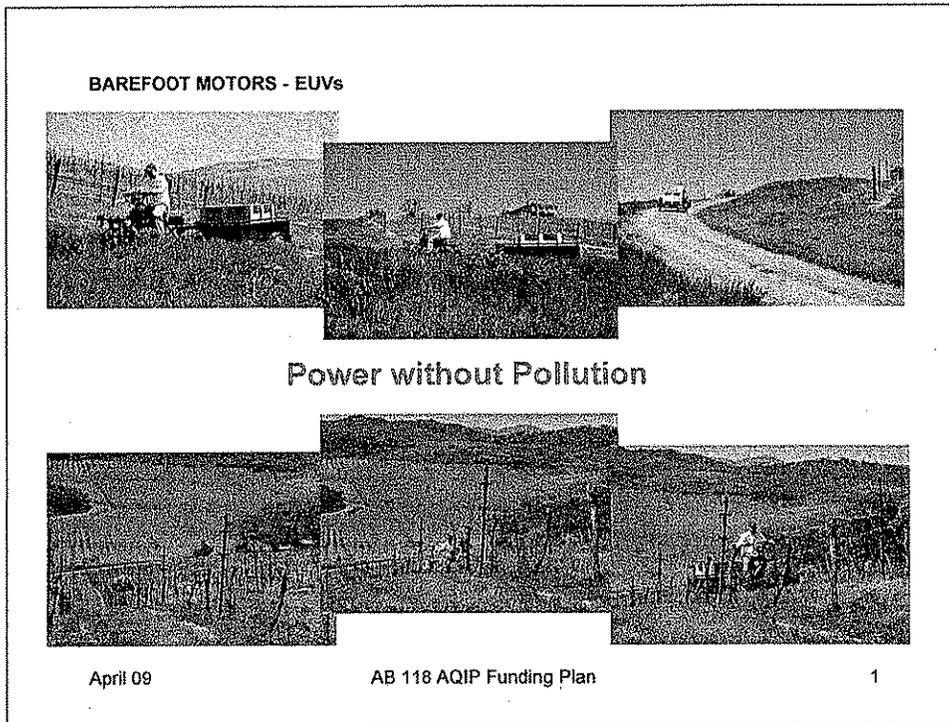


Max Scheder
09-4-6
09-4-7



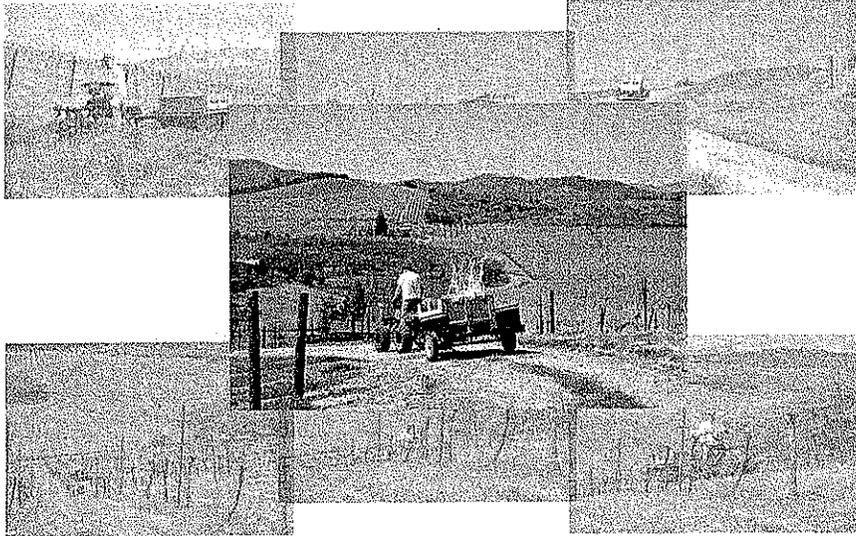
My name is Max Scheder-Bieschin. I am a co-founder of Barefoot Motors. We design and assemble 100% electric off-road utility vehicles.

