

Economic Impacts Survey for the Air Resources Board's Proposed Architectural Coatings Suggested Control Measure

Purpose: This survey will help the Air Resources Board staff determine the cost to comply with the interim VOC standards of the proposed Suggested Control Measure (SCM) for those companies which do not already meet the VOC standards in the SCM in any district in California.

I. GENERAL INFORMATION

Company Name: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Telephone and E-mail: \_\_\_\_\_

Applicable SIC Code(s): \_\_\_\_\_

II. MARKET INFORMATION

Total # of product lines you manufacture or market for use in CA \_\_\_\_\_

Total gallons sold annually in CA for the above product lines \_\_\_\_\_

III. PRELIMINARY COST QUESTIONS

a. For the South Coast AQMD Rule 1113 (Architectural Coatings) standards that became effective on or after 1996, have you incurred or will you incur costs directly to comply with those post-1996 standards (i.e., the interim standards)?

Yes       No

b. If you answered "No" above, please STOP and return this questionnaire. Please include any information on the comments page or as an attachment which you believe will clarify why you do not believe you will incur costs to comply with the interim standards. If you answered "Yes", please proceed to the next section and answer the questions as accurately as you can.

IV. INSTRUCTIONS FOR MAIN COST QUESTIONS

- a. Please complete one cost breakdown on the next page FOR EACH line of coatings you manufacture or market that is subject to the proposed interim AIM-SCM standard.
- b. Assuming all air districts in California will adopt the AIM-SCM standards, please include ONLY those costs that have been incurred to meet or will be required to meet the proposed interim VOC Standards statewide. Please write any clarifying comments on the included comment page or attach any additional information you believe will better reflect the costs you incurred or will incur to comply with the interim AIM-SCM standards.
- c. Please include the requested costs only for those coating categories you manufacture or market for use in California that are subject to the proposed SCM. If a product line is not clearly labeled and marketed as one of the categories specified in the SCM, please do not include that category in this survey (i.e., do not try to "fit" a category into one of those in the SCM unless it's clearly one of the specified categories).
- d. In Table 1 on the following page, please include the total one-time costs for each of the specified time periods that either:
  - (1) you incurred to meet the interim VOC standards in the SCM if those standards were not in effect in any California air district before 1996, or
  - (2) you will incur because you currently do not meet the interim VOC standards in the SCM in any California air district. We want the one-time costs, so please do not amortize or annualize these costs.
- e. In Table 2 on the following page, please include the average annual on-going costs for each of the specified time periods that either: (a) you incurred to meet the interim VOC standards in the SCM if those standards were not in effect in any California air district before 1996, or (2) you will incur because you currently do not meet the interim VOC standards in the SCM in any California air district.

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ARCHITECTURAL COATING CATEGORY FROM THE SCM: \_\_\_\_\_

Year Product Line Complied or Expected to Comply with the AIM-SCM Standard? pre-1996 1996 to 1999 1999 to 2002

TABLE 1. Post-1996 One-Time Costs to Comply with the SCM, Dollars Spent in the Year Specified						
Activity	1996-1997	1997-1998	1998-1999	1999-2000	2000-2001	2001-2002
<b>Research &amp; Development</b>						
• In-house R&D						
• Man-hrs x \$/man-hr						
• Outsourced R&D						
• Man-hrs x \$/man-hr						
<b>Equipment Modifications</b>						
<b>Labeling/Packaging Changes</b>						
<b>Other Fixed Costs (specify in Comments Pg)</b>						
<b>Total One-Time Costs</b>						

TABLE 2. Annual On-Going Costs to Comply with Post-1996 Standards (i.e., Interim Standards), in Average Dollars Spent (or To Be Spent) Per Year	
	Average Annual Cost, Dollars Per Year
Change in Dollars Per Gallon to Produce (relative to you comparable, non-compliant product) x Total Gallons Sold Annually in CA ("+" if cost increased, "-" if cost decreased, per gallon)	
Other Changes (please specify below or on Comments Page)	
<b>Total Annual Costs</b>	