



HEADQUARTERS  
4615 N. Lewis Ave.  
Sioux Falls, SD 57104  
Ph: (605) 965-2200  
poet.com

December 21, 2022

Dr. Cheryl Laskowski  
Branch Chief, Transportation Fuels  
California Air Resources Board  
P.O. Box 2815  
Sacramento, CA 95812  
*[submitted electronically]*

**RE: POET COMMENTS IN RESPONSE TO NOVEMBER 9, 2022 LCFS WORKSHOP**

Dear Dr. Laskowski:

POET appreciates the opportunity to provide comments in response to the California Air Resources Board's (CARB) November 9, 2022 Low Carbon Fuel Standard (LCFS) Workshop. POET strongly supports CARB's dedication to the decarbonization of the transportation sector and believes low-carbon fuel will play an integral role in CARB's overall decarbonization strategy.

As presented at the workshop, Staff is considering several options to increase the stringency of the LCFS targets in both 2030 and 2045. Under any of these scenarios, there will be an ongoing need to take advantage of the sustainable, low carbon benefits that plant-based biofuels provide to displace fossil fuels and drive down emissions in the transportation sector. Additionally, as the recently adopted 2022 Scoping Plan Update makes clear, a range of efforts are going to be needed to decarbonize the transportation sector in addition to electrification strategies. As described in detail below, POET and other leading biofuel providers are consistently innovating to steadily increase the climate (and air quality) benefits that lower carbon plant-based biofuels are capable deliver. Our comments cover a myriad of issues that we respectfully ask CARB to consider as it seeks to update the LCFS program. These include:

- Recognizing that plant-based biofuels must continue to play a central role moving forward;
- Incentivizing sustainable low-carbon farming practices;
- Recognizing off-site renewable energy production for bioethanol plants;
- Updating modeling to reflect the best available science related to corn starch bioethanol;
- Updating the CA-GREET model to reflect best available science on land use change; and
- Approving the sale of E15 as a fuel in California.

## **I. ABOUT POET**

POET is deeply committed to reducing greenhouse gas (GHG) emissions and developing cleaner, affordable alternative fuels in California and the United States. POET is the world's largest biofuels producer and currently operates 33 biorefineries capable of producing three billion gallons of starch and cellulosic ethanol. Renewable, clean-burning biofuels like those produced by POET cut carbon emissions by an average of 46 percent compared to gasoline,<sup>1</sup> which can have an enormous impact on reducing the amount of GHG in the atmosphere. POET continues to innovate and further reduce its products' greenhouse gas emissions.

## **II. RECOGNIZE THAT PLANT-BASED BIOFUELS MUST CONTINUE TO PLAY A CENTRAL ROLE MOVING FORWARD**

Since 2011, the LCFS has been a critical component of California's nation-leading efforts to reduce GHG emissions and achieve carbon neutrality. The LCFS has also served as the gold standard for other jurisdictions, with similar programs currently in place in Oregon and British Columbia, and programs recently finalized in Washington state and for all of Canada.

POET supports the LCFS and commends CARB for its tireless work to administer the program. We also support CARB's work to further refine the LCFS as part of the broader effort to draft, and then implement, the 2022 Climate Change Scoping Plan. To that end, and in response to some recent concerns regarding biofuels, we urge CARB to recognize that plant-based biofuels have been a cornerstone of the LCFS and must continue to play a central role moving forward.

### **a. Environmental Benefits of Biofuels**

#### **i. Air Quality and GHG Emissions**

Biofuels are readily available to support CARB's efforts to decarbonize the transportation sector while also providing immediate air quality and public health benefits to California and its residents.

The Scoping Plan acknowledges that liquid petroleum fuel will remain in California's transportation fuel mix for decades to come, as sales of gasoline-fueled cars will not end overnight and those cars will remain on the road for many years.<sup>2</sup> CARB should incentivize the reduction of gasoline's carbon intensity (CI) in this legacy fleet, and we urge CARB to look to biofuels to achieve these reductions. Recent research demonstrates that corn bioethanol has a 46 percent average lower CI than gasoline,<sup>3</sup> which means that as long as there are gasoline-fueled cars on the road in California, incentives to increase blending of bioethanol into that fuel will immediately advance California's decarbonization efforts. The LCFS must continue to incentivize lower-carbon biofuels, just as it has for over a decade.

The LCFS also plays an important role in driving innovation that will further reduce the CI of biofuels and, accordingly, of the transportation sector. There have been many advances with respect to the GHG impact of biofuels over the past decade, including emissions reductions

---

<sup>1</sup> Scully, Melissa *et al*, *Carbon intensity of corn ethanol in the United States: state of the science*, 2021 Environ. Res. Lett 16 043001, 4 (2021), <https://iopscience.iop.org/article/10.1088/1748-9326/abde08>.

<sup>2</sup> 2022 *Scoping Plan for Achieving Carbon Neutrality* (Nov. 16, 2022), p. 190.

<sup>3</sup> Scully, *supra* note 1.

associated with improved production methods, CO<sub>2</sub> utilization and sequestration, climate-smart farming practices, and co-products that reduce waste and provide additional benefits. The LCFS provides a major incentive to continue these innovations.

Biofuels not only drive down the CI of the transportation sector but also provide air quality benefits as they displace liquid petroleum fuels. Recent analyses from leading national experts find air quality and public health benefits from higher biofuel blends in gasoline, including reductions in particulate matter (PM), carbon monoxide (CO), and total hydrocarbons (THC).<sup>4</sup> The study is the first large-scale analysis of data from light-duty vehicle emissions that examines real-world impacts of bioethanol-blended fuels on regulated air pollutant emissions. The study found that CO and THC emissions were significantly lower for higher bioethanol fuels for port fuel injected engines under cold-start conditions. THCs include VOCs, meaning that both primary ozone precursors decreased with higher bioethanol blends. The study found no statistically significant relationship between higher bioethanol blends and NO<sub>x</sub> emissions. These improvements to air quality can benefit all Californians, but the research shows that the associated health benefits may be most significant in disadvantaged communities in areas of high traffic density and congestion.<sup>5</sup> Additionally, CARB recently published a Multimedia Evaluation of E11-E15 Tier 1 Report with conclusions consistent with these analyses.<sup>6</sup>

These benefits are directly attributable to biofuels, proving that biofuel should play a key role in helping CARB meet the state's climate goals, improving public health, and achieving federal and state air quality standards. CARB recognized the role of bioethanol in the LCFS program's success during the December 7, 2021 Public Workshop on Potential Future Changes to the LCFS program. As CARB noted, bioethanol has effectively displaced fossil fuels to reduce net GHG emissions. In 2020, bioethanol was the largest source of LCFS compliance by volume and the second-largest source by number of credits. Bioethanol has accomplished all of this, and even levels of production that allow the U.S. to export bioethanol, without any noticeable impact on corn acres in the U.S. or on food prices.

Further, bioethanol is poised to make even greater contributions to the LCFS program moving forward. As the chart below shows, bioethanol has the ability to become a zero-carbon fuel with technologies already being implemented or on the cusp of commercialization.

---

<sup>4</sup> See Kazemiparkouhi, Fatemeh et al., *Comprehensive US database and model for ethanol blend effects on regulated tailpipe emissions*, SCIENCE OF THE TOTAL ENVIRONMENT (March 2022), <https://www.sciencedirect.com/science/article/pii/S0048969721065049?via%3Dihub..>

<sup>5</sup> See Attachment A, Tufts University Department of Civil and Environmental Engineering, *Air Quality and Public Health Comments to RFS* (Feb. 3, 2022).

<sup>6</sup> *Multimedia Evaluation of E11-E15 Tier 1 Report* (June 4, 2020), [https://ww2.arb.ca.gov/sites/default/files/2022-07/E15\\_Tier\\_I\\_Report\\_June\\_2020.pdf](https://ww2.arb.ca.gov/sites/default/files/2022-07/E15_Tier_I_Report_June_2020.pdf).



While POET is aware that there is disagreement over aspects of bioethanol’s CI, several things are clear: bioethanol has played a key role in the LCFS program’s success, bioethanol producers have worked and continue to work hard to lower their product’s CI in ways that meaningfully reduce national and global GHG emissions, and bioethanol is poised to remain a key element of the low-carbon fuels market for decades to come.

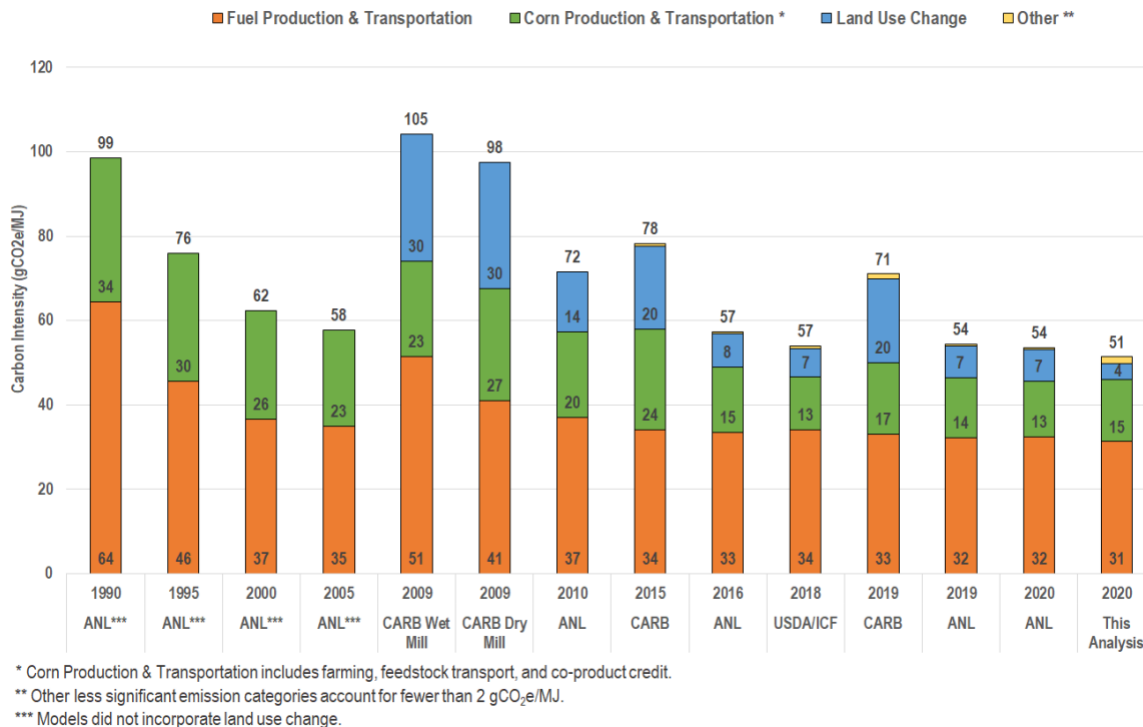
## ii. Land Use Change

POET acknowledges that there has been much debate about the effect that biofuels have on land use change (LUC), but we respectfully contend that those concerns are misplaced. Fears about the impact of biofuels on LUC are invariably based on outdated research, a misinterpretation of valid data, or the use of invalid data. The best available scientific literature concludes that the CI value for corn bioethanol’s LUC is approximately 4 gCO<sub>2</sub>e/MJ, including direct and indirect LUC (ILUC).<sup>7</sup> That CI value is significantly lower than California’s LCFS 2019 iteration of GREET (CA GREET3.0). Some studies even indicate that biofuel production does not induce any ILUC.<sup>8</sup>

Since 2008, scientific assessments of LUC associated with bioethanol production have changed substantially. Most of these studies have shown downward trends in LUC carbon impacts, as illustrated in the figure below:

<sup>7</sup> Scully, *supra* note 1 at pg. 4.

