



Date: 4-13-20			Color Codes: Red Text = Extinct OEM's (2010-2012) Yellow Highlights = Alerts & Notes																						
4-13-20 ZEV OEM SALES:		PAID 4-13-20		FUNDING:		NON PAID 4-13-20		FUNDING:		CURRENT RESULTS TOTAL 4-13-20		RESULTS FUNDING %:		Past Results TOTAL 1-21-20		Results compared to Last 3 months		Past Results TOTAL 7-23-19		Results compared to Last 9 months		ZEV OEM:		Notes 4-13-20	
1	Altec	0	0.00%	\$0	0	0.00%	\$0	0	0.00%	\$0	0.00%	1	-1	0	0	0	0	0	0	0	0	Altec	Was "1" now is zero		
2	Blue Bird	41	3.91%	\$8,480,000	48	1.96%	\$10,665,000	89	2.55%	\$19,145,000	5.28%	69	20	48	41	0	0	0	0	0	0	Blue Bird			
3	BYD Motors	118	11.25%	\$14,781,852	472	19.31%	\$69,433,000	590	16.89%	\$84,214,852	23.24%	298	292	302	288	0	0	0	0	0	0	BYD Motors	BYD has a 292 increase in Non Paid Vouchers since 1-21-20		
4	Chanje (Started 4-2018)	25	2.38%	\$2,240,000	1,053	43.09%	\$87,800,000	1,078	30.86%	\$90,040,000	24.85%	1,001	77	1,158	-80	0	0	0	0	0	0	Chanje (Started 4-2018)	Chanje has 0 deliveries in 2020, 3 deliveries since 7-23-19, first time appeared on HVIP was 4-2018 and has 43% of the Non Paid funding (\$87.8 Million out of \$277.8)		
5	Complete Coach Works	3	0.29%	\$277,500	0	0.00%	\$0	3	0.09%	\$277,500	0.08%	3	0	3	0	0	0	0	0	0	0	Complete Coach Works	Chanje has 1,053 Non-Paid vouchers tied up at \$87.8 million dollars, this has lasted for one year with only "3" deliveries since 7-23-19.		
6	Eldorado National	5	0.48%	\$1,500,000	0	0.00%	\$0	5	0.14%	\$1,500,000	0.41%	5	0	5	0	0	0	0	0	0	0	Eldorado National	Per Julie Johnson, she left Ryder in Dec 2019, Chanje is going out of business. Peter & Tom Brotherton have discussed w/ Julie so CARB is aware of this.		
7	EVI	112	10.68%	\$5,140,000	0	0.00%	\$0	112	3.21%	\$5,140,000	1.42%	112	0	112	0	0	0	0	0	0	0	EVI	Julie said, there is a "letter of intent" for someone to buy them?? She is not sure it will actually get done.		
8	EVSE Voucher	56	5.34%	\$1,980,679	0	0.00%	\$0	56	1.60%	\$1,980,679	0.55%	286	-230	73	-17	0	0	0	0	0	0	EVSE Voucher	See "other" below. This is new category, it appears, that this just started since Jan 2020		
9	Ford	51	4.86%	\$653,000	0	0.00%	\$0	51	1.46%	\$653,000	0.18%	51	0	51	0	0	0	0	0	0	0	Ford			
10	Gillig	1	0.10%	\$150,000	0	0.00%	\$0	1	0.03%	\$150,000	0.04%	1	0	1	0	0	0	0	0	0	0	Gillig			
11	Green Power	48	4.58%	\$4,955,000	81	3.31%	\$8,565,000	129	3.69%	\$13,520,000	3.73%	128	1	28	101	0	0	0	0	0	0	Green Power			
12	Kalmar Ottawa	13	1.24%	\$2,070,000	40	1.64%	\$6,045,000	53	1.52%	\$8,115,000	2.24%	53	0	2	51	0	0	0	0	0	0	Kalmar Ottawa			
13	Lightning Systems	20	1.91%	\$1,220,000	138	5.65%	\$3,660,000	158	4.52%	\$4,880,000	1.35%	24	134	5	153	0	0	0	0	0	0	Lightning Systems	Lightning Systems increased vouchers by 134 since Jan 2020		
14	Lion Bus	32	3.05%	\$6,605,000	31	1.27%	\$17,760,000	63	1.80%	\$24,365,000	6.73%	57	6	34	29	0	0	0	0	0	0	Lion Bus			
15	Micro Bird	2	0.19%	\$180,000	11	0.45%	\$550,000	13	0.37%	\$730,000	0.20%	11	2	5	8	0	0	0	0	0	0	Micro Bird			
16	Motiv Powers	28	2.67%	\$2,907,350	45	1.84%	\$4,290,000	73	2.09%	\$7,197,350	1.99%	34	39	34	39	0	0	0	0	0	0	Motiv Powers			
17	Navistar	34	3.24%	\$715,000	0	0.00%	\$0	34	0.97%	\$715,000	0.20%	34	0	34	0	0	0	0	0	0	0	Navistar			
18	New Flyer	13	1.24%	\$1,927,000	46	1.88%	\$8,000,000	59	1.69%	\$9,927,000	2.74%	57	2	53	6	0	0	0	0	0	0	New Flyer			
19	Orange EV	81	7.72%	\$13,595,850	27	1.10%	\$4,420,000	108	3.09%	\$18,015,850	4.97%	128	-20	110	-2	0	0	0	0	0	0	Orange EV	EVSE: There is a \$10 million EVSE Voucher and a \$1.8 million voucher and two new ones since Jan 2020 at \$1.4 million each.		
