

## **DRAFT Technical Background Document on the Impacts of Transit Service Strategies Based on a Review of the Empirical Literature**

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### **Study Selection**

Many studies have documented the effects of transit service strategies on transit ridership, measured as total ridership or ridership per capita. Three types of service strategies are most often studied: service and frequency increases, system expansion or optimization, and fare reductions. No studies were identified that directly test the effect of transit service strategies on vehicle miles traveled (VMT) or greenhouse gas (GHG) emissions.

The primary criterion for including studies in the research brief was measurement of ridership from before to after the implementation of the strategy. Additional considerations included the timing of the study (with preference given to more recent studies), U.S. location for the data (though studies in other developed countries were also considered), and control for other factors that influence transit ridership.

Several comprehensive reviews of such studies are available. The Transportation Cooperative Research Program (TCRP) Report Number 95, specifically Chapters 9, 10, 11, and 12 (see Evans 2004, Pratt and Evans 2004, and McCollom and Pratt 2004), reports average elasticities from mostly U.S. studies. Paulley, et al. (2006) conducted a meta-analysis of elasticities from studies of transit service improvements mostly in the United Kingdom. This review was included in the brief because of its relatively recent publication date, and because development patterns and auto use there are closer to the U.S. than in most European countries. In addition, this review provides estimates of the effect of transit service improvements on car use (measured as share of trips by car). Finally, Taylor, et al. (2009), though a cross-sectional study, was included because of its use of relatively recent data for a large sample of U.S. cities, and because it controls for external factors and accounts for the reciprocal relationship between transit supply and demand.

Table 1: Measures Used and Sources of Effect Sizes

Study	Study Location	Transit-Service Measure	Ridership Effect Size and Source
<b>Evans (2004)</b>	Average across multiple studies	Service frequency – bus	Elasticity between bus ridership and service frequency is +0.5 (see pg. 9-5 in cited report).  Elasticity estimate based on average of reviewed studies. Reported elasticities cluster around +0.3 and +1.0.
<b>Pratt and Evans (2004)</b>	Average across multiple studies	Service hours or miles – bus	Elasticity estimates based on average of reviewed studies.  Elasticity between bus ridership and service hours or miles is +0.7 to +0.8 (see pg. 10-8 in cited report).  Elasticity between bus ridership and service frequency is +0.5 (see pg. 10-8 in cited report).
	Santa Clara County	Service hours – bus	Elasticity between bus ridership and service hours is +1.42 and between bus ridership per capita and service hours is +1.02, for the period 1977 to 1997 (see pg. 10-11 in cited report).  Sources for reported elasticities are agency reports.
	Orange County	Service miles – bus	Elasticity between bus ridership and service hours is +0.68 for the period 1974 to 1989 (see pg. 10-11 in cited report).  Source for reported elasticity is Ferguson, 1991. Estimated elasticity based on econometric modeling that controls for employment growth.
<b>McCollom and Pratt (2004)</b>	Average across multiple studies	Fares – bus  Fares – rail	Elasticity estimates based on average of reviewed studies.  Elasticity between bus ridership and fares is -0.4 (see pg. 12-6 in cited report).  Elasticity between rail ridership and fares is -0.17 to -0.18 (see pg. 12-6 in cited report).

Study	Study Location	Transit-Service Measure	Ridership Effect Size and Source
<b>Paulley, et al. (2006)</b>	Meta-analysis of 104 studies in Britain and elsewhere	Bus fares	Fare elasticities based on regression model estimated with 902 fare elasticities from 104 studies in Britain between 1951 and 2002.  Elasticity between bus ridership and fares is -0.4 in the short-run, -0.55 in the medium-run, and -1.0 in the long-run (see Section 2.11 in the cited paper).
		Metro fares	Elasticity between Metro ridership and fares is -0.3 in the short-run, -0.6 in the long-run (see Section 2.11 in the cited paper).
		Fares- bus or rail <i>Effect is on car share</i>	Elasticity between share of trips by car and bus fares is +0.057 (see Table 6 in cited paper).  Elasticity between share of trips by car and rail fares is +0.054 (see Table 6 in cited paper).  Elasticity estimates based on results from two cited studies.
		Vehicle kilometers of service – bus  Vehicle kilometers of service – rail	Estimated elasticities based on results from prior studies; studies not specified.  Elasticity between bus ridership and vehicle kilometers of service is +0.38 in the short-run and +0.66 in the long-run (see Table 4 in the cited paper).  Elasticity between rail ridership and vehicle kilometers of service is +0.75 in the short-run (see Table 4 in the cited paper).
		Decrease in time spent on vehicle – bus  Decrease in time spent on vehicle – rail	Estimated elasticities based on results from prior studies; studies not specified.  Elasticity between bus ridership and in-vehicle travel time range from -0.4 to -0.6 (see Section 3.4 in cited paper).  Elasticity between rail ridership and in-vehicle travel time range from -0.4 to -0.9 (see Section 3.4 in cited paper).