<sup>8</sup> Kim S, Dale BE. 2011. *Indirect land use change for biofuels: Testing predictions and improving analytical methodologies*. BIOMASS AND BIOENERGY, 35(7):3235-3240. 10.1016/j.biombioe.2011.04.039; Kline KL, Oladosu GA, Dale VH, McBride AC. *Scientific analysis is essential to assess biofuel policy effects: In response to the paper by Kim and Dale on “Indirect land-use change for biofuels: Testing predictions and improving analytical methodologies”*. (10):4488-4491. 10.1016/j.biombioe.2011.08.011.



Most LUC estimates are now converging on substantially lower estimates than those established through CARB’s prior analysis in the March 2015 Staff Report on ILUC values.<sup>9</sup> Reliable analyses of LUC impacts generally draw from the GTAP agro-economic model and have consistent approaches to the economic baseline year (2004), incorporation of yield price elasticity (of approximately .25), and, significantly, address the concept of land intensification.<sup>10</sup> Scientific literature supports the conclusion that land intensification—defined as the production of greater volumes of a crop or multiple crops on existing land—is a key factor in appropriately assessing LUC.<sup>11</sup> From 2005 to 2012, a period in which the United States experienced a significant increase in bioethanol production, the surge in harvested crop was due primarily to land intensification rather than conversion of land to agricultural uses.<sup>12</sup>

<sup>9</sup> A recent study by Lark, et al., estimates a higher LUC value for corn starch bioethanol. Rebuttals were recently published by Environmental Health & Engineering, <https://www.pnas.org/doi/10.1073/pnas.2213961119>, and the Department of Energy, [https://greet.es.anl.gov/publication-comment\\_enviro\\_outcomes\\_us\\_rfs](https://greet.es.anl.gov/publication-comment_enviro_outcomes_us_rfs). See Lark, Tyler et al., *Environmental Outcomes of the US Renewable Fuel Standard*, PROCEEDINGS OF THE NATIONAL ACADEMY OF SCIENCES (PNAS) (2022), <https://doi.org/10.1073/pnas.2101084119>.

<sup>10</sup> See, e.g., Rosenfeld J, Lewandrowski J, Hendrickson T, Jaglo K, et al., *A Life-Cycle Analysis of the Greenhouse Gas Emissions from Corn-Based Ethanol*, ICF (2018); Taheripour F, Zhao X, Tyner WE, *The impact of considering land intensification and updated data on biofuels land use change and emissions estimates*. BIOTECHNOL. BIOFUELS, (2017) DOI: 10.1186/s13068-017-0877-y.

<sup>11</sup> Scully, *supra* note 1 at pg. 7.

<sup>12</sup> Babcock BA, Iqbal Z, *Using Recent Land Use Changes to Validate Land Use Change Models*, CARD Staff Reports (2014); Taheripour F, Cui H, Tyner WE, *An Exploration of agricultural land use change at the intensive and extensive margins: implications for biofuels induced land use change*, BIOENERGY AND LAND USE CHANGE:19-37 (2017a).

## **b. Consumer Benefits of Biofuels**

Despite recent unfounded arguments to the contrary, bioethanol's environmental benefits come at no cost to California consumers. In fact, those benefits come with cost savings.

Real-world evidence and economic analyses both show that increased bioethanol blends lower the cost of gasoline for consumers. In states where gasoline blended with 15% bioethanol (E15) is available for sale (31 states today), E15 has sold this year for as much as \$1 less per gallon compared to regular gasoline blended with only 10% bioethanol (E10). A recent economic analysis found that similar benefits could be realized by California if E15 is authorized for sale in the state.<sup>13</sup> Similarly, gasoline blended with 51-83% bioethanol (E85) has sold this year for \$2-\$3 less per gallon compared to regular gasoline. In each case, the LCFS provides incentives for those increased bioethanol blends and the associated consumer benefits.

A recent letter to CARB claimed, without support, that the LCFS is among a set of policies that impose a societal cost, measured in dollars per gallon and dollars per metric ton of GHG emission reduction. Such a cost simply cannot be attributed to the LCFS. The LCFS does, in fact, provide monetary incentives for low-carbon renewable fuel producers, but the program is structured such that those incentives are funded by higher-carbon fuel producers. Accordingly, the LCFS serves to reduce GHG emissions in two ways at once, penalizing higher-carbon fuels and rewarding lower-carbon fuels (like biofuels), all without imposing any new taxes and while saving Californians money at the pump. Additionally, surplus money generated from the LCFS program can be invested in California's transition to clean transportation.

## **c. Biofuels and Food Supplies**

Recent debates have focused on concerns that biofuel production has a negative impact on food supplies and costs. At the November 9, 2022 workshop, CARB staff requested additional data on this topic. While we respectfully acknowledge different opinions on this issue, the facts below should put these concerns to rest.

Biofuel production in the United States does not meaningfully reduce supplies of food for a number of reasons. It is a common misconception that bioethanol production diverts corn from dinner plates to gas tanks. Corn-based bioethanol is made from field corn, a different type of crop than the sweet corn that is produced for human consumption.<sup>14</sup> Furthermore, the bioethanol process results in a wide variety of co-products, perhaps the most significant of which is high-quality animal feed that contributes directly to the production of chicken, beef, pork, and other nutritious food. Specifically, one bushel of corn produces 2.8 gallons of bioethanol as well as 17-18 pounds of distillers dried grains (DDGS), a highly nutritious animal feed. That feed is supplied to food producers here in the U.S. and around the world. The renewable CO<sub>2</sub> from bioethanol production is also critical for meat processing, beer and soda carbonation, and water treatment.

Finally, as discussed above, farming practices like crop intensification and cover cropping have significantly improved the yield of all crops, further negating the impact of biofuel production on food crops. As USDA and numerous others have noted, yields have and continue to climb while acreage has remained unchanged for the last century.

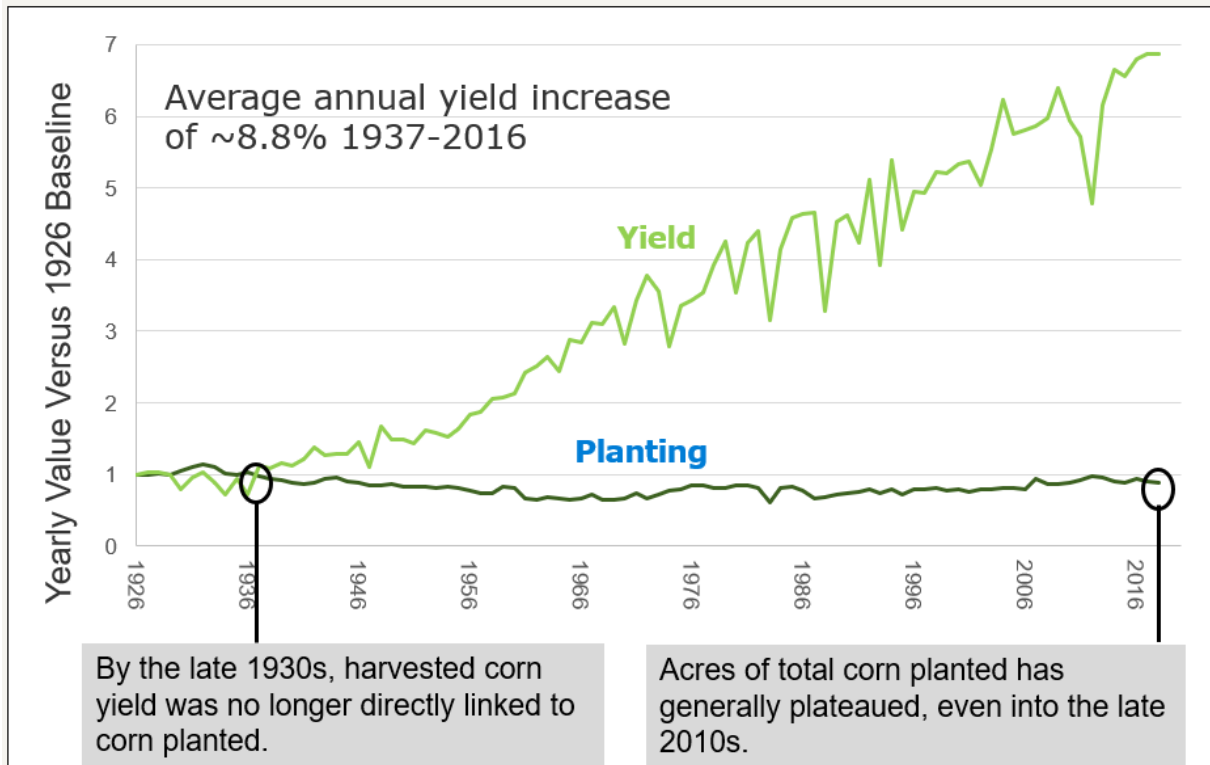
---

<sup>13</sup> See Attachment B, *Evaluation of Potential E15 Sales in California*, EDGEWORTH ECONOMICS (April 5, 2022).

<sup>14</sup> See <https://growthenergy.org/choice-at-the-pump/setting-the-record-straight/>.



## Corn Acreage Has Remained Stable for Nearly 100 Years

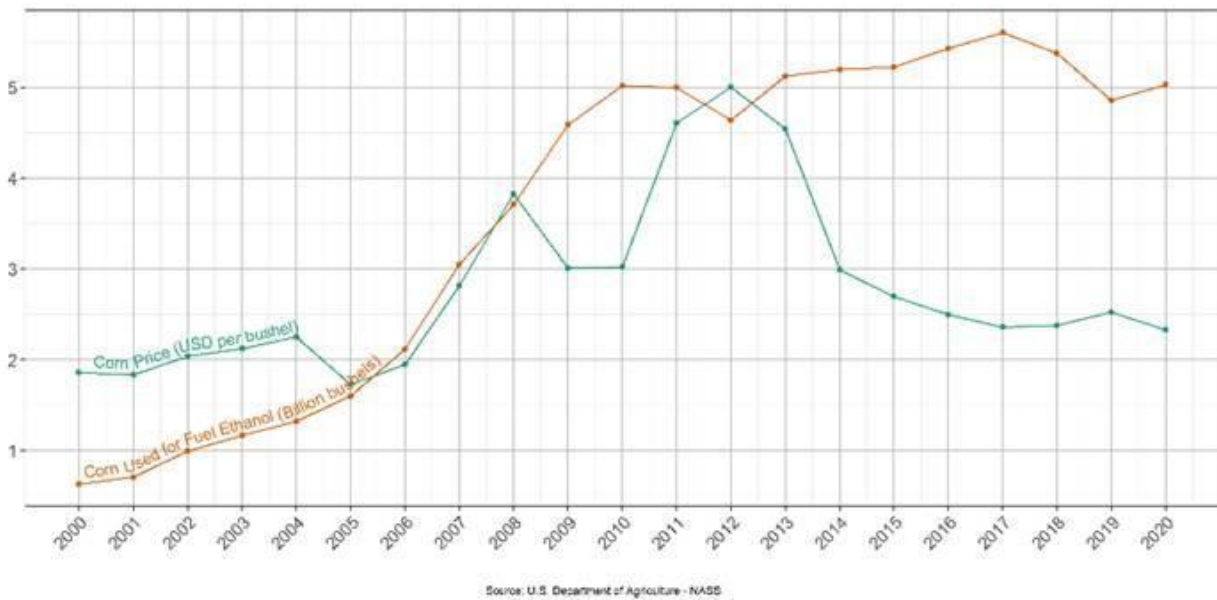


Source: USDA Crop Production Historical Track Records, 2019. (NASS data)

Empirical data show that the price of food is closely correlated with the cost of crude oil rather than field corn. The graph below using FAO EIA data shows this significant correlation between food and oil prices:



The below graph compares overall corn prices with prices of corn used for bioethanol, showing that there is no statistically significant correlation between bioethanol prices and food prices:



California's LCFS has incentivized biofuel production, which has driven down the CI of liquid fuels, reduced air pollution, improved Californians' health, and saved Californians money. At the same time, concerns about the impacts of biofuel production are not supported by facts or science and therefore should not distract CARB from further incentivizing biofuel production. As CARB works to address climate change, we urge you to ensure that the LCFS and other programs recognize how important biofuels are to decarbonizing the transportation sector and reaching the state's ambitious goals.