Barefoot Motors thanks you for the opportunity to speak today, and we want to convey our support for staff's recommendation to include \$1.3 million for electric agricultural work vehicles in the proposed 2009-10 AQIP Funding Plan.

At Barefoot Motors we have integrated best-of-class electric propulsion technologies and innovative design to develop rugged, high-performance, market driven vehicles. Our focus is on agricultural, industrial and land management applications, ideal environments for the power and torque of electric motors. Our EUV is a zero emissions vehicle, is clean and quiet, and can be powered by renewable energy sources.

We brought one of our production pilot vehicles for display. I hope you saw it on your way in. These photos show the vehicle being used in various agricultural applications.

BAREFOOT MOTORS - EUVs



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The bin you see here is a grape bin used for harvesting. Fully loaded, here with water, it weighs 1,200 pounds.

Powerful guiding principles

Choose air quality improvement projects ready for deployment that can modify consumer choice

- **USA = 35% of CO₂ emissions in the world.**
- **Today, the US emits 22 tons CO₂ per person**
- **Why do Japan, Germany, South Korea and 100+ other countries produce < 10 tons per person?**



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Barefoot Motors is a relatively young company, but has conducted extensive on-farm field testing in the development of our product. We have received positive reviews from trade publications such as Farmers Weekly, Capitol Press and Dealers News as well as from excited customers who were involved with our product testing. We are just completing final testing of our Model 1 EUV, and have interest in place to take us through our summer's production. The type of customers include: wineries, vineyards, dairy, forest owners, ranchers, eco-resorts and orchards.

Our product is highly competitive in terms of horsepower and tow capacity, range, and cost with gasoline-powered counterparts.

Courageous insights

The Challenge is clear - who is courageous enough to help others embrace change?

"We need millions of "green" vehicles...are early as possible for the aggregate good, for the environment, for our national security, and for national competitiveness. These should not be options."

Andy Karsner, Assistant Secretary, DOE, in 2007

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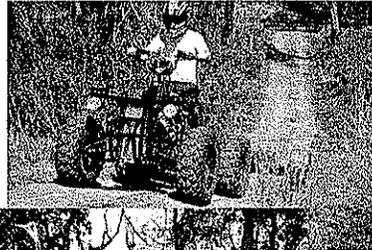
4

I look forward to coming back to you in three years and showing how setting aside just 3% of your budget turned the tide and made clear once and for all the potential for electric vehicles.

Power without pollution

Fact: Electric ATVs are an easy way to educate regarding the merits of electric drive AND to make an air quality impact

- **Over 1 million sold per year**
- **11-34x more emissions than a car**
- **No reason most ATVs should NOT be electric**



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A comment to power - This is an area that requires more education on our part. But, in short, power and electric drive are synonymous. It is why electric drives are the preferred choice in much heavy equipment such as train locomotives, mining trucks, forklifts. It is why our EUV generates more foot-pounds of torque than a gas-powered ATV.

A comment to range - as this has been the perceived Achille's heel of the EV industry - this is solved by matching the technology with appropriate applications. The average size of California's 76,500 farms is 349 acres. Do the math and you will know why we see farmers pleasantly surprised - we don't need 300 mile range; criss-crossing your land 30-40 times during the day is just fine.

A comment to cost - another misperception and the reason AQIP's plan is so spot on to address. Upfront costs yes, our vehicle is 40% more. But because you spend \$2,500-3,000 less in fuel and don't spend \$2,500-3,000 on engine maintenance, transmissions, radiators, oil and the like, customers pencil out spending 20% less over the life of the vehicle.

This brings me full circle as to why I will be back here in 3-years congratulating you. The \$2,500 per vehicle you set aside under AQIP - which represents less than 1/7th of 1% of the ATVs on California's farms today - this credit will help jump start California's efforts to demonstrate the benefits of electric vehicles and will do so in conjunction with those that feed our country. This is great directional leadership you are showing at a time when our country wants to go cleaner and wants to know more about how our food is made.

Thank you

Video

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Thank you.