volumes are trading is because when you have market participants who want to transact, liquidity is really what they need. Therefore, a better measure of a healthy market is liquidity as opposed to price.

Q: What is the status of the offsets market and what role will offsets play in the future?

A: The biggest positive development in offsets has been the issuance of ARBOCs in September. I believe that this is going to continue to build confidence in the offset marketplace. There is already a fairly well-established offsets market that allows buyers and sellers to procure several different structures and types of offset contracts. So far, pricing in the offsets market has been stable. While the market doesn't appear to be in high demand for offsets in the

“There is the feeling now that this program is here to stay.”

—Lenny Hochschild, Broker, Evolution Markets

immediate future, the demand will continue to grow as the program continues to move forward and as end users realize that maximizing their percentage of offsets will save them money.

Q: Is it important that CARB set post-2020 goals and if so, when?

A: I think it is important, and the market does too. Market participants and investors want certainty, and policymakers need to provide certainty so that people can plan. Companies are making decisions now about the types of technology or automobile fleets they are going to procure and there needs to be certainty in a post-2020 market as soon as possible.

Q: What were your expectations going into this year and were these expectations met?

A: One year ago I was cautiously optimistic that the program would have a fairly liquid secondary market and that there wouldn't be a court ruling or technical glitch to throw a wrench in the works. It has been a quietly successful year. My expectations were not massive amounts of liquidity, but I was expecting a slow ramp-up period with no technical, regulatory, or legal glitches and so far that is what has happened.

Emilie Mazzacurati

INDUSTRY CONSULTANT / FOUR TWENTY SEVEN

Professional background: Emilie Mazzacurati is the Managing Director of Four Twenty Seven, a climate research and advisory firm. She has ten years of experience working on climate policy and has published extensively on California cap and trade.

Previously, she was the Head of Research for North America at Thomson Reuters Point Carbon. Emilie holds a Masters from the Institut d'Etudes Politiques de Paris and a Masters of Public Policy from the Goldman School of Public Policy at UC Berkeley.



Q: From your perspective, what do the past year's auction results indicate?

A: The auction results have been one of the most positive takeaways from this year in the sense that the auctions have gone well, they have been well subscribed, they have cleared at very reasonable prices, and they have indicated a healthy interest in the market with a large number of participants. There has also been moderate turnover of participants, with new companies registered at every auction.

Q: What would you consider to be a good price on carbon?

A: From a public policy standpoint, the lower the price, the better. Of course, you don't want it to go lower than the floor price, but generally, a low price means lower costs for compliance entities and for ratepayers. It also means a little less money in the state's coffers, but that is not what this program is about. This program is about reducing emissions.

Q: How have AB 32's complementary measures, such as the Low Carbon Fuel Standard (LCFS), affected the market?

A: I think the complementary measures are working well, and that is why prices are where they are. CARB is putting a lot of work into planning the next round of policies. The high level of commitment from the governor and involvement of smart scientists from around the state mean California is well positioned to reach its 2050 target. Regulatory policies and economic incentives will be key to this success, along with cap and trade – the so-called “belt-and-suspenders” strategy.

“The auction results have been one of the most positive takeaways from this year.”

–Emilie Mazzacurati, Industry Consultant, Four Twenty Seven

Q: Is it important that CARB set post-2020 goals and if so, when?

A: Yes, I believe post-2020 goals should and will be set fairly soon. I think it is very important for the market to know that the program will continue and to know what the target will be. As we get closer to 2020, if there is no price signal beyond 2020, then prices will definitely fall.

Q: What were your expectations going into this year and were these expectations met?

A: Going into this year, there were a lot of issues still up in the air legally and from a regulatory standpoint that have since essentially been resolved or have moved forward enough that they are no longer a concern. The market has started, the sky hasn't collapsed, and the auction platform is working smoothly, so I would say that we are in a much better place than a year ago.

Q: Do you think the market is here to stay?

A: Yes, I think it is and I think CARB has made that pretty clear.

Morgan Hagerty

INVESTOR / CE2 CAPITAL PARTNERS

Professional background: Morgan Hagerty is a Director at CE2 Capital Partners. Prior to CE2, she worked for Morgan Stanley's Commodities group in New York, EDF Trading in London, and the Trust for Public Land in San Francisco. Ms. Hagerty has a BS from Boston College, and an MBA and MEM from Duke University.