20	Other "EVSE" (another EVSE category)	4	0.38%	\$73,012	266	10.88%	\$21,408,361	270	7.73%	\$21,481,373	5.93%	0	270	0	270	0	0	0	0	0	0	Other "EVSE" (another EVSE category)	This is all for Panel Cargo Vans. Is this "CHANJE"?? 11% of the Funding...is for the EVSE Vouchers.		
21	Phoenix MotorCars	68	6.48%	\$5,850,000	33	1.35%	\$2,860,000	101	2.89%	\$8,710,000	2.40%	90	11	73	28	0	0	0	0	0	0	Phoenix MotorCars			
22	Proterra	59	5.62%	\$8,160,000	69	2.82%	\$9,925,000	128	3.66%	\$18,085,000	4.99%	128	0	110	18	0	0	0	0	0	0	Proterra			
23	Sea Electric	0	0.00%	\$0	11	0.45%	\$990,000	11	0.31%	\$990,000	0.27%	0	11	0	11	0	0	0	0	0	0	Sea Electric	First time appears on HVIP in Q1 2020		
24	School Bus Placeholder	0	0.00%	\$0	11	0.45%	\$2,420,000	11	0.31%	\$2,420,000	0.67%	11	0	28	-17	0	0	0	0	0	0	School Bus Placeholder			
25	Smith Electric	168	16.02%	\$6,290,000	0	0.00%	\$0	168	4.81%	\$6,290,000	1.74%	168	0	168	0	0	0	0	0	0	0	Smith Electric			
26	Thomas Built	0	0.00%	\$0	29	1.19%	\$6,425,000	29	0.83%	\$6,425,000	1.77%	16	13	0	29	0	0	0	0	0	0	Thomas Built			
27	Thor / Workhorse / AMP Electric (new)	1	0.10%	\$80,000	0	0.00%	\$0	1	0.03%	\$80,000	0.02%	1	0	70	-69	0	0	0	0	0	0	Thor / Workhorse / AMP Electric (new)	70 Non-Paid Vouchers in Jan 2020 down to ZERO (believe this is the UPS order under Workhorse OEM)		
28	Xos	0	0.00%	\$0	33	1.35%	\$3,240,000	33	0.94%	\$3,240,000	0.89%	11	22	0	33	0	0	0	0	0	0	Xos			
29	Zenith Motors	66	6.29%	\$4,010,000	0	0.00%	\$0	66	1.89%	\$4,010,000	1.11%	66	0	67	-1	0	0	0	0	0	0	Zenith Motors	Gone, not on HVIP: Out of Business		
Total ZEV Sales / Paid		1,049	100.00%	\$93,841,243	2,444	100.00%	\$268,456,361	3,493	100.00%	\$362,297,604	100.00%	2,844	649	2,574	919										
Total Extinct OEM Sales (2010-2012)		365	34.80%																						
Total ZEV Sales (since 2013-2020)		684	65.20%																						
Total 1-21-20 Redeemed / Paid		908																							
3 mo. Growth, Redeemed / Paid		141																							