

SETTLEMENT AGREEMENT AND RELEASE

This Settlement Agreement and Release ("Agreement") is entered into by and between the California Air Resources Board (ARB), with its principal office at 1001 I Street, Sacramento, California, and Cost Plus Management Services, Inc. (Cost Plus) with its principal place of business at 200 4th Street Oakland, California.

RECITALS

1. ARB alleges that from May 2007 to August 2010, Cost Plus sold, supplied, and offered for sale in California, Reed Diffuser Air Fresheners subject to the volatile organic compound (VOC) limit for Air Fresheners: liquid/pump spray, title 17, California Code of Regulations (CCR), section 94509(a), as described in Notice of Violation CP11-07-02 and set forth in Table 1, attached hereto.
2. ARB alleges that the Cost Plus Reed Diffuser products referenced in Table 1 contained concentrations of VOCs exceeding the 18.0 percent VOC limit for the Air Fresheners: liquid/pump spray product specified in title 17, CCR, section 94509(a).
3. ARB alleges that if the allegations described in recital paragraphs 1 and 2 were proven, civil penalties could be imposed against Cost Plus as provided in Health and Safety Code sections 42402 et seq. for each and every unit involved in the violations.
4. Cost Plus does not dispute the allegations described in recital paragraphs 1 and 2, for the purposes of this Settlement Agreement, and denies any liability resulting from said allegations.
5. The parties agree to resolve this matter completely by means of this Agreement, without the need for formal litigation.

Therefore, the parties agree as follows:

TERMS, CONDITIONS AND RELEASE

1. Cost Plus shall not sell, supply or offer for sale for use in California any consumer products in violation of ARB consumer products regulations set forth in title 17, CCR, Section 94500 et seq. however, the terms and conditions set forth in this agreement will remain valid and enforceable notwithstanding any future violations that may occur.
2. Cost Plus in settlement of the above-described violations of title 17, CCR, section 94509(a) agrees to pay a penalty to ARB in the amount of \$6,500.00 payable to the California Air Pollution Control Fund, within 5 business days of the execution of this Agreement.

3. This settlement shall apply to and be binding upon Cost Plus and its officers, directors, receivers, trustees, employees, successors and assignees, subsidiary and parent corporations and upon ARB and any successor agency that may have responsibility for and jurisdiction over the subject matter of this settlement.
4. The parties stipulate that this Agreement shall be the final resolution of ARB claims regarding the above-described violations and shall have the same res judicata effect as a judgment in terms of acting as bar to any civil action by ARB against Cost Plus, its officers, directors, receivers, trustees, employees, successors and assignees, subsidiary and parent corporations. This Agreement shall be deemed the recovery of civil penalties for purposes of precluding subsequent criminal action as provided in Health and Safety Code section 42400.7(a).
5. This Agreement shall be interpreted and enforced in accordance with the laws of the State of California, without regard to California's choice of law rules.
6. This Agreement constitutes the entire agreement and understanding between ARB and Cost Plus concerning the claims and settlement in this Agreement, and this Agreement fully supersedes and replaces any and all prior negotiations and agreement of any kind or nature, whether written or oral, between ARB and Cost Plus concerning these claims.
7. No agreement to modify, amend, extend, supersede, terminate, or discharge this Agreement, or any portion thereof, shall be valid or enforceable unless it is in writing and signed by all parties to this Agreement.
8. Each of the undersigned represents and warrants that he or she has full power and authority to enter into this Agreement.
9. **S8 1402 Statement.** California Health and Safety Code (HSC) section 39619.7 (Senate Bill 1402 - Dutton, Chapter 413, statutes of 2010) requires ARB to provide information on the basis for the penalties it seeks. This Settlement Agreement includes this information, which is also summarized here.

The provision of law the penalty is being assessed under and why that provision is most appropriate for that violation.

The penalty provision being applied in this case is HSC section 42402, et seq. because Cost Plus sold, supplied, offered for sale, or manufactured for sale consumer products for commerce in California in violation of the Consumer Products Regulations (Title 17 California Code of Regulations (CCR) section 94507, et seq.). The penalty provisions of HSC section 42402, et seq. apply to violations of the Consumer Products Regulations because the regulations were adopted under authority of HSC section 41712

which is in Part 4 of Division 26 of the Health and Safety Code. The penalty provisions of HSC section 42402, et seq. apply to requirements adopted pursuant to Part 4.

The manner in which the penalty amount was determined, including aggravating and mitigating factors and per unit or per vehicle basis for the penalty.

Penalties must be set at levels sufficient to discourage violations. ARB considered all relevant circumstances in determining penalties, including the eight factors specified in HSC section 42403.

