November 16, 2023



Chair Lianne Randolph California Air Resources Board 1001 "I" Street Sacramento, CA 95812 Via 11-16-2023 Board Comments Docket

## Re: Zero Emission Motorcycles in the ARB Clean Transportation Programs Funding Plan 2023-2024

Dear Chair Randolph, Members and Staff of the Air Resources Board:

The goal of Aptera Motors Corp. is to build affordable, lightweight, and aerodynamic 3-wheeled vehicles powered by the sun that are able to handle most daily driving needs completely off the grid. We launched in late 2019 and have 45,000+ reservations from customers in 100+ countries. We plan to begin production in 2024. We need your assistance on driving forward California incentives for electric vehicles, specifically zero emission motorcycles.

We strongly support the ARB Staff efforts to include Zero Emission Motorcycles (ZEMs) in the Clean Cars 4 All and Financing Assistance programs as part of the overall Fiscal Year 2023-24 Funding Plan for Clean Transportation Incentives. The impact on the program is minimal from a cost standpoint. Signaling the market about the importance of this affordable vehicle class is critical as new models are being added like Aptera. We believe it makes sense to expand incentives on the most affordable type of zero emissions vehicle to those who need it the most.

In terms of air pollution these incentives become even more important as ARB considers regulations for motorcycle emissions reductions and expansion of ZEV programs to include electric motorcycles. ARB staff has recently stated that internal combustion motorcycles have become a significant source of mobile source emissions – especially criteria pollutants. Cars have become so much cleaner while motorcycles now represent an ever-expanding source of mobile source emissions.

How can we help solve this problem? In two key ways – set standards to reduce emissions from motorcycles in similar ways to how ARB has been successful with cars, and accelerate the shift to zero emissions motorcycle technology using appropriate incentives such as those in the CC4A and Financing Assistance programs. Consumer incentives have proved extremely important in creating new markets. The State of California has ambitious goals for both air quality improvement and GHG reduction.

Please feel free to contact me if you have any questions and thank you again for all the great work you to improve our air quality.

Sincerely,

Stacie Fujii Stacie Fujii

Head of Aptera's Underserved Communities Initiative Aptera Motors Corp.