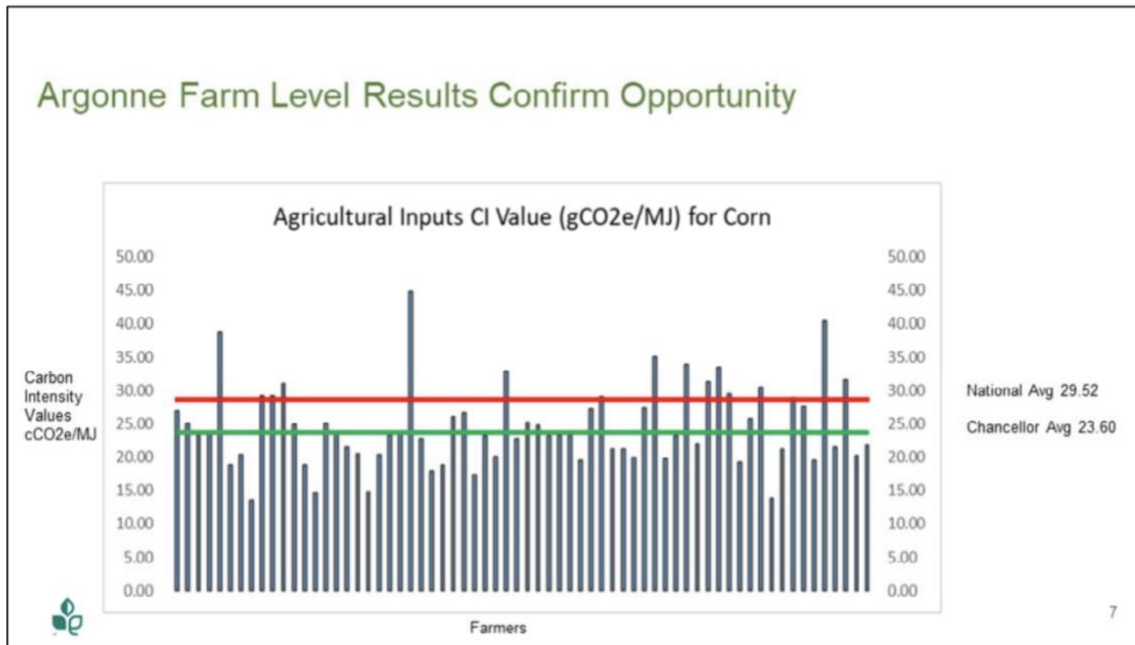
### III. INCENTIVIZE SUSTAINABLE LOW-CARBON FARMING PRACTICES

In previous workshops, CARB noted that many stakeholders had requested consideration of site-specific agricultural inputs in fuel pathway lifecycle analyses. POET, in fact, presented on this topic at a CARB workshop in October 2020. POET is among the stakeholders who believe that CARB is in a position to incentivize enormous changes in the agricultural supply chain that would lead to significant reductions in agricultural GHG emissions. By allowing site-specific agricultural inputs, CARB can encourage reduced agricultural GHG emissions through readily available technologies such as better tillage practices and nitrogen and biodiversity management, as well as incentivize the agricultural supply chain to reduce GHG impacts in new and innovative ways.

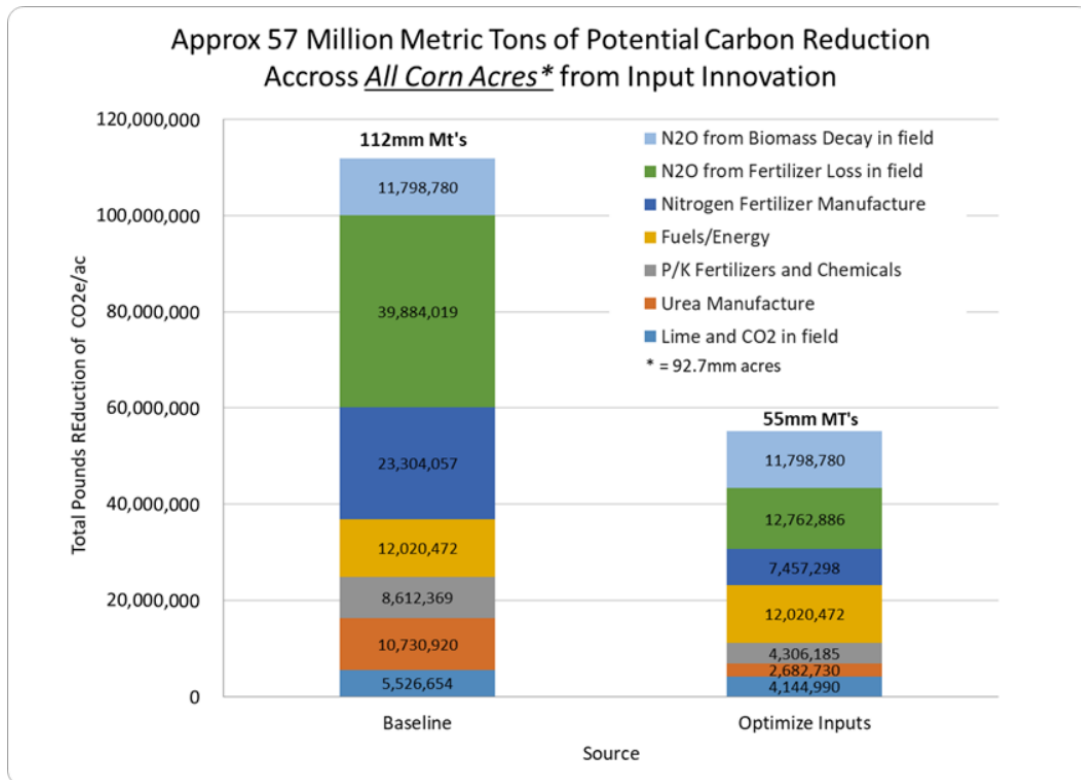
POET worked with the Farmers Business Network and Argonne National Labs to create Gradable, a program to encourage sustainable farming, validate data inputs, and calculate CI scores for agricultural inputs. POET believes that if coupled with a source of value for carbon, the Gradable program could enable reductions in agricultural emissions associated with biofuel production by 50 percent or more.



Gradable’s trial involving 64 area farms supplying corn to POET–Chancellor resulted in a 25% reduction in GHG emissions from corn cultivation and farm energy use compared to the assumptions embedded in CA-GREET:



Gradable illustrates that CI values are highly sensitive to different agronomic practices, even within the same area with similar soil types and weather patterns. This suggests that if farmers had the incentive to engage in low-CI farming practices, widespread adoption of such practices could readily result in CI reductions. The prospect of extrapolating these lessons to the entire industry is worthy of CARB’s focus in this rulemaking process. The below graphic illustrates the potential carbon reduction possible with sustainable farming techniques.



POET believes that allowing site-specific inputs for the categories in the graph above would incentivize sustainable farming practices, dramatically reducing bioethanol’s CI score. However, POET acknowledges that CARB is resource-constrained and has many priorities regarding the LCFS program. To provide the greatest immediate environmental benefit with a manageable amount of effort, POET suggest that CARB first focus on adding one or two site-specific farming inputs that would result in significant CI reductions, under a Tier 2 Pathway that would require a certain level of machine-derived data, to minimize the verification efforts. Because current fertilizer application makes up a substantial percentage of the CI score for farming, and therefore improved fertilizer use would provide a substantial climate benefit, POET recommends that CARB allow for site-specific nitrogen inputs for fertilizer in the LCFS. In subsequent rulemakings, CARB can continue to build out the LCFS program to include additional site-specific agricultural inputs.

CARB has expressed concern that allowing site-specific agricultural inputs could result in a leakage problem where projects with low-CI farming practices would report site-specific data while projects with higher emissions would report average values. The LCFS program’s success illustrates that industry will follow market incentives toward compliance. To that end, POET recommends that feedstocks not participating in the sustainable farming program be assigned a CI value of the default CA-GREET score with an appropriate adder or multiplier value to correct for leakage. This will send the appropriate market signal to farmers, incentivizing them to adopt individualized scoring and the accompanying sustainable farming techniques that reduce scores. Even in the absence of a multiplier or adder, however, POET believes that average CI values for farming practices will decrease as lower CI farming practices are adopted.

#### **IV. RECOGNIZE OFF-SITE RENEWABLE ENERGY PRODUCTION FOR BIOETHANOL PLANTS**

California's current LCFS regulations prohibit use of indirect accounting mechanisms to demonstrate production of fuel using low-CI process energy.<sup>15</sup> Instead, the regulations require that renewable energy generation equipment be "directly connected through a dedicated line" to the fuel producer's facility.<sup>16</sup> This is technically infeasible for many producers, stymies their use of low-CI electricity to produce lower-CI fuels, and encourages the construction and installation of small-scale energy generation equipment that may be less efficient and in the aggregate take up more land area than larger-scale projects.

To drive growth in efficient renewable energy generation and facilitate lower-CI fuel production, CARB should remove this regulatory barrier. POET recommends that CARB allow producers to demonstrate use of low-CI process energy through means such as power purchase agreements and book-and-claim accounting. Recognition of off-site renewable energy production as a means to reduce GHG emissions is common in carbon markets. CARB should use its authority to encourage more renewable energy use in the transportation supply chain, not just with respect to certain fuel types. This would incentivize the generation of low-CI energy through large-scale renewables projects.

#### **V. UPDATE MODELING TO REFLECT THE BEST AVAILABLE SCIENCE WITH RESPECT TO CORN STARCH BIOETHANOL**

POET wholeheartedly agrees with CARB's commitment to using the best available science and data. To further this commitment, POET believes that CARB should implement two additional model changes in the LCFS.