Under HSC section 42402, et seq. the penalties for strict liability violations of the Consumer Product Regulations are a maximum of \$1,000 per day of violation, with each day being a separate violation. In cases like this involving unintentional first time violations of the Consumer Products Regulations, ARB has sought and obtained penalties of approximately \$17,000 per ton of excess emissions of VOCs attributable to the violation. This represents an average cost to retire a ton of VOC emission credits and reformulate a product to comply with the Consumer Product Regulations. In this case, the total penalty is \$6,500.00 which includes VOC excess emissions and the product dating procedural violations. The penalty in this case was reduced because Cost Plus cooperated with the investigation. Penalties in future cases might be smaller or larger on a per ton basis.

Is the penalty being assessed under a provision of law that prohibits the emission of pollution at a specified level, and, if so a quantification of the excess emissions, if it is practicable to do so.

The Consumer Product Regulations do not prohibit emissions above a specific level, but they do limit the concentration of VOCs in regulated products. In this case a quantification of the excess emissions attributable to the violations was practicable because Cost Plus provided the product formulation and sales data necessary to make this quantification available to ARB. Based upon this information (which Cost Plus has designated as confidential), the violations were calculated to have caused 0.3 tons of excess emissions of vacs to be emitted to the atmosphere in California.

10. Cost Plus acknowledges that ARB has complied with SB1402 in investigating and settling this case. Specifically, ARB has considered all relevant facts, including those listed at HSC section 42403, has explained the manner in which the penalty amount was calculated, has identified the provision of law under which the penalty amount is being assessed and had considered and determined that while this penalty is not being assessed a provision of law that prohibits the emission of pollutants at a specified level, it is practicable for ARB to quantify the excess emissions from the alleged violations, has done so and has included this information in this Settlement Agreement.

11. Final penalties were determined based on the unique circumstances of this matter considered together with the need to remove any economic benefit from noncompliance, the goal of deterring future violations and obtaining swift compliance, the consideration of past penalties in similar negotiated cases, and the potential costs and risk associated with litigating these particular violations. The penalty reflects violations extending over a number of days resulting in quantifiable harm to the environment considered together with the complete circumstances of this case listed above. The penalty was discounted in this matter based on the factors outlined above. Penalties in future cases might be smaller or larger on a per ton basis.
12. The final penalty in this case was based in part on confidential business information provided by Cost Plus that is not retained by ARB in the ordinary course of business. The penalty in this case was also based on confidential settlement communications between ARB and Cost Plus that ARB does not retain in the ordinary course of business either. The penalty also, reflects ARB's assessment of the relative strength of its case against Cost Plus the desire to avoid the uncertainty, burden and expense of litigation, obtain swift compliance with the law and remove any unfair advantage that Cost Plus may have secured from its actions.

[Remainder of this page intentionally left blank]

13. Now therefore, in consideration of the payment on behalf of Cost Plus to the California Air Pollution Control Fund, the ARB hereby releases Cost Plus and its officers, directors, employees, agents, successors, subsidiaries, and parent companies, from any and all claims for past violations of 17 CCR, section 94509(a), and 17 CCR, section 94509(b), and from any and all penalties for said violations under Health and Safety Code sections 42402 et seq.

Dated: 11/30/12

CALIFORNIA AIR RESOURCES BOARD

By:  FOR
James R. Ryden
Chief Enforcement Division

Dated: 11/21/12

COST PLUS MANAGEMENT SERVICES, INC.

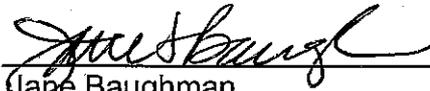
By: 
Jane Baughman
Chief Financial Officer

Table 1

Cost Plus Air Fresheners' VOC and/or Date Code Violations

Product Name	Suppliers	Date Code	SKU	VOC-Lab Analysis
Asian Poppy Fragrance	MGR Design International, INC	None Observed	23669277	39.0
Bergamot Leaf Reed Diffuser		None Observed		17.0
Fragrant Reed Diffuser-Serenity	Implement Design Associates CO.	None Observed	24094668	24.0*
There Reed Diffuser-Indian Champa	Zodax	None Observed	24131278	23.0*
L'Artisan Boatanique-Foxglove	Zodax	None Observed	24044998	86.7
L'Artisan Boatanique-Oxeye Daisy	Zodax	None Observed	24045018	89.0
L'Artisan Boatanique-Papaver Poppy	Zodax	None Observed	24044981	79.0
Ginger Flower Reed Diffuser set	Zodax	None Observed	23879578	88.7

*Formulation submitted was within method tolerance of the 18% by weight VOC state standard for Air Fresheners: Liquid/Pump Sprays.