Study	Study Location	Transit-Service Measure	Ridership Effect Size and Source
Taylor, et al. (2009)	265 urbanized areas in U.S.	<p>Fares – all transit</p> <p>Vehicle hours – all transit</p> <p>Service frequency – all transit</p>	<p>Estimated elasticities based on cross-sectional analysis of transit use in 265 urbanized areas, using a 2-stage least-squares regression that accounts for the interrelationship of supply and demand.</p> <p>Elasticity between total ridership and fare is -0.43 and between per capita ridership and fare is -0.51 (see Tables 7 and 9, respectively, in cited paper).</p> <p>Elasticity between total ridership and vehicle hours is +1.1 and between per capita ridership and vehicle hours is +1.2 (see Tables 7 and 9, respectively, in cited paper).</p> <p>Elasticity between total ridership and service frequency is +0.5 and between per capita ridership and vehicle hours is +0.48 (see Tables 7 and 9, respectively, in cited paper).</p>

### Effect Size, Methodology and Applicability Issues

In most cases, the measured outcome of transit-service strategies is change in ridership. Ridership is typically expressed as either total ridership or as ridership per capita. The advantage of using a per capita measure is that it controls for population growth. The results suggest that a 1 percent increase in service frequency will lead to a ridership increase of approximately 0.5 percent (elasticity of 0.5), that a 1 percent increase in service hours or miles could lead to a higher increase of around 0.7 percent (elasticity of 0.7), and that a 1 percent decrease in fares will lead to about a 0.4 percent increase in transit ridership (elasticity of 0.4). However, researchers are careful to stress that “no single transit elasticity value applies in all situations” (Litman 2004, pg. 52).

Evidence is slim for other strategies, such as transit information, promotional programs, service reliability, vehicle characteristics, and other elements of service quality. Most published studies of the effects of transit information and promotion focus on the reach of the promotional message or awareness of information sources. They rarely report the ridership effects of these strategies or control for other factors (Turnbull and Pratt 2003). The effects of service reliability, vehicle characteristics, and other elements of service quality have often been studied by asking people how such strategies would change their behavior rather than by observing actual changes in behavior (Paulley, et al. 2006).

The limited evidence available suggests that these other strategies do increase ridership, at least temporarily. Mass market promotions, such as free rides and giveaways, have generated 4 to 35 percent increases in ridership during and immediately after the promotion. Targeted promotions have had effects of around 10

percent in the short-run. However, ongoing customer information services have had no discernible effects in most studies, and evidence on the effects of real-time transit information is insufficient to draw conclusions. Strategies that reduce out-of-vehicle time (e.g. by reducing headways or coordinating transfers) seem to have more impact than strategies that reduce in-vehicle time (Evans 2004).

Increases in transit ridership do not directly translate into decreases in driving, since not all new transit trips replace driving trips. Studies suggest that substitution of car trips occurs for between 10 and 50 percent of the new transit rides attributable to fare decreases or service increases (McCollom and Pratt 2004; Litman 2006). Between 10 and 20 percent of transit trips may be entirely new – trips that would not have occurred without the service or fare changes (Evans 2004). In addition, the low market share for transit means that even significant increases in transit ridership may translate into a small decrease in total driving. Paulley, et al. (2006) estimate that a 1 percent decrease in bus fare leads to a 0.054 percent decrease in the share of trips by automobile (cross elasticity of 0.054), and a 1 percent decrease in rail fare leads to a 0.057 percent decrease in car trips (cross elasticity of 0.057 - see Table 2). As this study notes, "... public transport use is remarkably sensitive to car costs, but car use is much less dependent on public transport costs" (pg. 303).

In applying the estimated effects, several methodological limitations should be considered.

First, the reviews, while comprehensive, include studies that are now quite old and may be of questionable quality. For example, the reviewed studies typically do not control for other factors by comparing changes in ridership for the communities in which the service improvement is made to changes in ridership for similar communities without service improvements.

Second, the reviews report simple averages of the elasticities from the studies they review, with the one exception of the elasticity between total ridership and fares reported in Paulley, et al. (2006), which was based on a regression analysis of the elasticities from the reviewed studies.

Third, while Taylor, et al. (2009) use relatively recent data from a large sample of U.S. cities, the cross-sectional approach means that the analysis establishes associations between service quality and ridership, but does not directly show that an *improvement* in quality leads to an *increase* in ridership.

Fourth, transit-service strategies are often adopted in combination. For example, fare decreases may be paired with increases in service frequency. Such strategies are often combined with other strategies for which little evidence is available, such as promotional programs. Separating the effects of different strategies is challenging, and it is possible that the total effect of a combined set of strategies is greater than the sum of the separate effects of the individual strategies.

Bus Rapid Transit (BRT), which combines many strategies, is relatively new in the U.S., and thus has not yet been extensively studied. The two studies cited in the research brief for the example of LA MTA's bus rapid transit service provide evidence of the promise of this approach. Levinson (2003) examined transit use and mode switching using on-board surveys before and after the opening of the new service in 2000. Callaghan and Vincent (2007) used ridership and travel time data from LA MTA, in addition to surveys of riders of the Orange Line. The survey included a question on previous mode of travel that enabled an analysis of the extent to which the Orange Line attracted riders who switched from driving rather than conventional bus service.

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