



**Liquid Ingenuity.™**

# ARB Symposium

April 22, 2015

*Samuel Kingston*  
*Corporate Fleet Manager*

# Rain for Rent

## Industries Rain for Rent services

Refineries  
Government/Municipality  
Pipeline  
Construction  
Mining  
Environmental  
Power  
Oil and Gas  
Agriculture  
Manufacturing  
Emergency Management



Liquid Ingenuity.™

# Who is Rain for Rent?

## ○ Locations

- 60 - Locations across the U.S.
- 2 - Locations in Canada
- 1- Location in England
- 1- Location in Germany

## ○ Vehicle Fleet

**Truck Class table and # in RFR fleet by Class**

<u>Class</u>	<u>Class Desc in GVW lbs.</u>	<u># in fleet</u>	
1	0-6,000 GVW	112	
2	6,001- 10,000 GVW	118	
3	10,001-14,000 GVW	87	
4	14,001-16,000 GVW	7	
5	16,001-19,500 GVW	399	
6	19,501-26,000 GVW	22	
7	26,001-33,000 GVW	8	
8	33,001-above GVW (typically 80,000)	276	
		<b>1029</b>	<b>Total vehicles in Rolling Stock</b>



Liquid Ingenuity.™

# Vehicle Types



Liquid Ingenuity.

# Technologies

- CNG vehicles (Class 2)
  - Infrastructure
  - Loss of bed space
  - Cap cost
  - ROI
  
- GPS system all vehicles
  - Driver behavior
  - Better routing
  - Idle time
  - Less fuel burn
  - ROI



Liquid Ingenuity.™

# Specification Criteria

## Functionality

- Payload
- Bed Space
- Tooling adaptability
- Towing

## Reliability

- Proven
- Downtime

## Economics

- ROI
- CAP cost



Liquid Ingenuity.™

# Q&A



Liquid Ingenuity.™