##### **a. CARB Should Allow User-Defined Process Chemical Usage for Bioethanol Pathways**

CARB should modify its Tier 1 simplified calculator's treatment of process chemicals used in bioethanol pathways. The current CARB calculator does not allow the pathway applicant to specify use of low-CI process chemicals, which distorts the CI value of companies that employ novel and environmentally-friendly technologies. For example, POET's patented BPX process uses a less carbon-intensive group of chemicals than most bioethanol producers. A simple change to the Tier 1 calculator to allow user-defined process chemical usage could cure this inaccuracy. This modification would be consistent with the calculator's accommodation of a variety of other user-defined inputs from denaturant to feedstock transportation distance, and it would further incentivize innovative carbon reduction processes. As with all CI inputs, verification requirements would apply to user-defined process chemical usage, allowing the verifier and CARB to ensure claimed CI reductions are accurate.

---

<sup>15</sup> See 17 C.C.R. § 95488.8(h).

<sup>16</sup> *Id.* § 95488.8(h)(1)(B).

**b. CARB Should Distinguish Between Electricity Usage in Wet and Dry DDGS Pathways**

We also recommend a minor correction to the CA-GREET model's treatment of wet versus dry DDGS produced at the same facility. Specifically, the CA-GREET model distinguishes between wet and dry DDGS pathways for the use of thermal energy but does not do so with regard to electricity usage. Electricity usage for production of wet DDGS is demonstrably lower than that needed to produce dry DDGS. Accordingly, POET recommends that CARB distinguish between electricity usage in wet and dry pathways as the CA-GREET model does with thermal energy.

**VI. UPDATE THE CA-GREET MODEL TO REFLECT BEST AVAILABLE SCIENCE ON LAND USE CHANGE**

As discussed above, POET understands that CARB has heard a diversity of views on LUC, but the body of scientific evidence, when vetted for evidentiary basis and analytical rigor, clearly indicates that CARB's prior LUC assessments with respect to corn starch bioethanol are too high, skewing the LCFS program's incentives. The best available scientific literature, as outlined in section II.a.ii of this letter, supports LUC values of approximately 4 gCO<sub>2e</sub>/MJ for corn starch ethanol, much lower than the CA-GREET's model of 19.8 gCO<sub>2e</sub>/MJ.<sup>17</sup>

POET strongly encourages CARB to engage in additional dialog on LUC now rather than putting off such analysis to the future. Bioethanol's CI value has wide-ranging impacts beyond the simple incentivization of bioethanol use. LUC corrections can recognize and incentivize bioethanol producers' continued efforts to reduce CI and support responsible land use, allow the LCFS program to become more stringent, and allow bioethanol-derivatives to access hard to decarbonize sectors such as aviation more easily.

**VII. APPROVE E15 AS A FUEL IN CALIFORNIA AND TAKE FURTHER MEASURES TO PROMOTE FLEX FUEL VEHICLES**

To maximize the potential for bioethanol to reduce greenhouse gas emissions in California, CARB should complete the process it has begun to approve E15 as a fuel in the state. California is one of only three locations in the nation that currently do not allow the sale of E15. Only Montana and the greater Phoenix metropolitan area also prohibit E15 sales, and Arizona is currently finalizing a rule that would eliminate the Phoenix restriction. By expanding the market for one of the largest sources of compliance by almost 50% in California, E15 would ease compliance burdens and even allow CARB to set more stringent GHG reduction goals in coming years under the LCFS, while also delivering air quality benefits for Californians, especially among the disadvantaged communities that often experience disparate effects from mobile source emissions.

For the last several years, CARB has been undertaking a multimedia analysis of E15 to ensure that its introduction will not have unanticipated environmental consequences. On Friday, July 29, 2022, CARB posted the multimedia evaluation of E15 blends Tier 1 report. As discussed above, the results of the analysis show positive net environmental impacts due to E15, such as reductions in

---

<sup>17</sup> Scully, *supra* note 1 at pg. 4.

PM emissions. So these additional environmental benefits can be realized, CARB should immediately undertake an update to its fuel specifications to allow for the sale of E15 in California.

As explained above, bioethanol has historically sold at rates below petroleum-based gasoline. Bioethanol enjoys an additional price advantage in California due to the LCFS credit market and its lower CI. Thus, all consumers in the state, including those in disadvantaged communities, stand to benefit economically through access to more affordable transportation fuel options, like E15.

#### **VIII. CONCERNS REGARDING THE INCLUSION OF CORN OIL IN THE EVALUATION OF A POTENTIAL CAP ON CREDITS FOR DIESEL FUELS**

POET has significant concerns about CARB's decision to include corn oil when it evaluated a potential cap on credits for diesel fuels derived from virgin oil feedstocks. Most notably, POET strongly disagrees that distillers corn oil (DCO) should be subject to any feedstock cap. DCO, a coproduct of the corn ethanol production process, is unfit for human consumption without further refining. In addition, it can be removed from DDGS (also a coproduct of corn ethanol production) without rendering that high-quality animal feed unmarketable. Because of these characteristics, the use of DCO as a feedstock does not implicate the concerns that CARB has about the use of virgin oils. To the contrary, capping its use would hinder the use of an important low-CI feedstock.

#### **IX. CONCLUSION**

At POET, our mission is to cultivate a world in harmony with nature, where everyone has equal access to affordable, environmentally conscious fuel choices. We are constantly innovating to make biofuel production more efficient while developing more renewable bioproducts that will pave the way to a smarter, more sustainable future.

POET appreciates the opportunity to comment and looks forward to working with CARB to make the LCFS a continued success for California.

Sincerely,



Matt Haynie  
Senior Regulatory Counsel

ATTACHMENT A





**Tufts**  
UNIVERSITY

School of  
Engineering

Department of Civil and Environmental Engineering

February 3, 2022

Docket Number: EPA-HQ-OAR-2021-0324

**Comments of Drs. Fatemeh Kazemiparkouhi,<sup>1</sup> David MacIntosh,<sup>2</sup> Helen Suh<sup>3</sup>**

<sup>1</sup> Environmental Health & Engineering, Inc., Newton, MA

<sup>2</sup> Environmental Health & Engineering, Inc., Newton, MA and the Harvard T.H. Chan School of Public Health, Boston, MA

<sup>3</sup> Tufts University, Medford, MA

We are writing to comment on issues raised by the proposed RFS annual rule, the Draft Regulatory Impact Analysis (December 2021; EPA-420-D-21-002), and the supporting Health Effects Docket Memo (September 21, 2021; EPA-HQ-OAR-2021-0324-0124), specifically regarding the impact of ethanol-blended fuels on air quality and public health. We provide evidence of the air quality and public health benefits provided by higher ethanol blends, as shown in our recently published study<sup>1</sup> by Kazemiparkouhi et al. (2021), which characterized emissions from light duty vehicles for market-based fuels. Findings from our study demonstrate ethanol-associated reductions in emissions of primary particulate matter (PM), nitrogen oxides (NO<sub>x</sub>), carbon monoxide (CO), and to a lesser extent total hydrocarbons (THC). Our results provide further evidence of the potential for ethanol-blended fuels to improve air quality and public health, particularly for environmental justice communities. Below we present RFS-pertinent findings from Kazemiparkouhi et al. (2021), followed by their implications for air quality, health, and environmental justice.

*Summary of Kazemiparkouhi et al. (2021)*

Our paper is the first large-scale analysis of data from light-duty vehicle emissions studies to examine real-world impacts of ethanol-blended fuels on regulated air pollutant emissions, including PM, NO<sub>x</sub>, CO, and THC. To do so, we extracted data from a comprehensive set of emissions and market fuel studies conducted in the US. Using these data, we (1) estimated composition of market fuels for different ethanol volumes and (2) developed regression models to estimate the impact of changes in ethanol volumes in market fuels on air pollutant emissions for different engine types and operating conditions. Importantly, our models estimated these changes accounting for not only ethanol volume fraction, but also aromatics volume fraction, 90% volume distillation temperature (T<sub>90</sub>) and Reid Vapor Pressure (RVP). Further, they did so

---

<sup>1</sup> <https://doi.org/10.1016/j.scitotenv.2021.151426>

under both cold start and hot stabilized running conditions and for gasoline-direct injection engines (GDI) and port-fuel injection (PFI) engine types. Key highlights from our paper include:

- **Aromatic levels in market fuels decreased by approximately 7% by volume for each 10% by volume increase in ethanol content** (Table 1). Our findings of lower aromatic content with increasing ethanol content is consistent with market fuel studies by EPA and others (Eastern Research Group, 2017, Eastern Research Group, 2020, US EPA, 2017). As discussed in EPA’s Fuel Trends Report, for example, ethanol volume in market fuels increased by approximately 9.4% between 2006 and 2016, while aromatics over the same time period were found to drop by 5.7% (US EPA, 2017).

We note that our estimated market fuel properties differ from those used in the recent US EPA Anti-Backsliding Study (ABS), which examined the impacts of changes in vehicle and engine emissions from ethanol-blended fuels on air quality (US EPA, 2020). Contrary to our study, ABS was based on hypothetical fuels that were intended to satisfy experimental considerations rather than mimic real-world fuels. It did not consider published fuel trends; rather, the ABS used inaccurate fuel property adjustment factors in its modeling, reducing aromatics by only 2% (Table 5.3 of ABS 2020), substantially lower than the reductions found in our paper and in fuel survey data (Kazemiparkouhi et al., 2021, US EPA, 2017). As a result, the ABS’s findings and their extension to public health impacts are not generalizable to real world conditions.

**Table 1. Estimated market fuel properties**

Fuel ID	EtOH Vol (%)	T50 (°F)	T90 (°F)	Aromatics Vol (%)	AKI	RVP (psi)
E0	0	219	325	30	87	8.6
E10	10	192	320	22	87	8.6
E15	15	162	316	19	87	8.6
E20	20	165	314	15	87	8.6
E30	30	167	310	8	87	8.6

**Abbreviations:** EtOH = ethanol volume; T50 = 50% volume distillation temperature; T90 = 90% volume distillation temperature; Aromatics=aromatic volume; AKI = Anti-knock Index; RVP = Reid Vapor Pressure.

