

September 22, 1997

Dear Sir or Madam:

This is to invite your participation in the first meeting of a working group to discuss the recently adopted volatile organic compound (VOC) standards for "automotive wax, polish, sealant, or glaze," and "automotive rubbing or polishing compounds" (collectively "auto wax and polish" products).

On July 24, 1997, the Air Resources Board ("the Board") adopted amendments to California's consumer products regulation which established VOC standards for eighteen additional consumer product categories, including auto wax and polish products. During the Board hearing, some manufacturers of auto wax and polish products expressed concerns regarding the cost and feasibility of producing "premium" products that meet the VOC standards. In response, the Board directed us to form a working group with all interested parties to investigate these concerns, and to return to the Board with a status report in the fall of 1998. The meeting noted below will initiate the working group process.

The "Auto Wax and Polish Working Group" meeting will be held at the following time, date and location:

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| Date: | October 8, 1997 |
| Time: | 9:00 a.m. - 3:00 p.m. |
| Location: | Atrium Marquis Hotel Hibiscus Room 18700 MacArthur Boulevard Irvine, California |

During the first meeting, we expect to discuss the objectives and guiding principles of the Auto Wax and Polish Working Group. Enclosed is a proposed agenda for the meeting (Enclosure 1). We have also enclosed our current mailing list of manufacturers or marketers of auto wax or polish products (Enclosure 2). If you are aware of any manufacturers or marketers that are missing from the list, please contact Mr. Paul Milkey, Measures Development Section, at (916) 327-1517.

We hope you will be able to participate in this meeting. There is no need to notify us regarding your plans to attend. However, persons with disabilities who require accommodation are requested to contact Mr. Milkey at the number shown above by September 29, 1997. A telecommunications device for the deaf (TDD) is reachable at (916) 324-9531 for phones equipped with a TDD device.

If you have any questions about this meeting or the

consumer products regulation, please contact Ms. Barbara Fry,
Manager, Measures Development Section, at (916) 322-8267.

Sincerely,

/s/

Peter D. Venturini, Chief
Stationary Source Division

Enclosures

cc: Ms. Barbara Fry, Manager
Measures Development Section
Stationary Source Division

ENCLOSURE 1

Proposed Agenda

Auto Wax and Polish Working Group
Atrium Marquis Hotel
Hibiscus Room
18700 MacArthur Boulevard
Irvine, California
October 8, 1997

- 9:00 Introduction - ARB
- 9:30 Brief Summary of Consumer Products Program, Mid-term
Measures Amendments, and Future Activities - ARB
- 10:00 Objectives and Guiding Principles for Auto Wax and Polish
Working Group - ARB and Open Discussion
- Premium Products
Cost Impacts
SIP Commitments
- 12:00 Lunch Break
- 1:30 Future Activities and Meeting Logistics - Open Discussion
- 3:00 Adjourn

ENCLOSURE 2

Mail List For Automotive Wax & Polish Working Group
(9/22/97)

