

## Bechtold, Bradley@ARB

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**From:** Sakazaki, Ryan@ARB  
**Sent:** Thursday, June 25, 2020 2:24 PM  
**To:** Bechtold, Bradley@ARB  
**Subject:** FW: Nikola's Comments - Thanks.

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**From:** Alana Langdon <alana.langdon@nikolamotor.com>  
**Sent:** Thursday, June 25, 2020 2:21 PM  
**To:** Sakazaki, Ryan@ARB <ryan.sakazaki@arb.ca.gov>; Arneja, Paul@ARB <Paul.Arneja@arb.ca.gov>  
**Subject:** Nikola's Comments - Thanks.

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Chair Nichols, Board Members and Staff – Good afternoon.

My name is Alana Langdon and I am the Senior Manager of External Affairs and Public Policy for Nikola Corporation. We are in strong support of CARB's ACT Rule.

Nikola Corporation is globally transforming the transportation industry. As a designer and manufacturer of zero emission battery-electric vehicles (BEV), fuel cell electric vehicles (FCEV) and hydrogen stations, Nikola is driven to revolutionize the economic and environmental impact of commerce as we know it today. Committed to a clean transportation future from energy creation to energy consumption, Nikola is developing a robust U.S. and European footprint for both vehicles and infrastructure leveraging key strategic industry partnerships such as IVECO, Bosch, Hanwha, Nel and others. The company's vision is to be the zero emissions commercial transportation system leader. Nikola is the only company offering both BEV and FCEV solutions; addressing both short-haul and long-haul markets for commercial fleets.

As a manufacturer of zero emission vehicles, we do see the ACT Rule as critical public policy that will pave the way for growing the deployment of zero emission trucks into the California marketplace to achieve a more sustainable future and to address the reduction of greenhouse gas emissions and criteria pollutants from the transportation and heavy duty sectors. Although this rule encourages the manufacturing of more zero emissions trucks which we appreciate and wholly support, we also recognize that policies and incentives that ease and encourage fleet operators to adopt and purchase these vehicles are also important and will be needed to ensure the Rule's overall success.

Nikola looks forward to doing our part to help usher in a zero emissions transportation future in California and beyond. Thank you.

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**Alana Langdon**

*Sr. Manager, External Affairs and Public Policy*

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