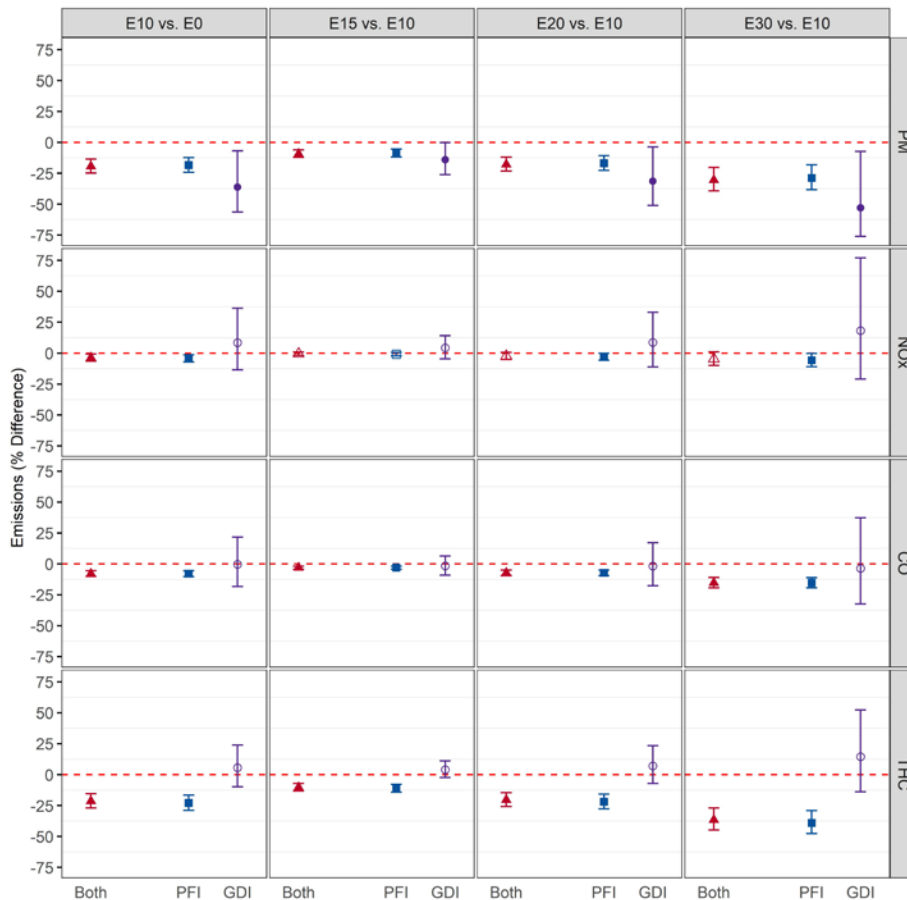
- **PM emissions decreased with increasing ethanol content under cold-start conditions.** Primary PM emissions decreased by 15-19% on average for each 10% increase in ethanol content under cold-start conditions (Figure 1). While statistically significant for both engine types, PM emission reductions were larger for GDI as compared to PFI engines, with 53% and 29% lower PM emissions, respectively, when these engines burned E30 as compared to E10. In contrast, ethanol content in market fuels had no association with PM emissions during hot-running conditions.

Importantly, our findings are consistent with recent studies that examined the effect of ethanol blending on light duty vehicle PM emissions. Karavalakis et al. (2014),

(2015), Yang et al. (2019a), (2019b), Schuchmann and Crawford (2019), for example, assessed the influence of different mid-level ethanol blends – with proper adjustment for aromatics – on the PM emissions from GDI engines and Jimenez and Buckingham (2014) from PFI engines. As in our study, which also adjusted for aromatics, each of these recent studies found higher ethanol blends to emit lower PM as compared to lower or zero ethanol fuels.

Together with these previous studies, our findings support the ability of ethanol-blended fuels to offer important PM emission reduction opportunities. **Cold start PM emissions have consistently been shown to account for a substantial portion of all direct tailpipe PM emissions from motor vehicles**, with data from the EPAAct study estimating this portion to equal 42% (Darlington et al., 2016, US EPA, 2013). The cold start contribution to total PM vehicle emissions, together with our findings of emission reductions during cold starts, suggest that a **10% increase in ethanol fuel content from E10 to E20 would reduce total tailpipe PM emissions from motor vehicles by 6-8%.**

**Figure 1.** Change (%) in cold-start emissions for comparisons of different ethanol-content market fuels<sup>a</sup>



<sup>a</sup> Emissions were predicted from regression models that included ethanol and aromatics volume fraction, T90, and RVP as independent variables

- **NO<sub>x</sub>, CO and THC emissions were significantly lower for higher ethanol fuels for PFI engines under cold-start conditions**, but showed no association for GDI engines (Figure 1). CO and THC emissions also decreased under hot running conditions for PFI and for CO also for GDI engines (results not shown). [Note that NO<sub>x</sub> emissions for both PFI and GDI engines were statistically similar for comparisons of all ethanol fuels, as were THC emissions for GDI engines.] These findings add to the scientific evidence demonstrating emission reduction benefits of ethanol fuels for PM and other key motor vehicle-related gaseous pollutants.

### *Implications for Public Health and Environmental Justice Communities*

**The estimated reductions in air pollutant emissions, particularly of PM and NO<sub>x</sub>, indicate that increasing ethanol content offers opportunities to improve air quality and public health.** As has been shown in numerous studies, lower PM emissions result in lower ambient PM concentrations and exposures (Kheirbek et al., 2016, Pan et al., 2019), which, in turn, are causally associated with lower risks of total mortality and cardiovascular effects (Laden et al., 2006, Pun et al., 2017, US EPA, 2019, Wang et al., 2020).

**The above benefits to air quality and public health associated with higher ethanol fuels may be particularly great for environmental justice (EJ) communities.** EJ communities are predominantly located in urban neighborhoods with high traffic density and congestion and are thus exposed to disproportionately higher concentrations of PM emitted from motor vehicle tailpipes (Bell and Ebisu, 2012, Clark et al., 2014, Tian et al., 2013). Further, vehicle trips within urban EJ communities tend to be short in duration and distance, with approximately 50% of all trips in dense urban communities under three miles long (de Nazelle et al., 2010, Reiter and Kockelman, 2016, US DOT, 2010). As a result, a large proportion of urban vehicle trips occur under cold start conditions (de Nazelle et al., 2010), when PM emissions are highest. Given the evidence that ethanol-blended fuels substantially reduce PM, NO<sub>x</sub>, CO, and THC emissions during cold-start conditions, it follows that ethanol-blended fuels may represent an effective method to reduce PM health risks for EJ communities.

### *Summary*

Findings from Kazemiparkouhi et al. (2021) provide important, new evidence of ethanol-related reductions in vehicular emissions of PM, NO<sub>x</sub>, CO, and THC based on real-world fuels and cold-start conditions. Given the substantial magnitude of these reductions and their potential to improve air quality and through this public health, our findings warrant careful consideration. Policies that encourage higher concentrations of ethanol in gasoline would provide this additional benefit. These policies are especially needed to protect the health of EJ communities, who experience higher exposures to motor vehicle pollution, likely including emissions from cold starts in particular, and are at greatest risk from their effects.

## References

- BELL, M. L. & EBISU, K. 2012. Environmental inequality in exposures to airborne particulate matter components in the United States. *Environmental health perspectives*, 120, 1699-1704.
- CLARK, L. P., MILLET, D. B. & MARSHALL, J. D. 2014. National patterns in environmental injustice and inequality: outdoor NO<sub>2</sub> air pollution in the United States. *PLoS One*, 9, e94431.
- DARLINGTON, T. L., KAHLBAUM, D., VAN HULZEN, S. & FUREY, R. L. 2016. Analysis of EPA Act Emission Data Using T70 as an Additional Predictor of PM Emissions from Tier 2 Gasoline Vehicles. *SAE Technical Paper*.
- DE NAZELLE, A., MORTON, B. J., JERRETT, M. & CRAWFORD-BROWN, D. 2010. Short trips: An opportunity for reducing mobile-source emissions? *Transportation Research Part D: Transport and Environment*, 15, 451-457.
- EASTERN RESEARCH GROUP 2017. Summer Fuel Field Study (prepared for Texas Commission on Environmental Quality by Eastern Research Group, Inc.).
- EASTERN RESEARCH GROUP 2020. Summer Field Study (prepared for Texas Commission on Environmental Quality by Eastern Research Group, Inc.).
- JIMENEZ, E. & BUCKINGHAM, J. P. 2014. Exhaust Emissions of Average Fuel Composition. Alpharetta, GA.
- KARAVALAKIS, G., SHORT, D., VU, D., RUSSELL, R. L., ASA-AWUKU, A., JUNG, H., JOHNSON, K. C. & DURBIN, T. D. 2015. The impact of ethanol and iso-butanol blends on gaseous and particulate emissions from two passenger cars equipped with spray-guided and wall-guided direct injection SI (spark ignition) engines. *Energy*, 82, 168-179.
- KARAVALAKIS, G., SHORT, D., VU, D., VILLELA, M., ASA-AWUKU, A. & DURBIN, T. D. 2014. Evaluating the regulated emissions, air toxics, ultrafine particles, and black carbon from SI-PFI and SI-DI vehicles operating on different ethanol and iso-butanol blends. *Fuel*, 128, 410-421.
- KAZEMIPARKOUHI, F., ALARCON FALCONI, T. M., MACINTOSH, D. L. & CLARK, N. 2021. Comprehensive US database and model for ethanol blend effects on regulated tailpipe emissions. *Sci Total Environ*, 151426.
- KHEIRBEK, I., HANEY, J., DOUGLAS, S., ITO, K. & MATTE, T. 2016. The contribution of motor vehicle emissions to ambient fine particulate matter public health impacts in New York City: a health burden assessment. *Environmental Health*, 15, 89.
- LADEN, F., SCHWARTZ, J., SPEIZER, F. E. & DOCKERY, D. W. 2006. Reduction in fine particulate air pollution and mortality: Extended follow-up of the Harvard Six Cities study. *American journal of respiratory and critical care medicine*, 173, 667-672.
- PAN, S., ROY, A., CHOI, Y., ESLAMI, E., THOMAS, S., JIANG, X. & GAO, H. O. 2019. Potential impacts of electric vehicles on air quality and health endpoints in the Greater Houston Area in 2040. *Atmospheric Environment*, 207, 38-51.
- PUN, V. C., KAZEMIPARKOUHI, F., MANJOURIDES, J. & SUH, H. H. 2017. Long-Term PM<sub>2.5</sub> Exposure and Respiratory, Cancer, and Cardiovascular Mortality in Older US Adults. *American Journal of Epidemiology*, 186, 961-969.
- REITER, M. S. & KOCKELMAN, K. M. 2016. The problem of cold starts: A closer look at mobile source emissions levels. *Transportation Research Part D: Transport and Environment*, 43, 123-132.

- SCHUCHMANN, B. & CRAWFORD, R. 2019. Alternative Oxygenate Effects on Emissions. Alpharetta, GA (United States).
- TIAN, N., XUE, J. & BARZYK, T. M. 2013. Evaluating socioeconomic and racial differences in traffic-related metrics in the United States using a GIS approach. *J Expo Sci Environ Epidemiol*, 23, 215-22.
- US DOT 2010. National Transportation Statistics. Research and Innovative Technology Administration: Bureau of Transportation Statistics.
- US EPA 2013. Assessing the Effect of Five Gasoline Properties on Exhaust Emissions from Light-Duty Vehicles Certified to Tier 2 Standards: Analysis of Data from EPA Act Phase 3 (EPA Act/V2/E-89): Final Report. EPA-420-R-13-002 ed.: Assessment and Standards Division Office of Transportation and Air Quality U.S. Environmental Protection Agency.
- US EPA 2017. Fuel Trends Report: Gasoline 2006-2016.
- US EPA 2019. Integrated Science Assessment for Particulate Matter. Center for Public Health and Environmental Assessment.
- US EPA 2020. Clean Air Act Section 211(v)(1) Anti-backsliding Study. Assessment and Standards Division Office of Transportation and Air Quality U.S. Environmental Protection Agency.
- WANG, B., EUM, K. D., KAZEMIPARKOUHI, F., LI, C., MANJOURIDES, J., PAVLU, V. & SUH, H. 2020. The impact of long-term PM<sub>2.5</sub> exposure on specific causes of death: exposure-response curves and effect modification among 53 million U.S. Medicare beneficiaries. *Environ Health*, 19, 20.
- YANG, J., ROTH, P., DURBIN, T. D., JOHNSON, K. C., ASA-AWUKU, A., COCKER, D. R. & KARAVALAKIS, G. 2019a. Investigation of the Effect of Mid- And High-Level Ethanol Blends on the Particulate and the Mobile Source Air Toxic Emissions from a Gasoline Direct Injection Flex Fuel Vehicle. *Energy & Fuels*, 33, 429-440.
- YANG, J., ROTH, P., ZHU, H., DURBIN, T. D. & KARAVALAKIS, G. 2019b. Impacts of gasoline aromatic and ethanol levels on the emissions from GDI vehicles: Part 2. Influence on particulate matter, black carbon, and nanoparticle emissions. *Fuel*, 252, 812-820.