Q: What is the status of the offsets market and what role will offsets play in the future?

A: It has taken CARB longer than some people may have liked to approve offset credits, but we understand that it took as long as it did because CARB was making sure they got it right and as a result, the offsets program should be less exposed to further litigation risk. Plus, covered entities don't need to demonstrate compliance until November of 2014, so it is more important to be thorough and accurate. I expect the issuance process to be faster in the future now that the details of CARB's review are clear to participants. As for the future of the offsets market, there is going to be a point where offsets can actually be an exchange-traded commodity and that will come when you have a **CCO8** or **CCO3** that is past its invalidation period. At that point, it doesn't matter what type of offset it is, where it's from, who created it, who verified it; it cannot be invalidated. Starting three years from now, the market will have a true offset commodity, which could be traded on a forward basis, potentially as early as next year.

Q: Is it important that CARB set post-2020 goals and if so, when?

A: Yes, we would like post-2020 caps to be set as soon as possible. It just won't make sense at some point to continue to invest in offset projects unless there is certainty that the program will continue.

CCO stands for California Carbon Offset. The '3 in **CCO3** and '8 in **CCO8** refer to the length of invalidation risk associated with an offset. Offsets that are verified once have a risk of eight years in which they may be invalidated by CARB. That term can be reduced to three years by having a second verification done by a second approved verifier.⁹³

“The most important thing in a cap-and-trade program...is that behavior changes, and behavior is changing. [California companies] are taking into account a carbon price internally when planning... To me, that’s success.”

–Morgan Hagerty, Investor, CE2 Capital Partners

Q: What were your expectations going into this year and were these expectations met?

A: After the August 2012 auction was cancelled, I was concerned that the first auction in November 2012 might be delayed or possibly even cancelled. So, it was a relief to see that the program started as planned. Looking back, I am very happy that we are where we are.

Q: From your perspective, how has the market been going so far?

A: Thus far it has been successful. To me, the most important thing in a cap-and-trade program or any other carbon pricing environment is that behavior changes, and behavior is changing. Companies are treating power differently; they’re planning long-term industrial facilities differently. They are taking into account a carbon price internally when planning, which they didn’t have a year ago. To me, that’s success.

Q: Do you think the market is here to stay?

A: Yes, although it might look a little different than it does today.

Karsten Barde

REGULATED ENTITY REPRESENTATIVE / PACIFIC GAS AND ELECTRIC COMPANY (PG&E)

Professional background: As a Principal Transactor in Pacific Gas and Electric Company’s Energy Procurement division, Karsten is responsible for procurement activities on behalf of PG&E’s electric customers, including GHG cap-and-trade compliance instruments. Previously, Karsten worked in Technology & Information Strategy for PG&E’s Electric Operations division. He holds an MBA from the Tuck School of Business at Dartmouth.



Q: How has your experience been with auction logistics, platform, and CITSS account?

A: It has been pretty straightforward. I don’t think we’ve seen any major problems with auction logistics so far.

Q: What is the status of the offsets market and what role will offsets play in the future?

A: Unfortunately, there hasn’t been a lot happening in the offsets market yet. CARB has just issued its first credits, and that’s great because the physical availability should support greater trading. However, I think the big constraint on trading has been the principle of buyer liability. There is no standard agreement for seller liability yet, and market participants are still figuring out how to price that risk. The market also needs more transparent pricing and volume information.

Q: Is it important that CARB set post-2020 goals and if so, when?

A: If CARB extends the cap-and-trade program, it would provide more certainty to the market. Auction results seem to suggest that participants think the market will continue to 2020 and

“Long-term regulatory certainty would help everyone better plan for the future.”

—Karsten Barde, Regulated entity representative, Pacific Gas and Electric Company (PG&E)

therefore it is worth banking, but I don't think there's certainty yet beyond 2020. Long-term regulatory certainty would help everyone better plan for the future.

Q: What were your expectations going into this year and were these expectations met?

A: A year ago at this time, PG&E was wrapping up efforts to prepare for cap-and-trade, finalizing internal systems and preparing to implement our plans. At that point there was still a lot of market anxiety and a lot of interest. Looking back now, things have been pretty smooth. Overall, I think market participants are comfortable that the program is working and the market is working. Liquidity is the one area where I'd say I don't yet see what I hope to see and expect to see in the secondary market for allowances.

