



April 7, 2023

Liane M. Randolph
Chair, California Air Resources Board
1001 I Street
Sacramento, CA 95814

RE: Proposed California Advanced Clean Fleets Regulation

Dear Chair Randolph and Members of the Board,

Nikola Corporation ("Nikola") supports California's transition to zero-emission vehicles ("ZEV(s)") for medium and heavy duty vehicle ("MHDV") fleets to meet the goals outlined in the California Air Resources Board's (CARB) Advanced Clean Fleets Rule. Meeting the objectives of this rule on the part of MHDV fleets will likely encourage further market adoption of ZEVs and further investment in innovative vehicle technology and the deployment of infrastructure to support them which are vital to meet California's climate goals.

As a leading designer and manufacturer of heavy-duty commercial battery-electric vehicles ("BEV"), hydrogen fuel cell electric vehicles ("FCEV"), and energy infrastructure solutions, Nikola is paving the way as a global leader in zero-emissions transportation. Through a business model that will enable corporate customers to integrate next-generation truck technology and hydrogen fueling infrastructure and maintenance, Nikola and its strategic business partners and suppliers are on a mission to leave the world a better place.

Nikola's mission is to decarbonize the heavy-duty transportation sector. BEVs and FCEVs both have a vital role in the transition to a zero-carbon future. Nikola is among original equipment manufacturers ("OEMs") producing zero-emission vehicles as well as introducing refueling offerings that are available today to help with the market transition to these newer technologies.

Nikola currently has two Class 8 trucks on California's HVIP catalog: the Tre BEV, which is currently available for purchase, and the Tre FCEV, which will enter market production later this year. Additionally, earlier this year, Nikola formally highlighted its integrated hydrogen solution and introduced "HYLA" its new hydrogen energy brand, which will include an open-access, heavy-duty hydrogen refueling station network to support hydrogen fuel cell trucks from any OEM using industry standard refueling equipment.

Mobile Fueling and Charging Infrastructure

To meet the needs of early adopters and fleet operators required to comply with CARB regulatory deadlines which may be prior to more permanent infrastructure being installed or widely available, Nikola has developed mobile and temporary fueling solutions for both the Tre BEV and Tre FCEV trucks including:

- Mobile Charging Trailer (BEV)
- "E-Skid" Charger (BEV)
- Hydrogen Mobile Fueler (FCEV)
- Hydrogen tube storage trailers utilized to increase storage capacity (FCEV)

These offerings will allow fleets to begin their transition to ZEVs today as Nikola finalizes permitting processes and begins construction of permanent hydrogen refueling stations under its HYLA network, which currently has publicly announced 4 site locations in California. Nikola is ready to provide the solutions necessary to support commercial fleets' transition now to meet the concerns and environmental needs of California and its residents.

Nikola respectfully requests CARB to approve the Advanced Clean Fleets regulation as well as identify a funding mechanism to support mobile fueling solutions as soon as possible to ensure that Nikola and other



private sector companies can rapidly deploy innovative fueling solutions in the market to meet the demand for fueling infrastructure to support zero-emission truck operations in California.

Thank you for your time and consideration.

Sincerely,

A handwritten signature in black ink, appearing to read "Alana Langdon". The signature is fluid and cursive, with a long horizontal stroke at the end.

Alana Langdon
Head of Government Affairs and Global Policy
Nikola Corporation
alana.langdon@nikolamotor.com