ATTACHMENT B

# EVALUATION OF POTENTIAL E15 SALES IN CALIFORNIA

Edgeworth Economics

April 5, 2022

## I. Introduction

Blending ethanol into gasoline provides a variety of benefits for consumers, the environment, and the U.S. economy more generally. Domestically produced ethanol has largely replaced other fuel additives (which may be harmful to health, more expensive, and/or less effective), and further reduces the need for imported crude oil, reduces carbon emissions, and reduces the total costs to produce gasoline. Most gasoline sold at retail today is a blend known as “E10” which contains approximately 10 percent ethanol combined with petroleum-based gasoline blendstock.

These benefits, however, are not limited to a 10-percent ethanol blend. Increasing the share of ethanol in gasoline is a trend that has accelerated around the U.S. in recent years. Increasing the ethanol blend up to 15 percent (“E15”) results in gasoline with comparable quality to E10, while providing proportionately more of the benefits noted above. In 2012, the U.S. Department of Energy (DOE) conducted a rigorous test of E15 across a range of engine types and found no adverse impact on any measure of performance, including fuel economy as well as maintenance, stating:<sup>1</sup>

The Energy Department testing program was run on standard gasoline, E10, E15, and E20. The Energy Department test program was comprised of 86 vehicles operated up to 120,000 miles each using an industry-standard EPA-defined test cycle (called the Standard Road Cycle). *The resulting Energy Department data showed no statistically significant loss of vehicle performance (emissions, fuel economy, and maintenance issues) attributable to the use of E15 fuel compared to straight gasoline.*

Currently, E15 is offered for sale in 30 states. However, the largest market for gasoline in the U.S., California, has yet to approve E15 for retail sale. This paper analyzes trends in E15 sales across the U.S. and assesses the potential benefits for California consumers and retailers from the introduction of that fuel blend.

## II. Cost-Related Benefits of E15 to Consumers and Gasoline Retailers

As noted above, in addition to benefits related to energy security and sustainability, the use of E15 provides potential savings for consumers and retailers based on the difference in the wholesale cost of the components of E15 relative to E10. In particular, ethanol generally sells for less, per gallon, than gasoline blendstock, and the generation of credits under the national Renewable Fuel Standard program (known as Renewable Identification Numbers or “RINS”) when blending ethanol into gasoline provides additional value from increasing the proportion of ethanol in retail gasoline. In California, ethanol provides further benefits due to the Carbon Intensity (“CI”) value under the Low Carbon Fuel Standard (“LCFS”) program. The

---

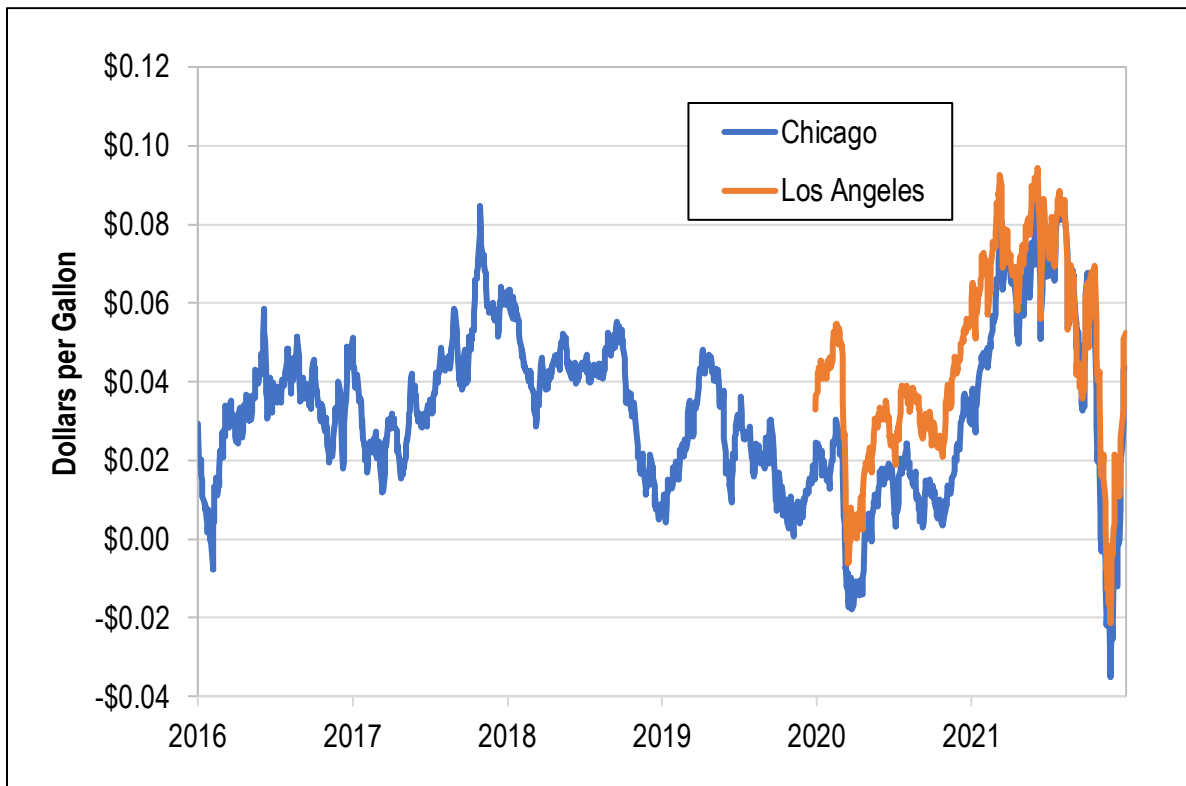
<sup>1</sup> DOE, “Getting It Right: Accurate Testing and Assessments Critical to Deploying the Next Generation of Auto Fuels,” May 16, 2012 (emphasis added), available at [www.energy.gov/articles/getting-it-right-accurate-testing-and-assessments-critical-deploying-next-generation-auto](http://www.energy.gov/articles/getting-it-right-accurate-testing-and-assessments-critical-deploying-next-generation-auto).

savings generated by E15 relative to E10 can be calculated from the wholesale prices of gasoline blendstock, ethanol, D6 (conventional) RINs, and (for California) CI value as follows:<sup>2</sup>

$$E15 \text{ Savings Relative to E10 per Gallon of Gasoline} = (\text{Blendstock Price} - \text{Ethanol Price} + \text{RIN Price} + \text{CI Value}) \times 5\%$$

Using this formula, the savings as measured at Los Angeles and Chicago generally have fluctuated between zero and 8 cents per gallon over the last several years, as shown in Figure 1.<sup>3</sup> In 2021, the E15 discount averaged \$0.051 per gallon using Chicago pricing and \$0.060 per gallon using Los Angeles pricing combined with the CI value in California.

**Figure 1**  
**E15 Savings Relative to E10 (Wholesale), 2016 – 2021**



Source: OPIS and Edgeworth Economics calculations (see text).

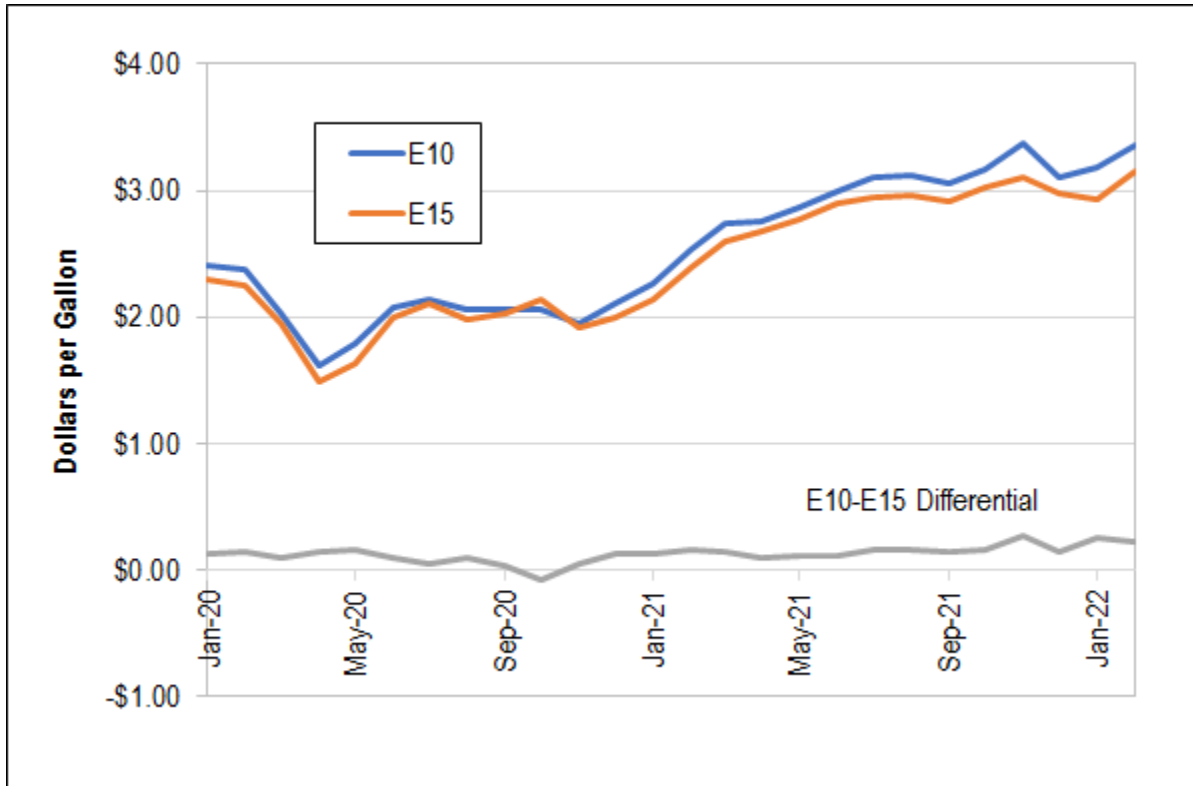
Moreover, these savings apparently are being passed on to consumers, as retail price differentials have generally equaled, if not exceeded, the wholesale differentials in recent months. As shown in Figure 2,

<sup>2</sup> For this calculation, the OPIS ethanol quote for Los Angeles is assumed to incorporate a CI score of 79.9. The average CI score for actual ethanol volumes in California is assumed to be 58.6, based on 2020 values. [RFA, “The California LCFS and Ethanol: A Decade of Reducing Greenhouse Gas Emissions,” May 2021]

<sup>3</sup> As shown in Figure 1, for brief periods the discount for E15 relative to E10 has fallen below zero due to temporary increases in the prices of ethanol relative to gasoline blendstock, two fuels which otherwise generally move in similar directions. A variety of circumstances can lead to these conditions; but they usually last for short periods and usually are related to the higher volatility of gasoline prices relative to ethanol prices. For example, CBOB prices fell substantially in March-April 2020 due to conditions associated with the COVID pandemic, while ethanol prices were affected less significantly. The opposite circumstances occurred in late-2021, when CBOB prices rose significantly for about two months, while ethanol prices remained relatively flat.

according to data self-reported by certain stations to the Renewable Fuels Association (“RFA”), the discount for E15 relative to E10 has averaged approximately \$0.12 per gallon since January 2020.<sup>4</sup>

**Figure 2**  
**Average E10/E15 Differential at Retail, January 2020 – February 2022**



Source: RFA website, e85prices.com.