Q: Do you think the market is here to stay?

A: Yes, although it probably depends on the long-term price impacts, as well as whether other jurisdictions join the program or whether California consumers are asked to go at it alone.

Robert Stavins

ACADEMIC EXPERT / HARVARD UNIVERSITY

Professional background: Robert N. Stavins is the Albert Pratt Professor of Business and Government in the John F. Kennedy School of Government at Harvard University and the Director of the Harvard Environmental Economics Program. Professor Stavins' research focuses on diverse areas of environmental economics and policy, including examinations of market-based policy instruments, of which cap and trade is one. He has studied California's program closely since its inception and has established himself as an authority through numerous publications on the topic.



Q: From your perspective, what do the past year's auction results indicate?

A: In my view, the performance of the auctions indicates that the auction mechanisms themselves were well designed. The prices for the allowances were close to the floor price and this means that the **marginal—or incremental—cost of control** is relatively low. That's good news, not bad news. One reason for this relatively low allowance price is the reduced demand because of the recent recession. That's good news about the cap-and-trade mechanism because it tells us that it's counter cyclical and that cap and trade doesn't continue to punish the economy when it's not necessary, as a carbon tax would. But, to some degree, the low-end allowance prices are due to the reality of the complementary policies that also have an effect on regulated businesses. I don't think this is a problem of the cap-and-trade mechanism itself, but it is the reality of placing so-called complementary policies under the umbrella of the cap-and-trade mechanism.

Q: Has implementation of AB32 impacted expectations about the future of cap and trade at the federal and/or international level?

A: Internationally, people are very aware of the cap-and-trade program. I spend a lot of time in Europe and certainly everyone there is watching it closely. The EU is very hopeful because they

Marginal/incremental cost of control

is the increase or decrease in total cost for the production of one additional unit of output. In this case, it is a measurement of the additional cost of carbon allowances to the output of regulated facilities.

“The auction mechanisms themselves were well designed. Cap and trade doesn’t continue to punish the economy when it’s not necessary, as a carbon tax would.”

–Robert Stavins, Academic expert, Harvard University

The American Clean Energy and Security Act of 2009, otherwise known as the **Waxman-Markey bill**, was an attempt to establish a federal cap-and-trade program. The bill was approved by the House of Representatives, but was not considered in the Senate.⁹⁴

were let down by the fact the **Waxman-Markey bill** didn’t move forward in the Senate. So they’re very hopeful about what happens in California. If the California system is *perceived* to be a failure (it almost doesn’t matter if it is actually a failure or not), then that could be the nail in the coffin for additional jurisdictions not only to take on cap-and-trade mechanisms, but more importantly to take on climate policies in general. That is why I think it is important that this program be well designed. And I think it basically is well-designed, other than having all these other complementary policies. Many of those other policies, such as the Low Carbon Fuel Standard, Renewable Electricity programs, and energy efficiency programs, won’t achieve anything additional environmentally since they are acting on sources that are within the cap-and-trade program.

Q: Do you feel that the cost containment provisions included in the program will be sufficient to keep prices low in the future?

A: This question hinges on whether there will be a sufficient supply of credible offsets to meet the demand from the market. And that’s a legitimate concern because the state has not been moving as fast as one might have thought in terms of coming up with the definitions of different types of offsets. There is fundamentally a tradeoff between having an adequate number of offsets in the system, and the level of scrutiny placed on additionality.

Q: What are your expectations for the linkage with Quebec? Should California be looking to link with other programs in the future?

A: The impacts of linkage will be felt in Quebec, not California. Linkage is not going to affect the California market, but will affect the Quebec market due to the relative size of the two. That said, I think it is important that California links with credible policies in other jurisdictions. They don’t have to be cap-and-trade mechanisms. They can be carbon taxes for instance. This system of bilateral bottom-up linkage is, at this point in time, the implicit future of international cooperation. Everyone is coming to accept that we’re not going to see a top-down Kyoto Protocol-like mechanism. Rather, it’s going to be partly some kind of bottom-up system, what is referred to as a “hybrid system.” Linkage is going to be a very important part of it.

Q: Do you think the market is here to stay?

A: Yes, I think it will be here through the year 2020, which is the current limit in the regulation.

Notes

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