



Governor Edmund G. Brown
c/o State Capitol, Suite 1173
Sacramento, CA 95814

Mary D. Nichols, Chairperson
Air Resources Board
1001 I Street
Sacramento, CA 95812

CC: Pamela Gupta, Bart Croes, Ryan McCarthy (Air Resources Board)

Subject: Letter of support for incentive program for end users adopting low-GWP refrigeration systems

Dear Governor Brown and Chair Nichols,

On behalf of **Rich Products Corporation** (RPC), I am writing to express support for establishing an incentive program to allow supermarkets and other end users to adopt low-global warming potential (GWP) refrigerants to replace hydrofluorocarbons (HFCs) used in commercial refrigeration systems.

Rich Products Corporation is a multinational frozen food products corporation with five manufacturing plants in California (Fresno, Union City, SantaFe Springs, Santa Ana, Torrance). In our sustainability efforts to reduce greenhouse gas emissions (GHG) through the replacement of hydrofluorocarbons (HFCs) and hydrochlorofluorocarbons (HCFCs) refrigerants in our refrigeration systems, we faced a major financial challenge with the high cost of upfront capital and the inability to meet Rich's Return of Investment (ROI) requirement of 3 years. This has resulted in a significant delay in replacing these high GWP refrigeration systems and became a major setback of our sustainability commitments.



Rich Products is continuously growing in California through acquisitions and manufacturing plant additions, resulting in additional hires for the state. An incentive program has the power to enable Rich Products Energy and Sustainability program to overcome current financial challenges on ROI and high capital cost and successfully adopt energy efficient, low-GWP refrigeration systems. These alternative systems are commercially available but face significant market hurdles to widespread adoption due to high up-front costs that are beyond the financial capabilities of many end users like Rich Products Corporation.

By providing incentives to supermarkets and other end users like Rich Products, California can help create economies of scale for manufacturing, designing, installing, and maintaining these low-GWP systems and equipment.

We strongly support funding for a statewide incentive program that will minimize the barriers related to the upfront costs of low-GWP technologies and allow for their widespread adoption.

Sincerely,

Anicet Codjovi

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Anicet C. Codjovi, PMP | Energy Automation Systems Engineering Manager

Rich Products Corp. | Operations – E&W

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