Note: These averages are based on self-reporting to RFA by dozens of stations across approximately 20 states.

### III. E15 Sales/Station Growth

The experiences from a number of states across the U.S. demonstrate the potential for E15 growth in California. E15 was introduced in a few states in 2012, and growth in terms of the number of stations offering the product as well as sales per station began to accelerate around 2016/2017. While corn-producing states in the Midwest have led the industry, with some states now offering E15 at more than 5 percent and even more than 10 percent of all gas stations, significant gains have been seen in many other states, including large states distant from the corn-growing region such as Florida and Pennsylvania. Nationwide, there are now approximately 2,600 stations that offer E15 across 30 different states (see Table 1). This figure has more than doubled in just the last four years, as shown in Figure 3.

<sup>4</sup> There are a variety of reasons why retail discounts for E15 may exceed the wholesale values, as calculated above. For example, some stations may choose to price E15 below the notional spread from E10 as a loss leader. Other stations may expect different assessments by consumers regarding the octane value of ethanol-based fuels. Finally, the stations reporting E15 prices to RFA may not be representative of the entire industry due to regional factors or particular marketing strategies.

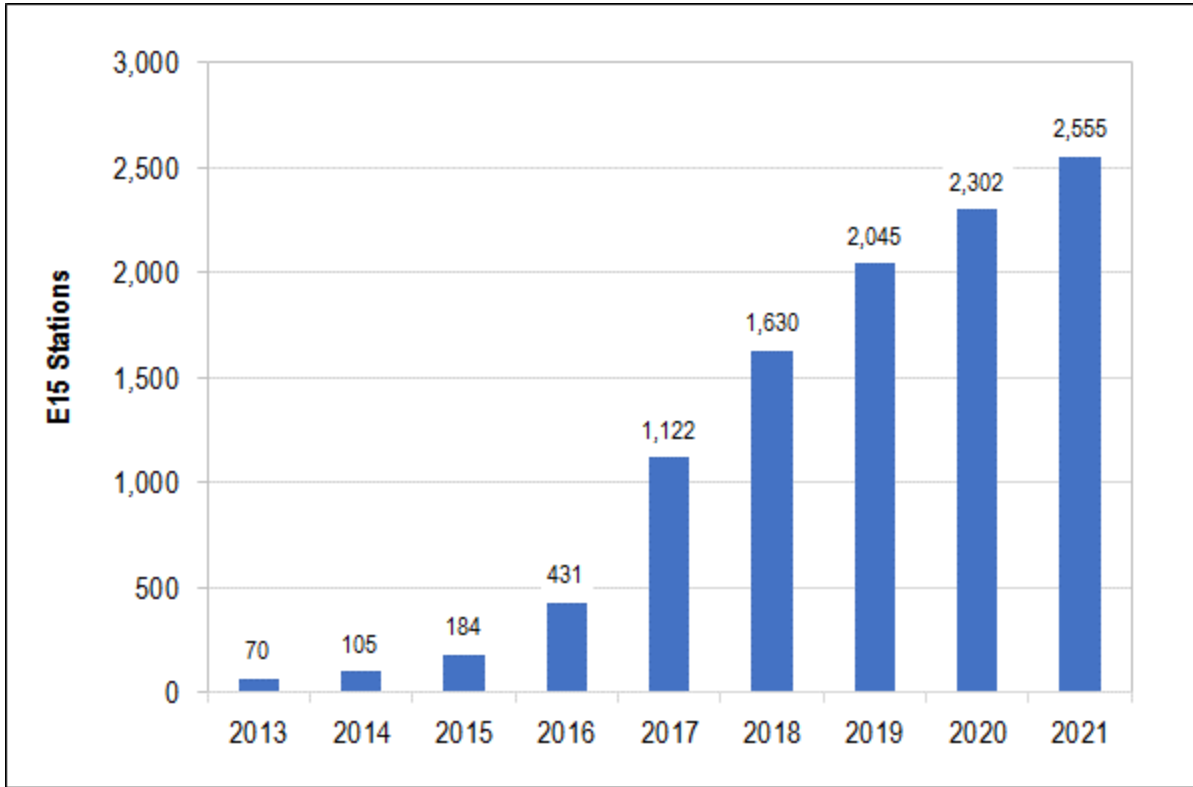
**Table 1**  
**Gas Stations Offering E15, by State, as of January 2022**

State	Stations Offering E15	% of All Stations in the State
MN	372	14.4%
WI	302	9.1%
IA	274	12.6%
TX	196	1.6%
FL	186	2.3%
PA	155	3.7%
IL	135	3.8%
NE	110	7.8%
GA	95	1.2%
NC	85	1.5%
AL,AR,CO,IN,KS,KY,LA,MD,MI,MO,MS,ND,NM, OH,OK, SD,TN,VA,WV,WY	653	1.3%
AK,AZ,CA,CT,DC,DE,HI,ID,MA,ME,MT,NH,NJ, NV,NY, OR,RI,SC,UT,VT,WA	0	0.0%
<b>U.S. Total</b>	<b>2,563</b>	<b>1.8%</b>

Sources: RFA station list, as of January 2022; DOE website, [afdc.energy.gov/files/u/data/data\\_source/10333/10333\\_gasoline\\_stations\\_year.xlsx](https://afdc.energy.gov/files/u/data/data_source/10333/10333_gasoline_stations_year.xlsx).

Note: Total number of gas stations is based on 2012 data from the NACS, extrapolated to 2022 based on the 2007-2012 trend.

**Figure 3**  
**Total Number of Gas Stations in the U.S. Offering E15, 2013 – 2021**



Source: RFA.

Two states, Iowa and Minnesota, have tracked E15 sales at the station level and publish data that allows a more granular assessment of these trends. As shown in Table 2, over the last few years, these two states have seen rapid increases in both the number of stations offering E15 as well as the volume of E15 sales per station, resulting in compound annual growth rates (“CAGR”) for total E15 sales in the range of 80 to 90 percent annually over the 5-year period through 2020. Prior to the COVID pandemic in 2020, which caused substantial declines in nationwide gasoline consumption, E15 growth was even more rapid, with 4-year average growth rates in the two states exceeding 100 percent—*i.e.*, more than doubling each year. As of 2020, sales of E15 in each of these two states had reached approximately 4 to 5 percent of all gasoline sales.



**Table 2**  
**Gas Stations Offering E15 and Total E15 Sales in Iowa and Minnesota, 2016 – 2020**

	Iowa				Minnesota			
	Number of Stations Selling E15	E15 Gallons per Station	Total E15 Gallons (Million)	E15 Share of All Gasoline Sales	Number of Stations Selling E15	E15 Gallons per Station	Total E15 Gallons (Million)	E15 Share of All Gasoline Sales
<b>2016</b>	160	34,588	5.5	0.3%	112	50,750	5.7	0.2%
<b>2017</b>	226	122,604	27.7	1.8%	257	74,149	19.1	0.8%
<b>2018</b>	220	161,203	35.5	2.3%	337	177,149	59.7	2.6%
<b>2019</b>	244	200,653	49.0	3.1%	363	217,420	78.9	3.4%
<b>2020</b>	251	241,387	60.6	4.5%	394	190,554	75.1	3.7%
<b>2016-2019 CAGR</b>	15.1%	79.7%	106.8%		48.0%	62.4%	140.3%	
<b>2016-2020 CAGR</b>	11.9%	62.5%	81.9%		37.0%	39.2%	90.6%	

Sources: Minnesota Commerce Department website, [mn.gov/commerce/consumers/your-vehicle/clean-energy.jsp](http://mn.gov/commerce/consumers/your-vehicle/clean-energy.jsp); Iowa Department of Revenue website, [tax.iowa.gov/report-category/retailers-annual-gallons](http://tax.iowa.gov/report-category/retailers-annual-gallons); and DOE website, [www.eia.gov/dnav/pet/pet\\_cons\\_prim\\_a\\_EPM0\\_P00\\_Mgalpd\\_m.htm](http://www.eia.gov/dnav/pet/pet_cons_prim_a_EPM0_P00_Mgalpd_m.htm).

Note: Total gasoline sales in Minnesota are from DOE estimates of Prime Supplier Sales Volumes of Motor Gasoline.

Due to resistance from the integrated refiners<sup>5</sup>, to date most of the growth in E15 sales nationwide has been generated by independent chains (*i.e.*, retailers without refinery/discovery operations) and owners of single stations or a small number of stations. Table 3 lists the major brands currently offering E15 across the U.S.

**Table 3**  
**Retail Gas Station Brands Offering E15, as of January 2022**

Brand	E15 Stations	% of Total
Kwik Trip	451	17.6%
Casey's General Stores	398	15.5%
Sheetz	325	12.7%
Kum & Go	178	6.9%
RaceTrac	171	6.7%
Murphy USA	75	2.9%
Thorntons	75	2.9%
Kwik Star	73	2.8%
QuikTrip	70	2.7%
Holiday	56	2.2%
Integrated Refiners (e.g., Exxon, Chevron, Shell)	102	4.0%
Other	589	23.0%
<b>Total</b>	<b>2,563</b>	<b>100.0%</b>

Source: RFA.

<sup>5</sup> See, for example, American Petroleum Institute website, [www.api.org/news-policy-and-issues/fuels-and-renewable-policy/truth-about-e15-fuel](http://www.api.org/news-policy-and-issues/fuels-and-renewable-policy/truth-about-e15-fuel).

#### IV. Potential E15 Sales in California and Savings for Consumers

The pattern of growth evident in states that have allowed, and in some cases actively encouraged, the promotion of E15 provides evidence of the potential for E15 sales in California, as does California's own experience with other ethanol-based fuels, in particular E85.

