



October 24, 2018

The Honorable Mary Nichols  
Chairwoman  
California Air Resources Board  
1001 I Street  
Sacramento, CA 95814

Re: Comments in Support of Electrify America's Cycle 2 California ZEV Investment Plan

Dear Chairwoman Nichols,

On behalf of Greenlots, I respectfully submit the following comments in support of Electrify America's Cycle 2 California Zero Emission Vehicle Investment Plan ("Plan").

As outlined by Appendix C of the 2.0-Liter Partial Consent Decree ("Consent Decree"), Electrify America will collectively invest \$2 billion in zero emission vehicle (ZEV) infrastructure, education and access efforts over the course of a decade, enabling millions of Americans to discover the benefits of electric driving with the added goal of increasing overall ZEV adoption across the United States. \$800 million of this investment will be made in California.

This investment is already creating good paying jobs for Californians employed by companies like ours who are partnering with Electrify America on this unprecedented and badly needed effort. We hope the California Air Resources Board (CARB) will act expeditiously to determine that the Cycle 2 ZEV Investment Plan is consistent with the requirements of Appendix C, so this critical growth opportunity for our industry continues unabated.

Greenlots is a leading provider of grid-focused electric vehicle (EV) charging software and services. The Greenlots network supports a significant percentage of the DC fast charging infrastructure in North America, and is increasingly supporting deployment and execution of programs in the fleet, workplace, retail, and residential Level 2 spaces. Greenlots' smart charging solutions are built around an open standards-based focus on future-proofing while helping site hosts, utilities, and grid operators manage dynamic EV charging loads. Greenlots is headquartered in California, with employees in Los Angeles, Oakland, San Diego, Sacramento, and Monrovia.

We are proud of our company's work with Electrify America in increasing the electrification of transportation and supporting ZEV adoption, especially here in California, which continues to be on the forefront of this effort. CARB's timely approval of Electrify America's Cycle 2 ZEV Investment Plan will further show a concerted commitment by the State to these shared objectives.

California Air Resources Board

October 24, 2018

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Page 2

As noted in the Plan, Electrify America's California Cycle 2 efforts are expected to generate job opportunities and hundreds of thousands of hours of work, including many blue-collar jobs. Delay in approving the \$200 million Plan could adversely impact our company and others in related industries, both across California and the U.S. as a whole, not to mention the countless Californians whose health and livelihoods are aligned with the successful implementation of the Cycle 2 California ZEV Investment Plan and transportation electrification writ large.

In closing, Electrify America's Cycle 2 ZEV Investment Plan will positively support investment in businesses, workers, and communities across California, and abides by the parameters of the Consent Decree that we work with Electrify America daily to uphold and fulfill. Greenlots and our employees strongly support CARB's approval of Electrify America's Cycle 2 California ZEV Investment Plan.

Sincerely,

A handwritten signature in black ink, appearing to read 'Thomas Ashley', with a stylized, cursive flourish extending to the right.

Thomas Ashley

VP, Policy