COMPANY/TRADE ASSOCIATION

STATE

| | |
|--|--------|
| 3M AUTOMOTIVE TRADES DIVISION | MN |
| AGS COMPANY | MI |
| AKZO COATINGS INC | GA |
| ALL-BRITE | CA |
| AMERICAN STANDOX INC | MI |
| AMWAY CORPORATION | MI |
| ARMCO CHEMICAL CO | WI |
| ARMOR ALL PRODUCTS CORPORATION | CA |
| ASHLAND INC | KY |
| AUTO WAX COMPANY INC | TX |
| AUTOMOTIVE PARTS/ACCESSORIES ASSOCIATION | MD |
| AUTOMOTIVE SERVICE ASSOCIATION INC | DC |
| AUTOMOTIVE SERVICE INDUSTRY ASSOCIATION | DC |
| AUTOSOL | CANADA |
| BAF INDUSTRIES | CA |
| BASF CORPORATION | OH |
| BKB AUTOMOTIVE COSMETICS INC | CA |
| BLUE CORAL INC | OH |
| BLUE MAGIC INC | OH |
| BOYDS WHEELS | CA |
| CAMCO MANUFACTURING INC | NC |
| CHAMPION'S CHOICE/PROTECT ALL INC | CA |
| CHEMICAL SPECIALTIES MANUFACTURERS ASSOC | DC |
| CHEMIFAX | CA |
| CLASSIC APPEARANCE PRODUCTS INC | CA |
| COLEMAN POWERMATE | NE |
| COLLINITE CHEMICAL COMPANY | NY |
| CONSULTANT | CA |
| DIVERSIFIED BRANDS | OH |
| DYNATRON/BONDO CORPORATION | GA |
| E I DU PONT DE NEMOURS | DE |
| EAGLE ONE INDUSTRIES | CA |
| EARL SCHEIB AUTOMOTIVE | CA |
| EARL SCHEIB AUTOMOTIVE | MO |
| ENVIROMOTIVE PRODUCTS | FL |
| EXCELDA MANUFACTURING | MI |
| FIRST BRANDS CORPORATION | CT |
| FORD MOTOR COMPANY | MI |
| FULLER BRUSH COMPANY, THE | KS |
| GENERAL MOTORS | MI |
| GRANITIZE PRODUCTS INC | CA |
| GUARDIAN PROTECTION PRODUCTS INC | CA |
| HI LUSTER | CA |
| ICI AUTOCOLOR | CANADA |
| JB CHEMICAL | CA |
| JENNY PRODUCTS INC | PA |
| K-TEL INTERNATIONAL | MN |
| KARSEAL CORPROATION | CA |
| KENNTNIS INC | CA |
| KLEAN-STRIP DIV WM BARR | TN |
| LAITNER BRUSH COMPANY | MI |
| LAS-STIK MANUFACTURING COMPANY, THE | OH |
| LIQUID GLASS ENTERPRISES INC | NJ |
| MALCO PRODUCTS INC | OH |
| MARK V PRODUCTS INC | CA |
| MEDIA GROUP/DURA LUBE PRODUCTS | NY |
| MEGUIAR'S INC | CA |

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|---|----|
| MOC PRODUCTS COMPANY | CA |
| MORGAN GALLACHER INC | CA |
| MOTHERS POLISHES WAXES CLEANERS | CA |
| MOTOR EQUIP MANUFACTURERS ASSOC/ACMC | DC |
| NATIONAL AEROSOL ASSOCIATION | MD |
| NATIONAL AUTOMOBILE DEALERS ASSOCIATION | VA |
| NO-TOUCH NORTH AMERICA | CA |
| NORD VISCOUNT CORP | NY |
| NORTHERN LABS INC | WI |
| NATIONAL PAINT & COATINGS ASSOCIATION | DC |
| NUVITE CHEMICALS COMPOUND CORPORATION | NY |
| ONE GRAND PRODUCTS | CA |
| OSCAR'S PROFESSIONAL PRODUCTS | CA |
| P & B MANUFACTURING CO | CA |
| P & S SALES INC | CA |
| PAINT AND BODY EQUIPMENT ASSOCIATION | MO |
| PERMA INC | MA |
| PETRO CHEMICAL PRODUCTS INC | FL |
| POLYGLYCOAT | OH |
| PORTABLE PRODUCTS DIV OF FISKARS | MN |
| PPG INDUSTRIES | OH |
| PREMIER FARNELL CORPORATION | OH |
| PRESTONE PRODUCTS CORPORATION | WI |
| PRESTONE PRODUCTS CORPORATION | CT |
| PROCHEM SPECIALTY PRODUCTS INC | CA |
| PRODUCTION CHEMICAL MFG INC | CA |
| PROTECT ALL INC | CA |
| Q M I | TX |
| QUALIS INC | IA |
| QUEST CHEMICAL COMPANY | TX |
| RACE GLAZE | WI |
| REED-UNION CORPORATION | IL |
| RONSON CONSUMER PRODUCTS CORPORATION | NJ |
| SAFETY KLEEN CORPORATION | IL |
| SHERWIN WILLIAMS | OH |
| SPHAG SORB INC | LA |
| SPIES HECKER INC | NY |
| STONER INC | PA |
| SUNBELT COATINGS INC | MS |
| TREATMENT PRODUCTS LTD | IL |
| TURTLE WAX INC | IL |
| UNELKO CORPORATION/RAIN X | AZ |
| US CHEMICAL & PLASTICS | OH |
| VALCO CINCINNATI INC | OH |
| VALSPAR CORPORATION | MO |
| VALVOLINE COMPANY, THE | KY |
| WEN PRODUCTS INC | IL |
| WIZMAR INTERNATIONAL INC | MN |
| X-TREEM PRODUCTS | TX |
| ZEP MANUFACTURING COMPANY | GA |
| ZYMOL ENTERPRISES | CT |