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California Air Resources Board
1001 I St.
Sacramento, CA 95814

RE: Support for Electrify America's Cycle 3 Investment Plan

Dear California Air Resources Board Members:

I am writing on behalf of Ford Motor Company in support of Electrify America's Cycle 3 California ZEV Investment Plan. This significant, \$200 million investment in California over 30 months will bring the state closer to achieving its emissions goals to combat climate change and improve air quality by transitioning to zero emission transportation, including in transit and heavy-duty applications.

Ford is a global company based in Dearborn, Michigan and employs approximately 88,000 people in the United States. The company designs, manufactures, markets, and services a full line of Ford trucks, utility vehicles, and cars, increasingly including electrified versions, and Lincoln luxury vehicles. It also provides financial services through Ford Motor Credit Company and is pursuing leadership positions in electrification, mobility solutions, self-driving services — and connected vehicle services.

This is the third of four investment cycles by Electrify America, which is investing \$800 million over 10 years to accelerate transportation electrification in California. The Cycle 3 ZEV Investment Plan will continue to expand access to zero emission vehicles (ZEV) in California, by further building out ultra-fast charging infrastructure in metropolitan areas and along highway corridors, supporting transit and medium- and heavy-duty fleet charging, and continuing to invest in brand neutral education and awareness efforts, including supporting and sponsoring the ZEV education and training of other organizations. Importantly, the plan continues to prioritize rural, disadvantaged, and low-income communities for investment, to ensure that all communities can access charging and benefit from the transition to electric vehicles.

Among other activities identified in the plan, Electrify America will invest \$25 million in a Green City program in the Long Beach-Wilmington community, home to the nation's busiest port complex and served by a fleet of more than 18,000 drayage trucks. This targeted investment to support electrification of transit and medium and heavy-duty vehicles in this predominantly

disadvantaged and low-income community will advance CARB's priorities to quickly transition buses and drayage trucks to ZEVs, and quickly reduce pollution in a community that is classified as extreme non-attainment under the Clean Air Act.

As auto manufacturers are investing billions into bringing new vehicle options for consumers, it is imperative that California simultaneously works to build up its charging network. Consumers need to see the network growing in order to combat range anxiety and removing any hurdles to make a clean vehicle purchase.

Electrify America's investments are also creating economic opportunities for many stakeholders throughout California. For example, responding vendors to Electrify America's 2020 survey identified more than 8,000 workers employed by themselves and subcontractors that worked on Electrify America projects from July to December 2020, including 1,022 workers in California. Of these workers, vendors reported that 62% lived in low-income and disadvantaged communities.¹

We respectfully urge you to find that Electrify America's Cycle 3 California ZEV Investment Plan is consistent with requirements at your June 24th meeting, in order not just to keep California on the forefront of, but a leader in, the fight against climate change.

Respectfully,

A handwritten signature in black ink, appearing to read 'Thomas Lawson', with a horizontal line extending to the right.

Thomas Lawson

¹ "2020 Annual Report to CARB." April 30, 2021.
<https://media.electrifyamerica.com/assets/documents/original/681-2020ElectrifyAmericaCaliforniaAnnualReportPublic.pdf>