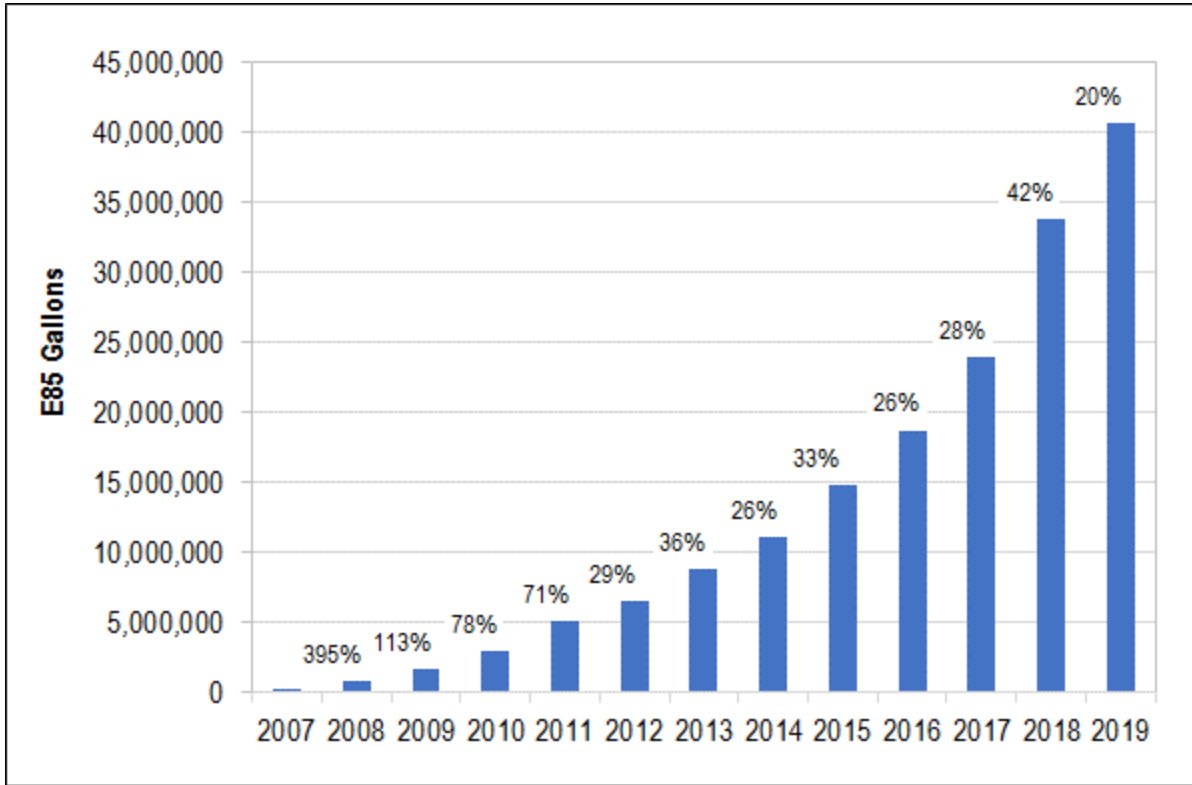
California is home to a large number of independent retailers. Thus, continued resistance from the integrated refiners does not necessarily represent a limitation for the near-term expansion of E15 in California. According to the California Energy Commission, currently about 3,700 (43 percent) of California's approximately 8,700 gas stations are "unbranded" (*i.e.*, not affiliated with the integrated refiners) or operated by "hypermarts" (retailers whose primary business is unrelated to oil/gasoline such as Costco, Sam's Club, and Von's).<sup>6</sup>

This flexibility is evident from the expansion of E85 in California, which also has been led primarily by independent retailers. Currently, about 250 stations in California already offer E85, with total sales volumes exceeding 40,000,000 gallons in 2019. As shown in Figure 4, E85 volumes in California have grown steadily, with an average increase of 30 percent annually during the 5-year period through 2019.

---

<sup>6</sup> California Energy Commission, *Petroleum Watch*, July 2021, available at [www.energy.ca.gov/sites/default/files/2021-07/2021-07\\_Petroleum\\_Watch.pdf](http://www.energy.ca.gov/sites/default/files/2021-07/2021-07_Petroleum_Watch.pdf). In addition to these two categories, the CEC notes that ARCO-branded stations, which represent an additional 10 percent of all California stations, purchase unbranded fuel from the rack. (See also, California Energy Commission, *Petroleum Watch*, January 2020, available at [www.energy.ca.gov/sites/default/files/2020-02/2020-01\\_Petroleum\\_Watch.pdf](http://www.energy.ca.gov/sites/default/files/2020-02/2020-01_Petroleum_Watch.pdf).)

**Figure 4**  
**E85 Sales in California, 2007 – 2019 (with annual growth rate)**



Source: California Air Resources Board website, [ww2.arb.ca.gov/resources/documents/alternative-fuels-annual-e85-volumes](http://ww2.arb.ca.gov/resources/documents/alternative-fuels-annual-e85-volumes).

If E15 is approved for sale in California, a growth pattern in line with California’s own experience with E85 as well as the history of E15 sales in other states would represent a significant addition to California’s overall fuel mix and could provide significant savings for consumers. For example, consider that over 13 percent of stations in Iowa and more than 22 percent of stations in Minnesota now offer E15, less than ten years after the first introduction of the product. Moreover, the bulk of that growth has occurred in just the last four years, with total E15 sales growing from less than 1 percent to 4-5 percent of total fuel sales during that period in the two states. If California could attain the same level of E15 penetration, that would represent savings of at least \$34 million annually (potentially shared between consumers and retailers), based on recent wholesale fuel prices.<sup>7</sup> If California stations implement pricing strategies more representative of the stations assessed by RFA, as shown in Figure 2, above, then the savings to consumers could be much higher, reaching \$67 million annually.<sup>8</sup> Such a transition actually would require

<sup>7</sup> This figure is equal to a price differential of \$0.06 per gallon multiplied by 4 percent of California’s annual fuel consumption (approximately 14 billion gallons, based on DOE’s figure for 2019). [DOE website, [www.eia.gov/dnav/pet/pet\\_cons\\_prim\\_a\\_EPM0\\_P00\\_Mgalpd\\_a.htm](http://www.eia.gov/dnav/pet/pet_cons_prim_a_EPM0_P00_Mgalpd_a.htm)]

<sup>8</sup> This figure incorporates a price differential of \$0.12 per gallon, based on the retail differential shown in Figure 2, above.

proportionately less participation from gas stations in California than in the Midwest states, since overall sales volumes tend to be significantly higher at California stations.<sup>9</sup>

Moreover, if any of the integrated refiners were to introduce E15 in California, the trend could accelerate even more rapidly. Recent events may indicate that some refiners are positioning themselves for that eventuality. For example, earlier this year Chevron announced that it was spending more than \$3 billion to acquire Iowa-based Renewable Energy Group, a company specializing in biofuel production and marketing.<sup>10</sup> Renewable Energy Group currently sells both E15 and E85, and the company's website identifies the benefits of those fuels to include reduced emissions, improved engine performance, and other contributions to the U.S. economy.<sup>11</sup> Chevron operates more than 1,500 gas stations in California, representing about 20 percent of the total.<sup>12</sup> Thus, if Chevron were to introduce E15 in California, the expansion of that fuel's share of the market could increase even more rapidly than the historical trends in the other states, described above. For example, if, in addition to the growth at independent stations, one half of all Chevron stations in California introduced E15 and reached sales levels now experienced in the Midwest states described above (a modest target, given the higher overall gasoline throughput at California stations), savings for California consumers/retailers could reach approximately \$43 million to \$86 million annually.<sup>13</sup>

## V. Transition Costs

The rapid growth in the number of stations offering E15 elsewhere in the U.S. indicates that transition costs are not likely to be a significant impediment to expansion in California. Adding a new fuel blend or replacing a previously sold blend, such as a mid-grade E10, are both feasible solutions for a gas station seeking to include E15 among its choices for retail customers.<sup>14</sup> Pre-blended E15 currently can be obtained from almost 300 terminals located primarily across the Midwest and southern and eastern U.S., an increase from only five terminals as of 2017.<sup>15</sup> If California approves E15 for retail sale, it is likely that wholesalers will begin to offer pre-blended E15 at terminals in California, as well.

Another option is for stations to blend on-site, using E85 and conventional E10. Blender pumps can be installed to replace pre-existing pumps or added in the normal course of expansion or upgrades over time. Blending on-site apparently is a common option for many stations today, as about 80 percent of the stations that currently offer E15 also offer E85.<sup>16</sup> Thus, the 250 gas stations in California that already offer

---

<sup>9</sup> Average fuel sales per station in California are approximately 1.9 million gallons annually, compared to about 0.7 million in Iowa and 1.1 million in Minnesota (based on DOE figures for 2019) [DOE websites, [www.eia.gov/state/?sid=US](http://www.eia.gov/state/?sid=US) and [www.eia.gov/dnav/pet/pet\\_cons\\_prim\\_a\\_EPM0\\_P00\\_Mgalpd\\_a.htm](http://www.eia.gov/dnav/pet/pet_cons_prim_a_EPM0_P00_Mgalpd_a.htm)]

<sup>10</sup> Renewable Energy Group press release, "Chevron Announces Agreement to Acquire Renewable Energy Group," February 28, 2022, available at [www.regi.com/blogs/blog-details/resource-library/2022/02/28/chevron-announces-agreement-to-acquire-renewable-energy-group](http://www.regi.com/blogs/blog-details/resource-library/2022/02/28/chevron-announces-agreement-to-acquire-renewable-energy-group).

<sup>11</sup> Renewable Energy Group website, [www.regi.com/products/transportation-fuels/reg-gasoline-ethanol-blends](http://www.regi.com/products/transportation-fuels/reg-gasoline-ethanol-blends).

<sup>12</sup> See footnote 6.

<sup>13</sup> This range incorporates the figures calculated above plus additional E15 sales of 200,000 gallons per year at one half of Chevron's 1,559 stations in California (as of 2020).

<sup>14</sup> See, for example, Jerry Soverinsky, "The Case for E15," *NACS Magazine*, February 2018, available at [www.nacsmagazine.com/issues/february-2018/case-e15](http://www.nacsmagazine.com/issues/february-2018/case-e15).

<sup>15</sup> Based on data collected by Growth Energy.

<sup>16</sup> RFA station list as of January 2022.

E85 would be likely candidates for early adoption of E15.<sup>17</sup> The cost of a new blender pump, at about \$30,000, could be recouped from the savings generated by E15 in no more than one to three years, based on the range of price differentials observed at wholesale and retail, described above.<sup>18</sup>

Moreover, there exist a variety of programs to assist station owners with the introduction of new biofuels. For example, USDA's Higher Blends Infrastructure Incentive Program has made available up to \$100 million in grants to expand the availability of biofuels.<sup>19</sup> Some of these funds already have been used to install blender pumps and new tanks at gas stations seeking to offer E85 and/or E15.<sup>20</sup> Private initiatives, such as Growth Energy's "Prime the Pump" program also offer support, including marketing assistance and funding to help cover transition costs.<sup>21</sup>

---

<sup>17</sup> One company, Pearson Fuels, currently supplies E85 to more than 200 stations in California. [RFA station list and Pearson Fuels website, [pearsonfuels.com/e85-gas-stations](http://pearsonfuels.com/e85-gas-stations)]

<sup>18</sup> At 200,000 gallons per year (approximately the average throughput for E15 experienced at the stations tracked in Iowa and Minnesota, as described above), savings from selling E15 could generate \$10,000 to \$20,000 in additional profits per year, based on current wholesale/retail differentials. Moreover, since California gas stations generally experience greater levels of throughput than stations in those Midwestern states, payback of an initial investment in pumps likely would occur even more quickly in California.

<sup>19</sup> USDA website, [www.rd.usda.gov/hbiip](http://www.rd.usda.gov/hbiip).

<sup>20</sup> See, for example, Environmental and Energy Study Institute, "E15 Bill Attempts to Solve Ethanol Conundrum," June 16, 2017, available at [www.eesi.org/articles/view/e15-bill-attempts-to-solve-ethanol-conundrum](http://www.eesi.org/articles/view/e15-bill-attempts-to-solve-ethanol-conundrum).

<sup>21</sup> Growth Energy website, [growthenergy.org/wp-content/uploads/2019/11/MDEV-19022-PTP-Overview-2019-11-12.pdf](http://growthenergy.org/wp-content/uploads/2019/11/MDEV-19022-PTP-Overview-2019-11-12.pdf).