

Dan Ostrosky  
08-7-5



YAMAHA MOTOR CORPORATION, U. S. A.  
GOVERNMENT RELATIONS

6555 KATELLA AVENUE • CYPRESS • CALIFORNIA • 90630 • 714-761-7715 • FAX 714-229-7944

Testimony of Dan Ostrosky, Manager, Government Relations Yamaha Motor Corporation presented at the California Air Resources Board in regards to Amendments of the SI Marine Rule and Boat Regulation, July 24, 2008 Sacramento, CA

Ladies and Gentleman of the Board and Staff "good morning" to you.  
My name is Dan Ostrosky and I work in Yamaha's Government Relations Division which is responsible for product certification of our entire motorized products.

Since the late 50's, California has been home to Yamaha's North American Headquarters and its 500 employees. Our Water vehicle and Jet Boat dealer organization in California numbers **68** and our research indicates that each dealership averaging 30 employees would make the employee population dependant on this product line well above the **2040** mark. The livelihoods of these dealers and their workers are why Yamaha has worked tirelessly with CARB on the reclassification of Jet boats to SD/I. This new reclassification has created great challenges to Yamaha due to their unique use however, today as with the past Yamaha will continue to design and produce clean and fuel efficient products for the California market.

Although the (EPA) has proposed to reclassify PWC engines used in Jet Boat as SD/I, they also understand the undertaking involved with taking a unique engine used in PWC and the engineering involved in refitting a boat that was specifically designed around the engine, and have provided a pathway to achieve this goal which includes flexibilities of credit sharing and time.

CARB has proposed to accelerate these time tables and has provided some needed flexibility to make the transition. Although aggressive and expensive to Yamaha, without these necessary allowances, product sales of certain Jet boats would cease, causing a tremendous loss to dealers and their immediate worker families in an already weak and uncertain economy.

Yamaha has worked very close with CARB Staff since March of this year to achieve the necessary allowances and want to thank them for their attention and professionalism.

Yamaha wants to be on record in support of these amendments and requests the same support from the board.

On behalf of Yamaha, thank you for allowing us the time to speak in regards to the amendments to the Marine SI regulations discussed here this morning.

A handwritten signature in dark ink, appearing to read 'Dan Ostrosky'.

Dan Ostrosky  
7/24/08